

Generic problems and applications, core AI/ML techniques/algorithms

The AI Spectrum — From Classical AI to Agentic AI

Leadership with AI - IIT Bombay, Rajendra M Sonar, Ph.D. 



What we are going to learn

Understanding what core problems AI/ML solves, core techniques and how they are modelled and used

1. Generic problem types

Classification, clustering, regression, intelligent matching, recommender systems

Understanding Semantic and Core AI

3. Hybrid systems

Integrating techniques to solve the problems in better way.

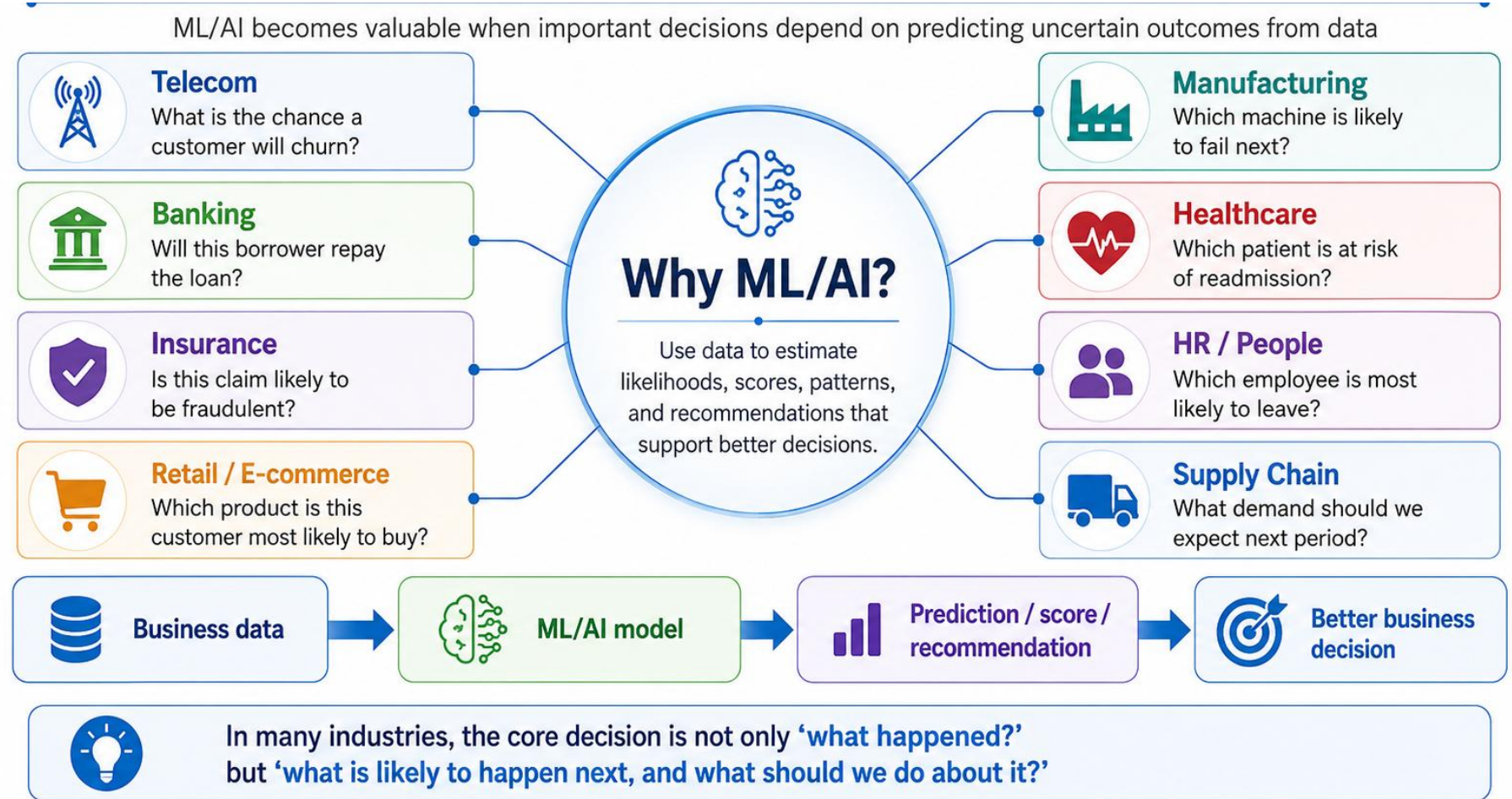
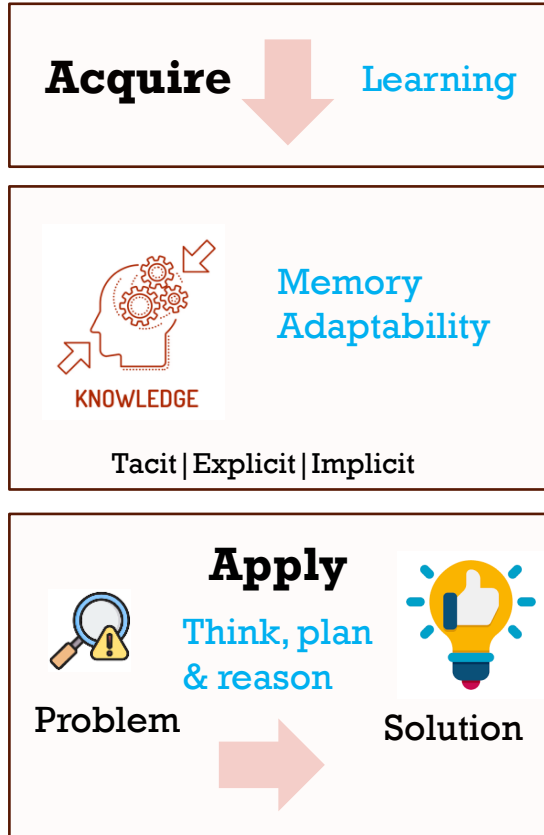
2. Generic applications

Forecasting, sentiment analysis, segmentation, market-basket analysis, etc.

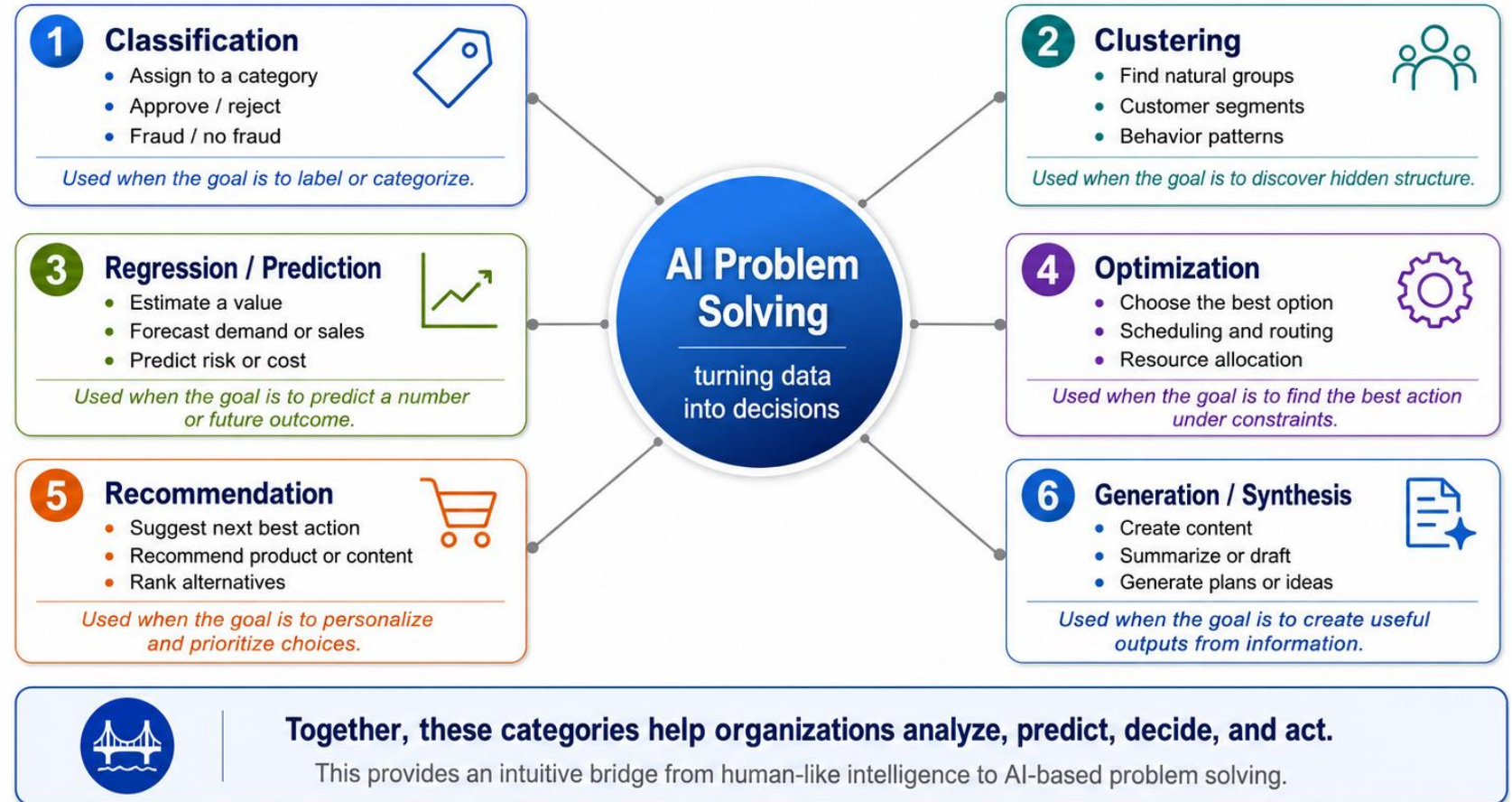
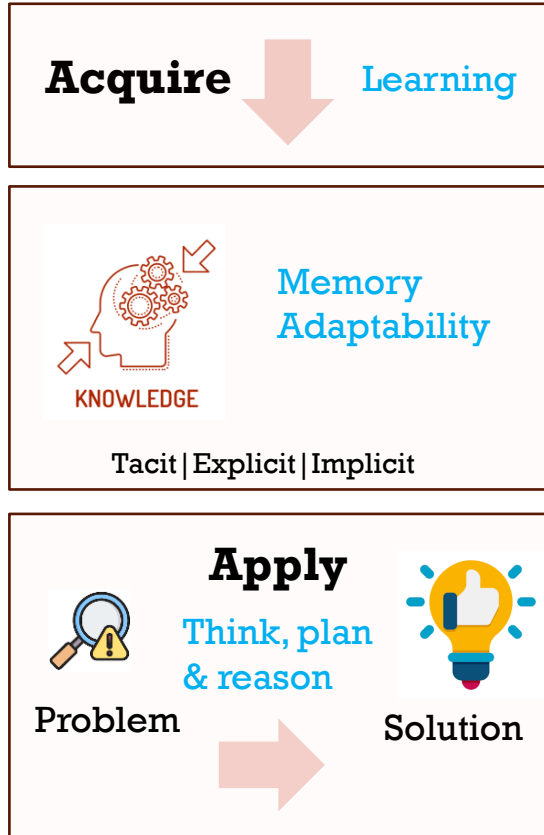
4. Knowledge-based systems

How systems like expert systems play role in managing knowledge required for problem solving

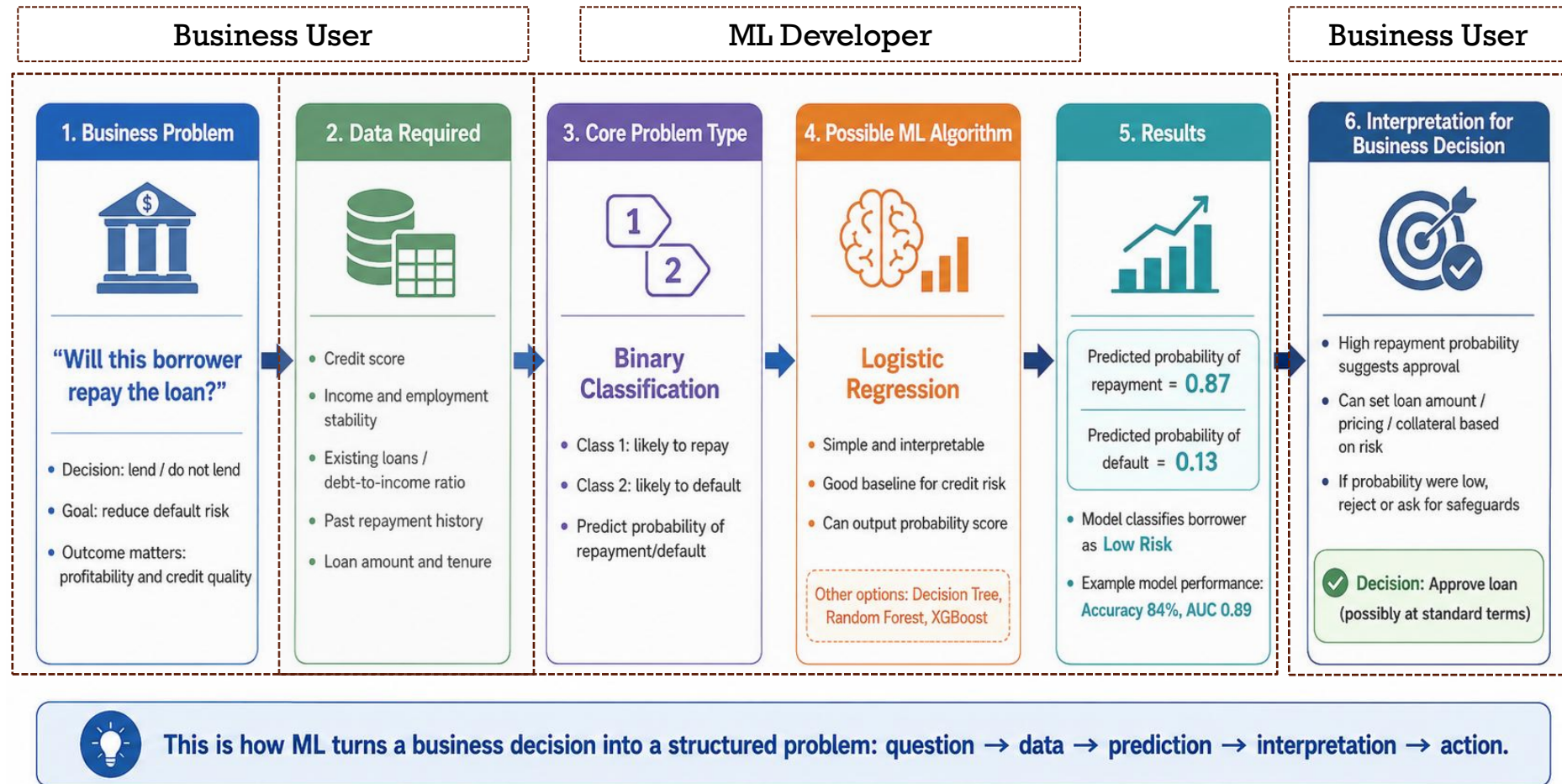
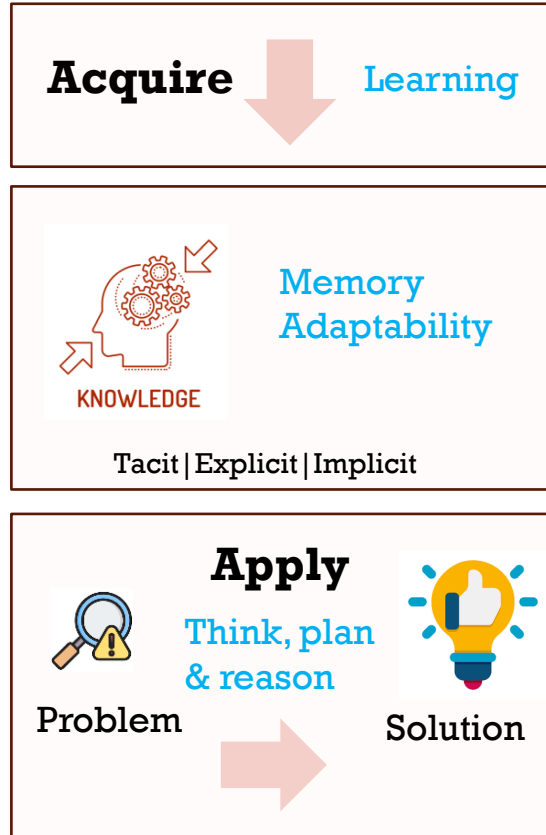
What are the business problems?



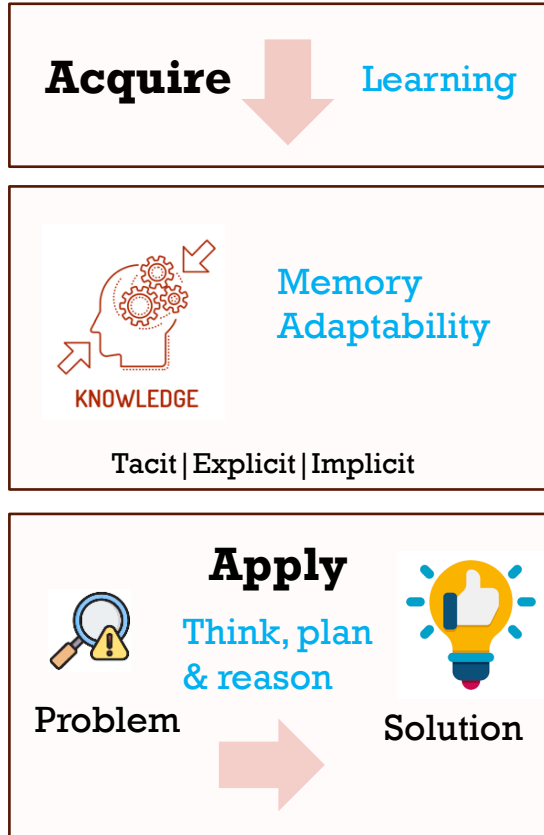
Typical generic problem types*



Example: from problem to action: Will borrower repay the loan?



Example: Business questions in marketing



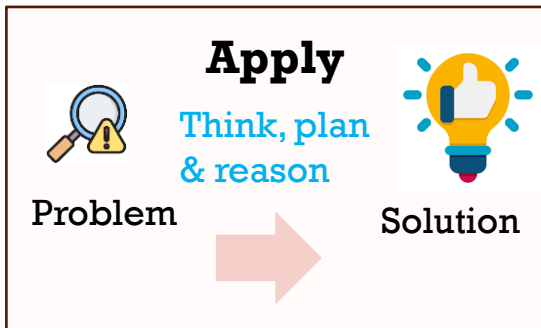
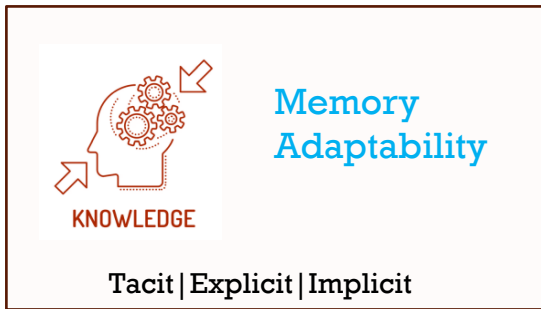
A simple way to explain how business decisions translate into AI problem types

Business Question Type	ML/AI Category
Who should we target?	Classification / Scoring
Which customers are similar?	Clustering
What will happen next?	Prediction / Forecasting
What should we recommend?	Recommendation
Which action gives best return?	Optimization
What are customers saying?	NLP / Sentiment / Topic Modeling
What message/content should we create?	Generative AI
What caused the conversion?	Attribution / Causal AI

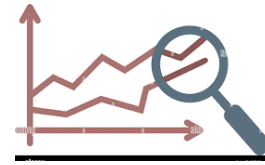


AI becomes easier to understand when business questions are translated into problem types.
This helps executives connect real decisions with the right ML/AI approach.

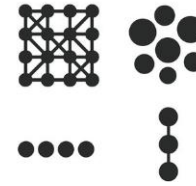
Typical generic problem types*



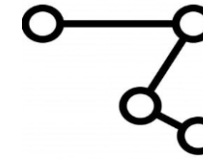
Each of these generic problem can address wide range of applications.



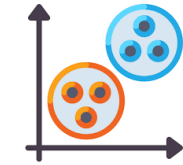
Regression/
Time-series



Pattern Recognition



Association Rule Mining



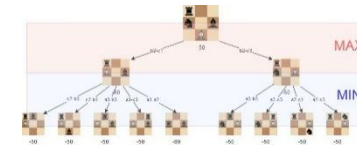
Clustering



Classification



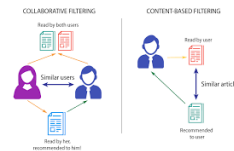
Pattern Matching



Game Playing



Diagnostics



Recommendation



Optimization



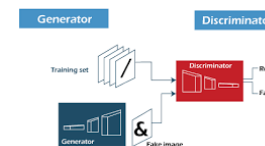
Search/
Information retrieval



Summarization



Self learning



Content generation



Entity Matching
(including semantic)



Descriptive Analytics

Predictive | Descriptive | Prescriptive | Customization flexibility | Problem Complexity | Operationalize | Contextualize | Interconnect

* Please note some of the problem types/techniques were conventionally part of data mining but converging into ML kind of problem solving.

Typical generic application areas

Acquire ↓ **Learning**



**Memory
Adaptability**

Tacit | Explicit | Implicit

Apply

**Think, plan
& reason**

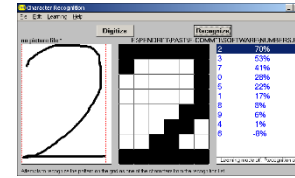
Problem

Solution

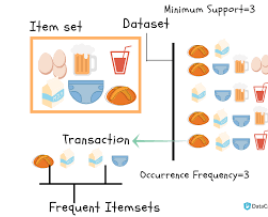
Generic application areas can be based on: domain, data type/format, entity type (product, content...), etc.



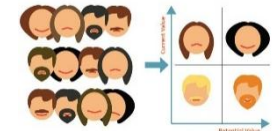
Prediction



OCR (image to text)



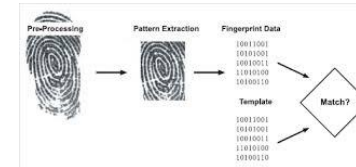
Associating products
(market basket analysis)



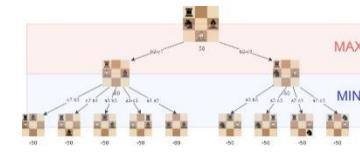
Customer
Segmentation



Sentiment analysis



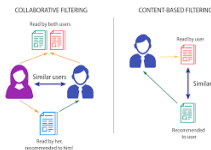
Fingerprint Matching



Chess game



Automated
help desk



Content P&R



Route optimization



Product Search



Content Insights



Game playing



Text generation



Profile matching



Rating Statistics

Applications

Acquire ↓ **Learning**



**Memory
Adaptability**

Tacit | Explicit | Implicit



Problem

Apply

Think, plan
& reason



Solution

Each generic problem can be mapped to multiple practical application



Sales forecasting



KYC data extraction



Ecom: People bought together



Segment based marketing



Feedback Analysis



Fingerprint Authentication



Chess game



Automated Ticketing



News recommendation



Delivery optimization



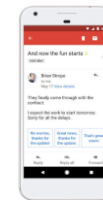
Personalized search



News Insights



Chess Game



Email response generation



Match-making



Customer Analysis

Business Problem → App → Generic Application → Generic Problem Type

Acquire ↓ **Learning**


Memory Adaptability
Tacit | Explicit | Implicit

 **Problem** → **Solution** 
Apply
Think, plan & reason

Each generic problem can be mapped to multiple practical application



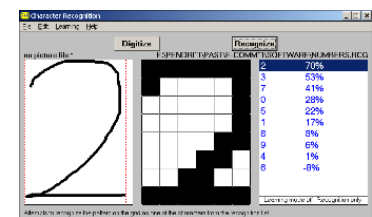
Business Problem



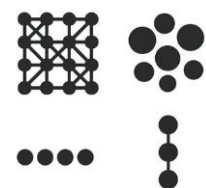
KYC App



KYC data extraction



OCR (image to text)



Pattern Recognition

Examples

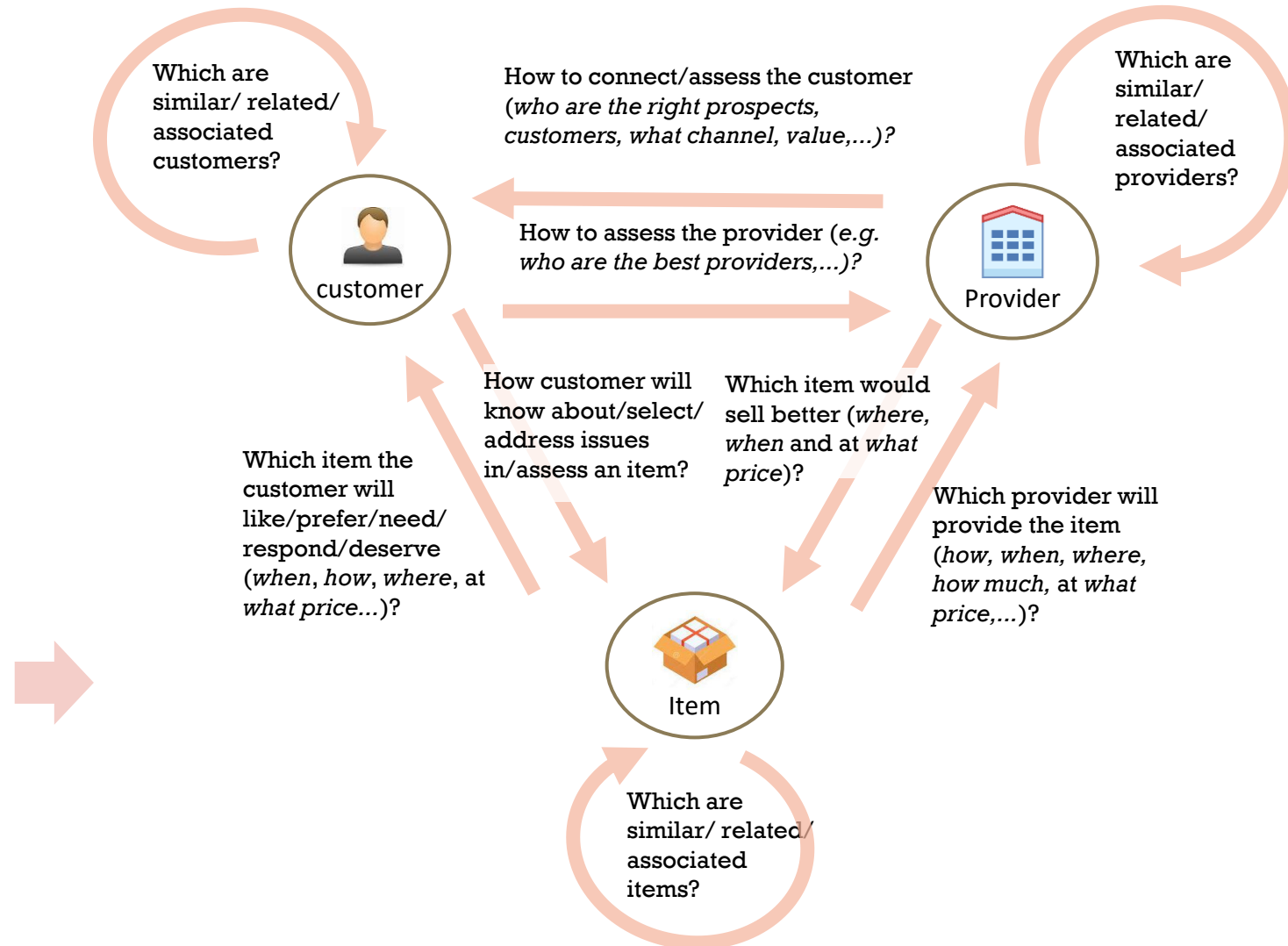
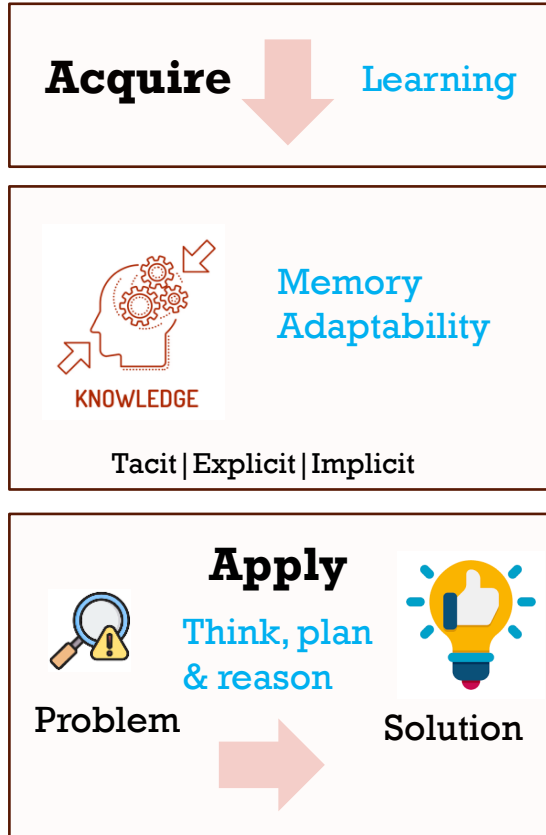
Example: Character recognition

Generic Application	• Character recognition: Optical character recognition
Core Learning Type	• Data driven • Supervised learning
Problem Type	• Pattern recognition • Image pattern recognition • Character recognition • Machine Learning
Technique/Technology	• Artificial neural network • Architecture: Multilayer perceptron
Data	• <u>Image</u>: scanned hand-written characters • Supervised learning: characters needs to be labelled A,B,...Z, 0,2,3,...9
Feature Extraction	• Convert images into to black and white, edge detection - boxing, converting into binary numbers
Implementation	• Matlab

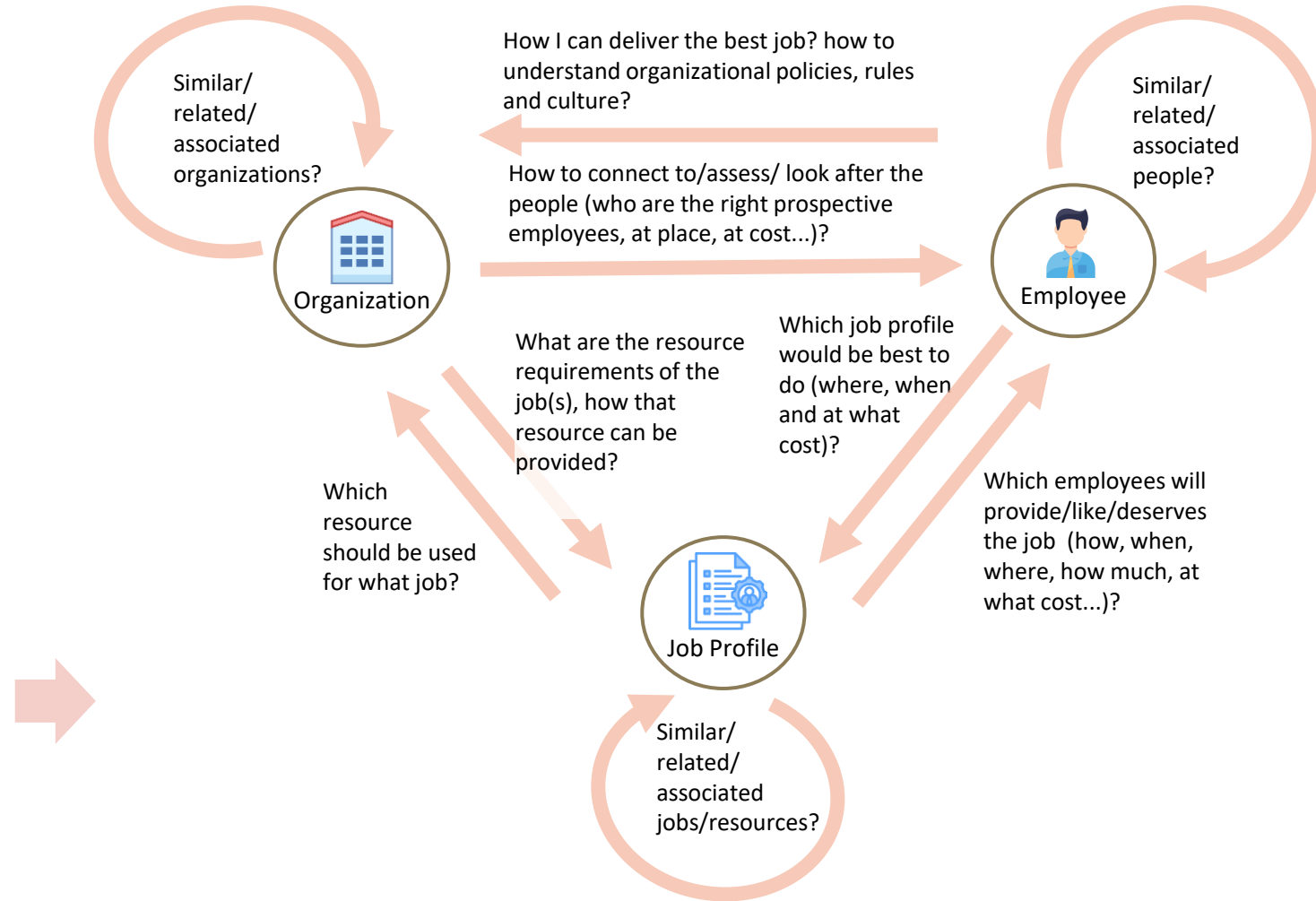
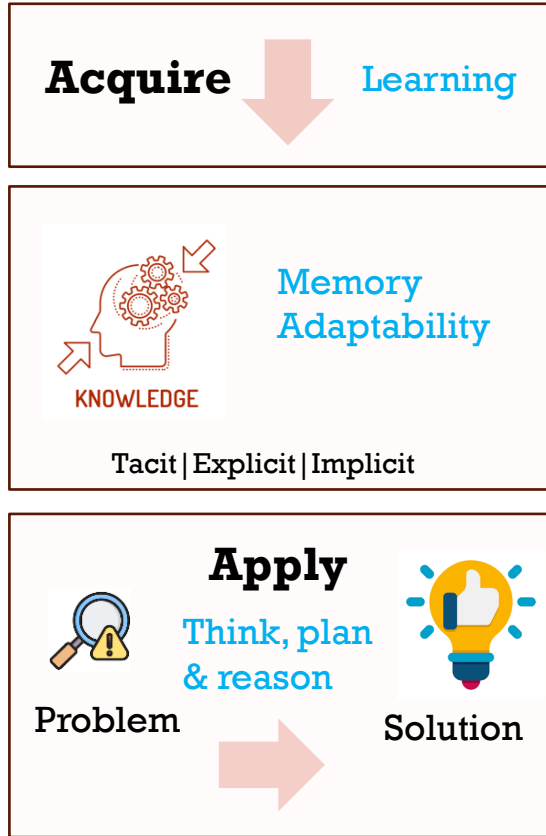
Example: Recommendation

	• Recommendations in eCommerce app/website
	• Data driven • Supervised learning
	• Association mining/Collaborative filtering
	• Apriori Algorithm
	• Click-stream data (user id, item bought, rating, etc.)
	• R

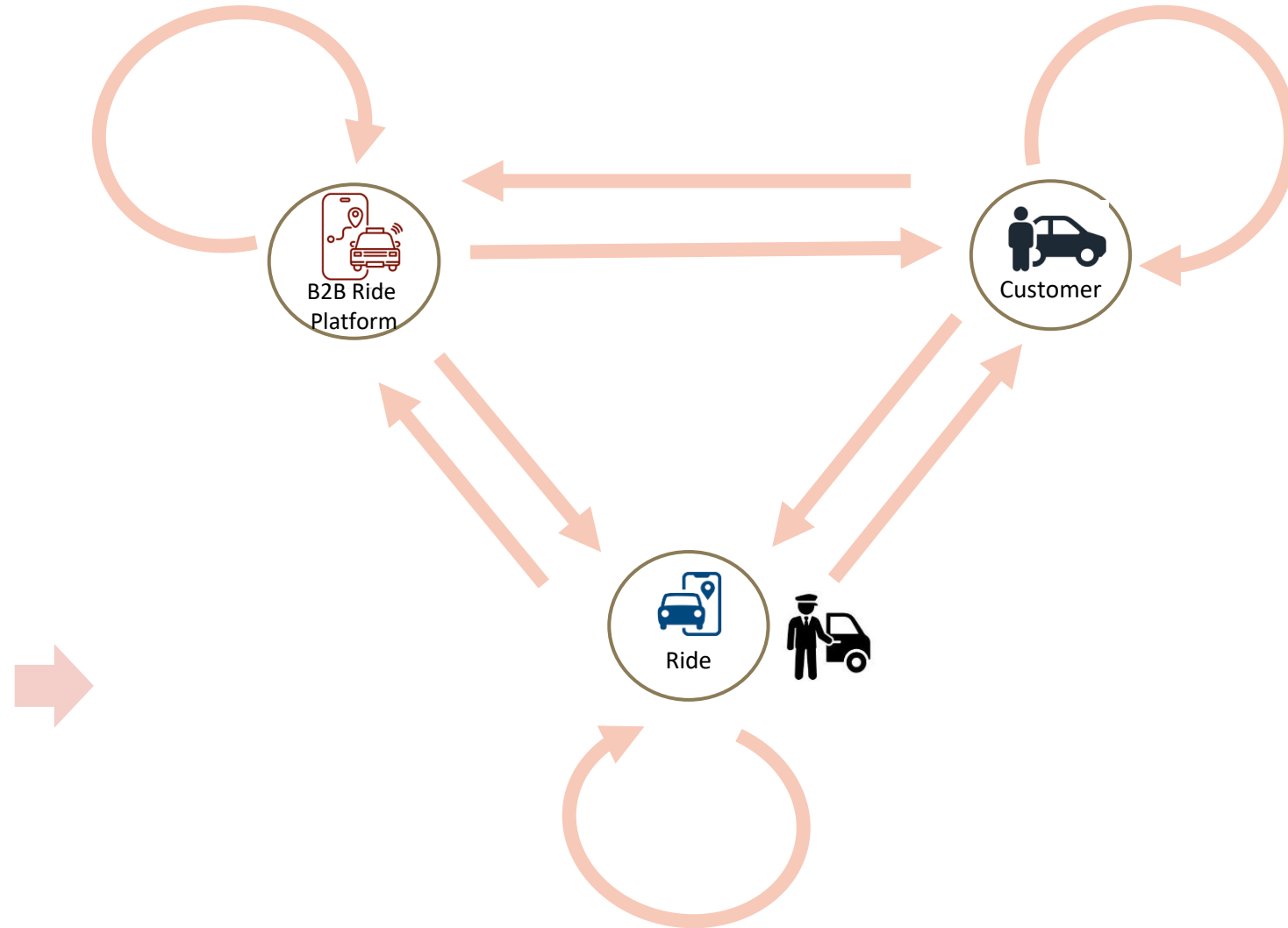
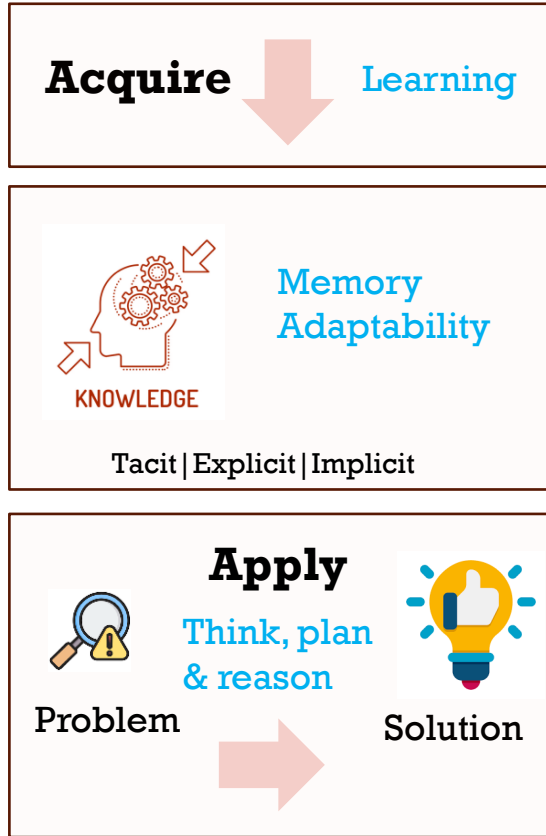
Generic tasks amongst entities



Generic tasks amongst entities

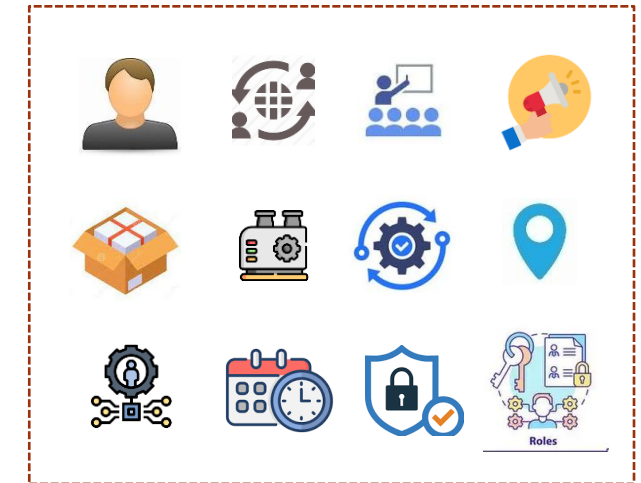
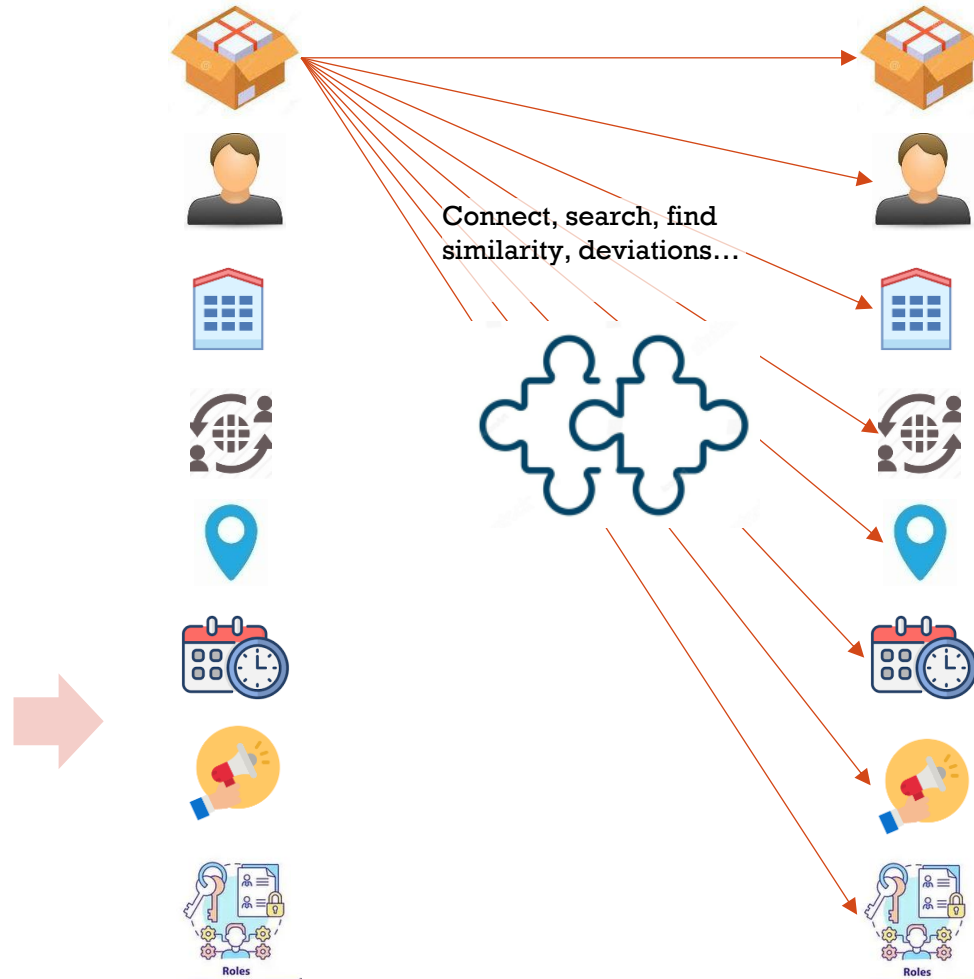
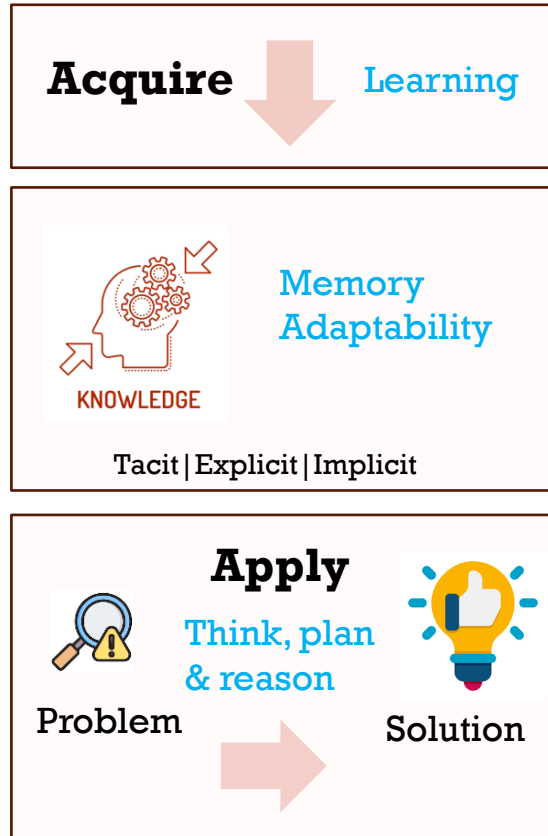


Generic tasks amongst entities



Example Algo: Intelligent Matching: Possible generic Use-cases

Intelligent matching algorithm itself can address various use-cases including hyper personalization and recommendation



Imagine you have detailed data and metadata about all your entities and domain knowledge and intelligent algos to connect them! *Everything will be done rightly* (at right time, location, cost, resource, product, stakeholder etc.). Entity may be just specification, requirement etc. For example, item requirement -> item, searching product based on product requirement.



Paired

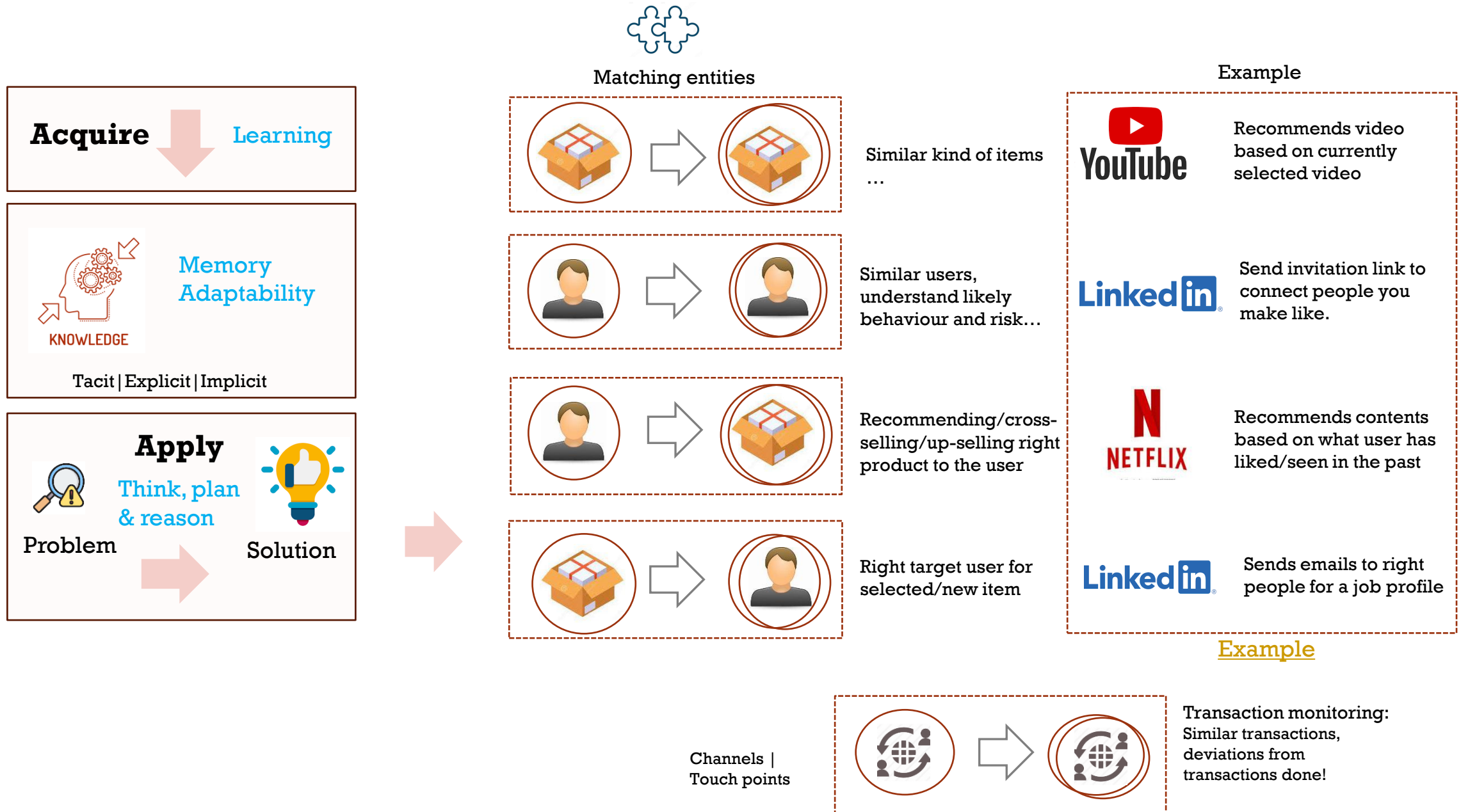


Similar



Part of

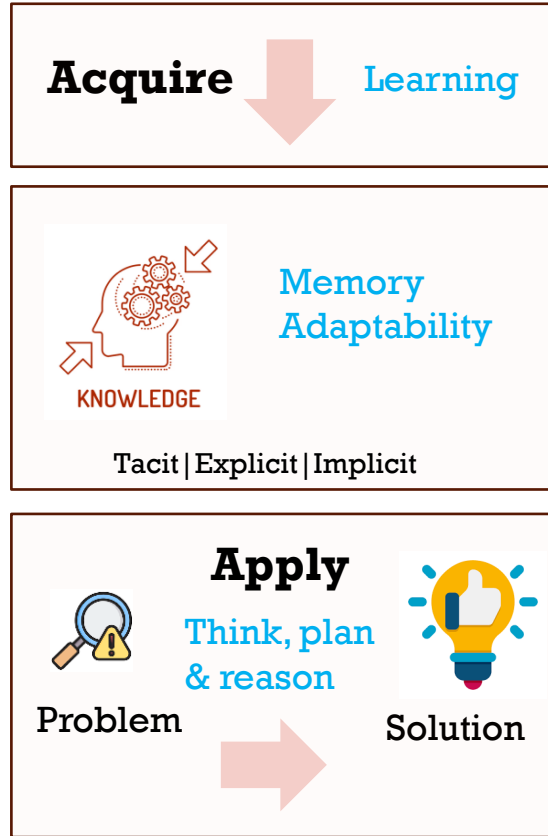
Example Algo: Intelligent Matching: Possible generic Use-cases



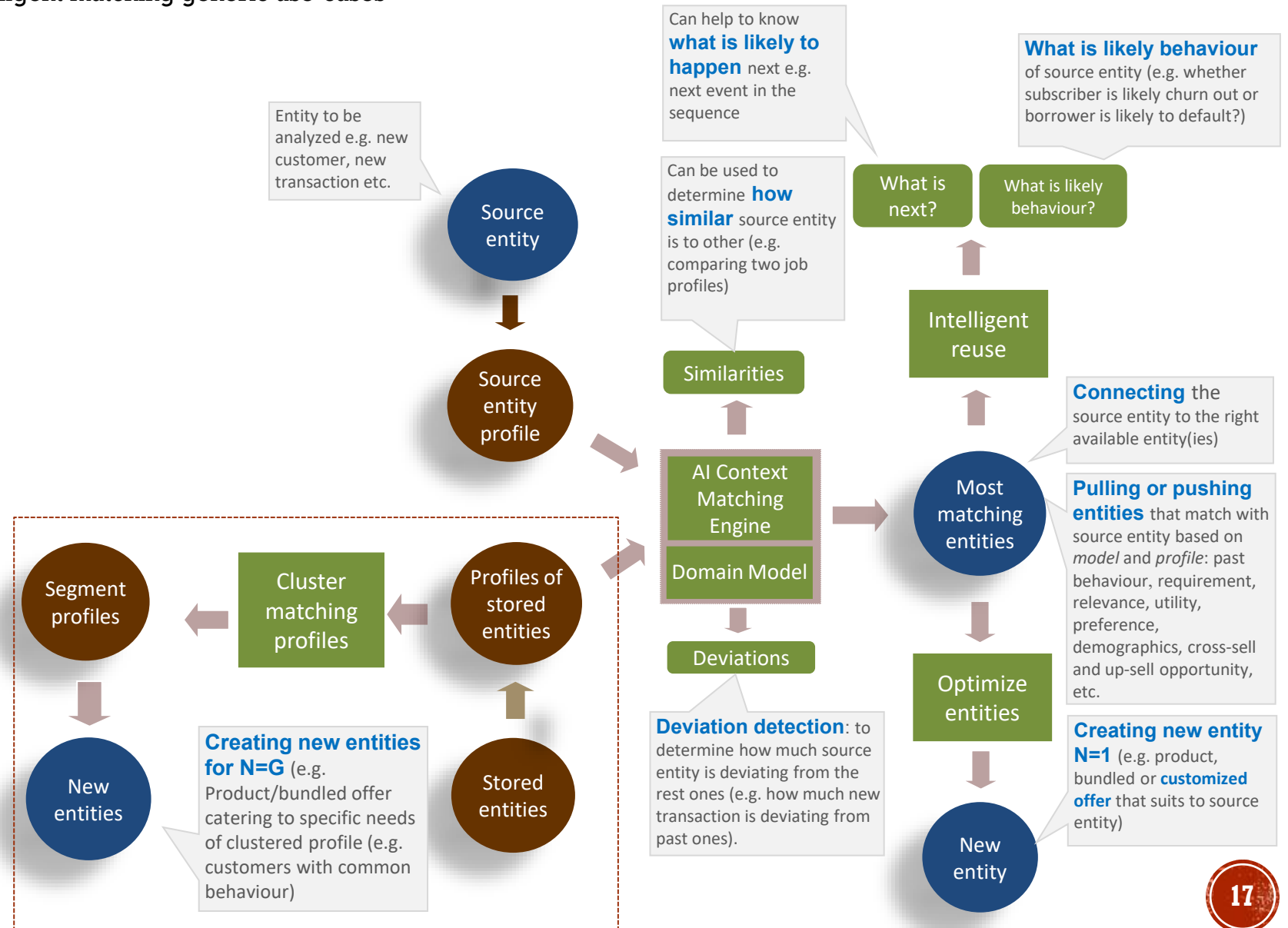
Example Algo: Intelligent Matching: Possible generic Use-cases



Intelligent matching generic use-cases



Lot of insights can be drawn from matching entities. At the same time if no matching entities found means deviations from source entity.

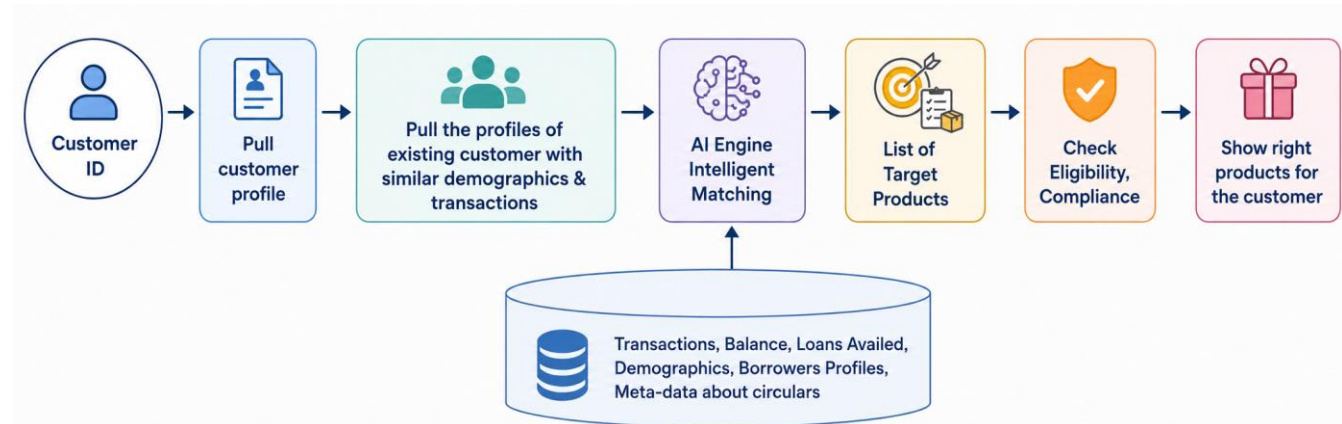
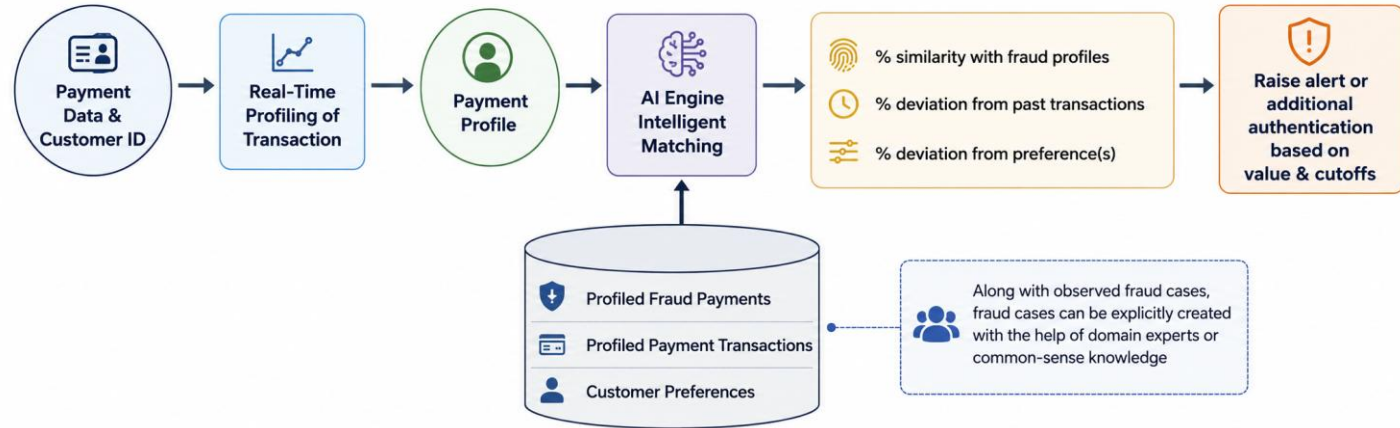


Example Algo: Intelligent Matching: Possible generic Use-cases



Example use cases

Detect suspicious payment transaction using intelligent matching approach



NLP specific problems

Acquire ↓ **Learning**



**Memory
Adaptability**

Tacit | Explicit | Implicit



Apply

**Think, plan
& reason**



Problem

Solution

NLP has issues and limitations especially when implementing in-house. Know NLP does not include computational capabilities so better model numeric parameters separately.



Automatic Summarization

Intelligently shortening long pieces of text



Named entity recognition

Locate and classify named entities pre-defined categories such as the organizations; person names; locations etc.



Sentiment analysis

To identify, for instance, positive, negative and neutral opinion from text or speech widely used to gain insights from social media comments, forums or survey responses



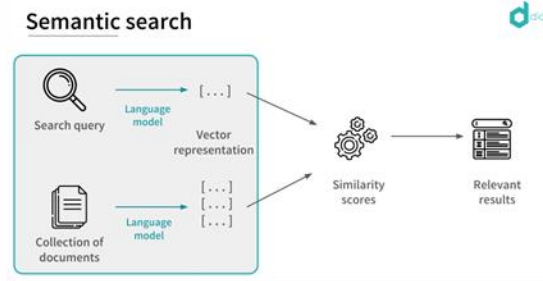
Speech recognition

Enables computers to recognize and transform spoken language into text - dictation - and, if programmed, act upon that recognition - e.g. in case of assistants like Google Assistant Cortana or Apple's Siri



Topic segmentation

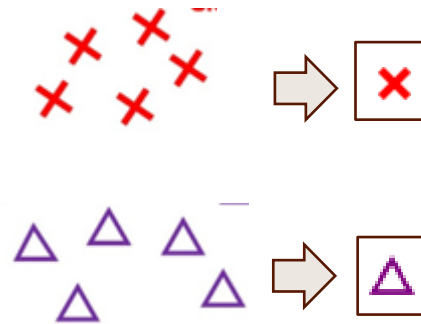
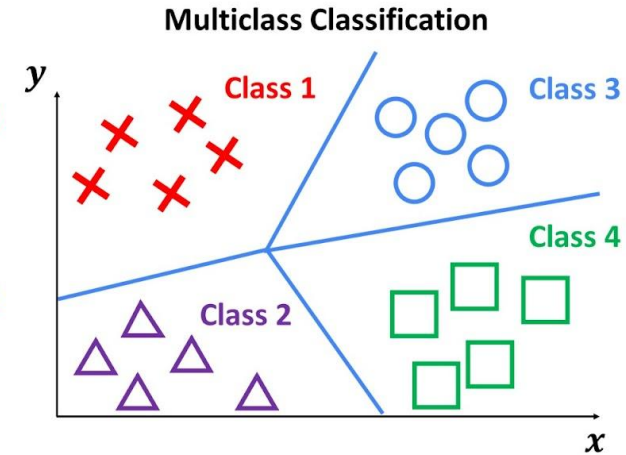
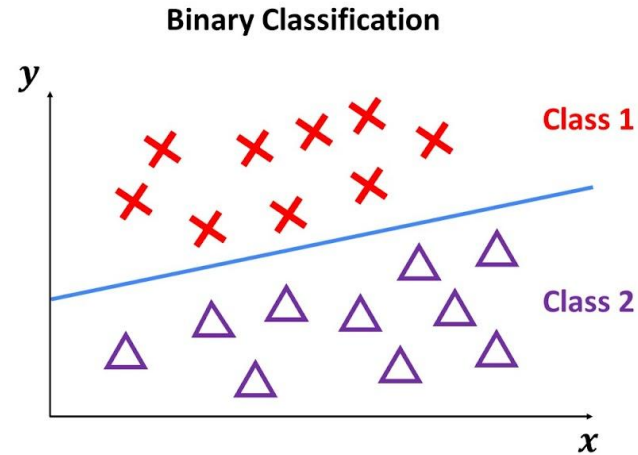
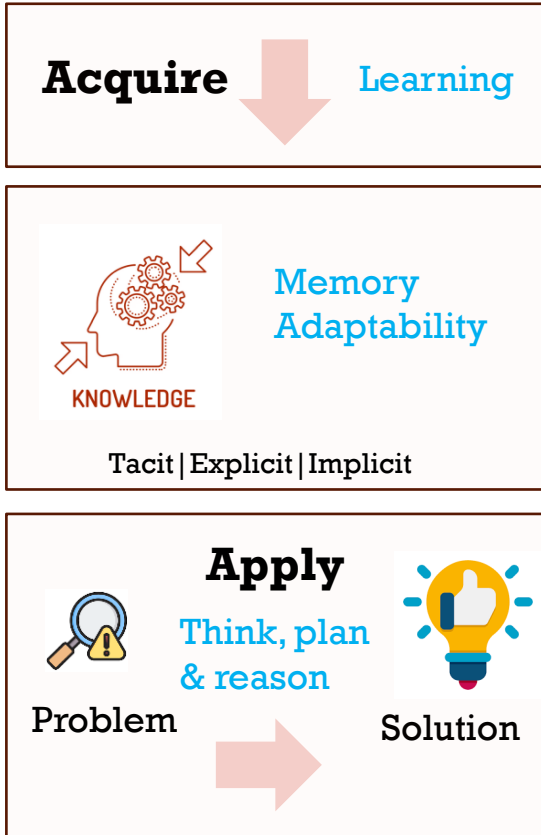
Automatically divides written texts, speech or recordings into shorter, topically coherent segments and is used in improving information retrieval or speech recognition



Semantic Search

Semantic Step by step guide to NLP

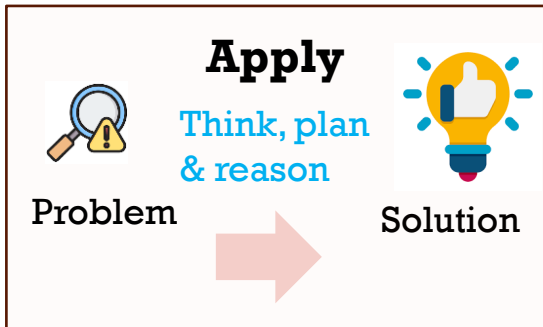
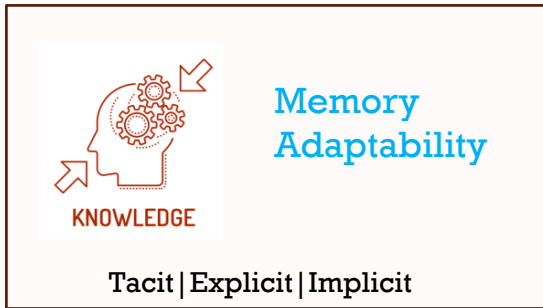
Understanding Classification



Confusion Matrix

		Predicted		
		✗	△	
Actual	✗	✗	△	Correctly Predicted
	△	△	△	Incorrectly Predicted

Understanding Classification



Domain	Input	Output Class
Banking	Customer profile	Loan approved / rejected
Healthcare	Patient symptoms	Disease / no disease
Education	Student performance	Pass / fail
Marketing	Customer behavior	Will buy / will not buy
Cybersecurity	Network activity	Normal / suspicious

Feature	Meaning	Type
Age	Age of applicant	Numeric
MonthlyIncome	Monthly income of applicant	Numeric
ExistingLoans	Number of existing loans	Numeric
CreditScore	Creditworthiness score	Numeric
LoanApproved	Whether loan is approved or not	Binary class

Age	Monthly Income	Existing Loans	Credit Score	Loan Approved
25	25000	1	650	0
30	40000	2	700	1
22	18000	0	620	0
45	80000	1	760	1
35	55000	3	720	1
28	30000	2	640	0
50	90000	0	780	1
40	60000	2	710	1
23	22000	1	600	0
38	45000	4	680	0
48	75000	1	740	1
33	35000	3	660	0

Here, `LoanApproved` is the class label.
1 means loan approved.
0 means loan not approved.

Understanding Classification

Acquire  **Learning**



**Memory
Adaptability**

Tacit | Explicit | Implicit



Problem

Apply
Think, plan
& reason



Solution

```
import pandas as pd
import matplotlib.pyplot as plt

from sklearn.model_selection import train_test_split
from sklearn.tree import DecisionTreeClassifier, plot_tree
from sklearn.metrics import accuracy_score, confusion_matrix, classification_report

data = [
    [25, 25000, 1, 650, 0],
    [30, 40000, 2, 700, 1],
    [22, 18000, 0, 620, 0],
    [45, 80000, 1, 760, 1],
    [35, 55000, 3, 720, 1],
    [28, 30000, 2, 640, 0],
    [50, 90000, 0, 780, 1],
    [40, 60000, 2, 710, 1],
    [23, 22000, 1, 600, 0],
    [38, 45000, 4, 680, 0],
    [48, 75000, 1, 740, 1],
    [33, 35000, 3, 660, 0],
    [29, 50000, 1, 705, 1],
    [55, 95000, 2, 790, 1],
    [26, 28000, 3, 630, 0],
    [42, 70000, 2, 735, 1],
    [31, 32000, 0, 675, 0],
    [36, 58000, 1, 715, 1],
    [24, 26000, 2, 610, 0],
    [46, 85000, 3, 755, 1]
]

df = pd.DataFrame(data, columns=[
    "Age",
    "MonthlyIncome",
    "ExistingLoans",
    "CreditScore",
    "LoanApproved"
])
```

```
X = df[["Age", "MonthlyIncome", "ExistingLoans", "CreditScore"]]
y = df["LoanApproved"]
```

```
X_train, X_test, y_train, y_test = train_test_split(
    X, y, test_size=0.30, random_state=7, stratify=y
)
```

```
model = DecisionTreeClassifier(max_depth=3, random_state=7)
model.fit(X_train, y_train)
```

```
y_pred = model.predict(X_test)
```

```
print("\nTest Data with Prediction")
result = X_test.copy()
result["Actual"] = y_test
result["Predicted"] = y_pred
print(result)
```

```
print("\nAccuracy:", accuracy_score(y_test, y_pred))
```

```
print("\nConfusion Matrix:")
print(confusion_matrix(y_test, y_pred))
```

```
print("\nClassification Report:")
print(classification_report(y_test, y_pred))
```

```
plt.figure(figsize=(12, 6))
plot_tree(
    model,
    feature_names=X.columns,
    class_names=["Not Approved", "Approved"],
    filled=True
)
plt.show()
```

Understanding Classification

Acquire  **Learning**



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Problem

Apply

**Think, plan
& reason**



Solution

Console

Test Data with Prediction

	Age	MonthlyIncome	ExistingLoans	CreditScore	Actual	Predicted
17	36	58000	1	715	1	1
15	42	70000	2	735	1	1
13	55	95000	2	790	1	1
2	22	18000	0	620	0	0
14	26	28000	3	630	0	0
9	38	45000	4	680	0	1

Accuracy:

0.8333333333333334

Confusion Matrix:

[[2 1]
[0 3]]

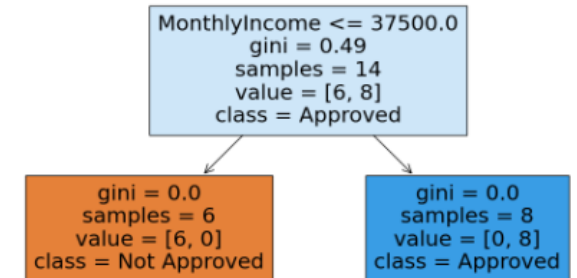
		Predicted	
Actual		Not Approved	Approved
	Not Approved	2	1
	Approved	0	3

Applicants with higher income and better credit score are more likely to be approved. Applicants with lower income, lower credit score, or too many existing loans are less likely to be approved.

3 approved applicants were correctly predicted as approved. 2 not-approved applicants were correctly predicted as not approved. 1 not-approved applicant was wrongly predicted as approved.

Classification Report:

	precision	recall	f1-score	support
0	1.00	0.67	0.80	3
1	0.75	1.00	0.86	3
accuracy			0.83	6
macro avg	0.88	0.83	0.83	6
weighted avg	0.88	0.83	0.83	6



Run completed in 11538.899999856949ms

Input:

Age = 36

MonthlyIncome = 58000

ExistingLoans = 1

CreditScore = 715

Output:

LoanApproved = 1

Understanding Classification

Acquire ↓ **Learning**



**Memory
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Problem

Apply

**Think, plan
& reason**



Solution

	Not Approved	Approved
Not Approved	2	1
Approved	0	3

Precision

Precision answers:

Out of all cases **predicted** as this class, how many were actually correct?

For Class 0: **Not Approved**

$\text{precision} = 1.00$

This means: Whenever the model predicted Not Approved, it was always correct.

So, no approved customer was wrongly rejected.

For Class 1: **Approved**

$\text{precision} = 0.75$

This means: Out of all customers predicted as Approved, 75% were actually approved.

So, one customer was wrongly classified as approved.

Accuracy

$\text{accuracy} = 0.83$

This means: The model correctly predicted 5 out of 6 test records. So:

$\text{Accuracy} = 5 / 6 = 0.83$

or approximately **83% accuracy**.

	Not Approved	Approved
Not Approved	2	1
Approved	0	3

Recall

Recall answers:

Out of all **actual cases** of this class, how many did the model correctly identify?

For Class 0: **Not Approved**

$\text{recall} = 0.67$

This means: Out of 3 actual not-approved customers, the model correctly identified only 2.

So, 1 not-approved customer was wrongly predicted as approved.

For Class 1: **Approved**

$\text{recall} = 1.00$

This means: Out of 3 actual approved customers, the model correctly identified all 3.

So, the model did not miss any truly approved customer.

F1-Score

F1-score is a combined measure of precision and recall.

F1-score is useful when we want to balance both precision & recall.

Class	F1-score	Meaning
0	0.80	Good performance for not-approved class
1	0.86	Slightly better performance for approved class

Understanding Classification

Acquire ↓ **Learning**



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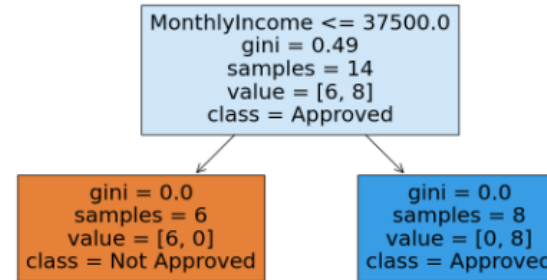
Problem

Apply

**Think, plan
& reason**



Solution



Run completed in 11538.899999856949ms

Gini impurity tells us how mixed the classes are in a node. At the root node, there are 6 Not Approved and 8 Approved records, so the node is highly mixed and has gini 0.49. After splitting on MonthlyIncome, the two child nodes become pure, with gini 0.0. This means the split has successfully separated the classes.

Item

MonthlyIncome <= 37500.0

gini = 0.49

samples = 14

value = [6, 8]

class = Approved

Meaning

Decision rule used for splitting

Impurity/mixing of classes

14 training records reached this node

6 records are class 0, 8 records are class 1

Majority class is Approved

Understanding Classification

Acquire ↓ **Learning**



**Memory
Adaptability**

Tacit | Explicit | Implicit



Apply

Think, plan
& reason



Problem

Solution

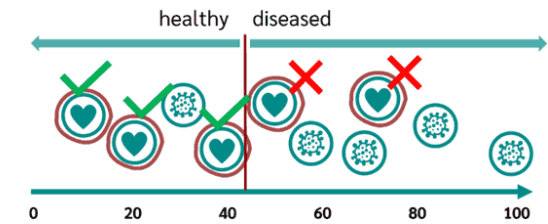
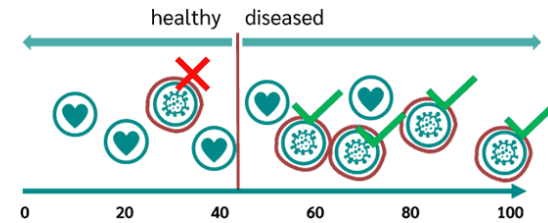
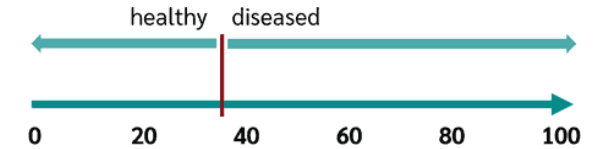
AUC (Area Under the ROC Curve, ROC: Receiver Operating Characteristic): In classification, accuracy tells us how many final predictions are correct at one selected threshold. AUC tells us how well the model separates the two classes across all possible thresholds. AUC is especially useful when we care about ranking customers by probability, such as ranking borrowers by default risk, customers by churn risk, or transactions by fraud risk

AUC tells us how many predictions were correct? whether the model gives higher scores to actual positive cases than to actual negative cases.

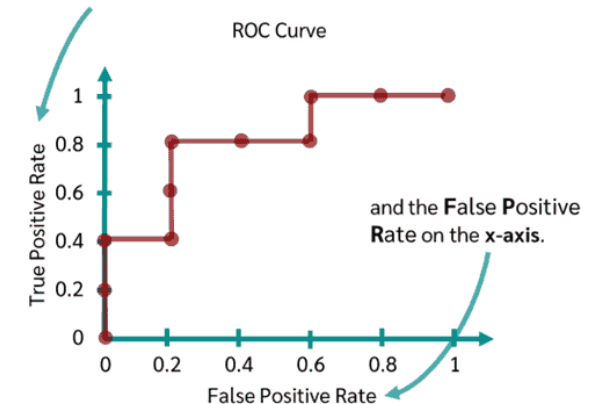
The ROC curve compares:

Metric	Meaning
True Positive Rate	How many actual positives were correctly detected
False Positive Rate	How many actual negatives were wrongly classified as positive

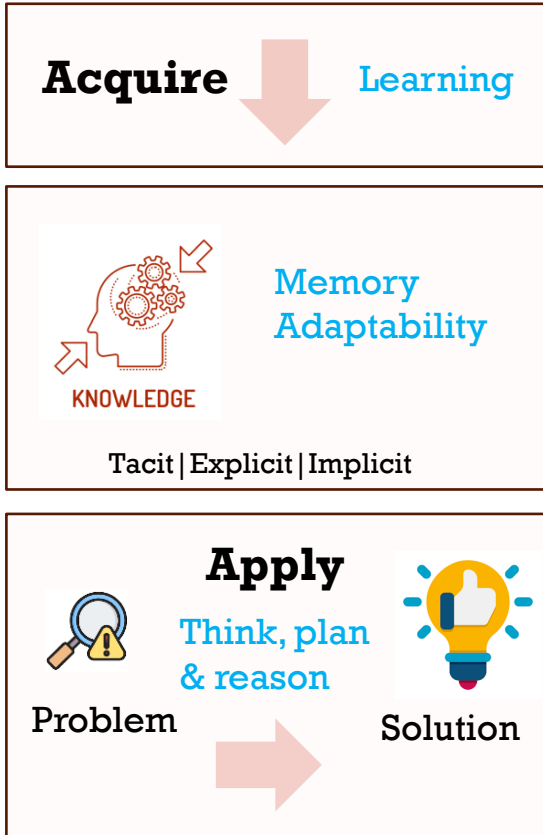
AUC Value	Interpretation
0.50	Model is no better than random guessing
0.60–0.70	Weak model
0.70–0.80	Fair model
0.80–0.90	Good model
0.90–1.00	Very strong model
1.00	Perfect separation



The True Positive Rate is plotted on the y-axis



Understanding Classification



Type I and Type II errors
Confusion Matrix (health context)

		Predicted	
			
Actual			
			



Positive (patients with good health)



Negative (patients with poor health)

Correctly Predicted (True)

Incorrectly Predicted (False)



Type I Error



Healthy but predicted as unhealthy (false positive)

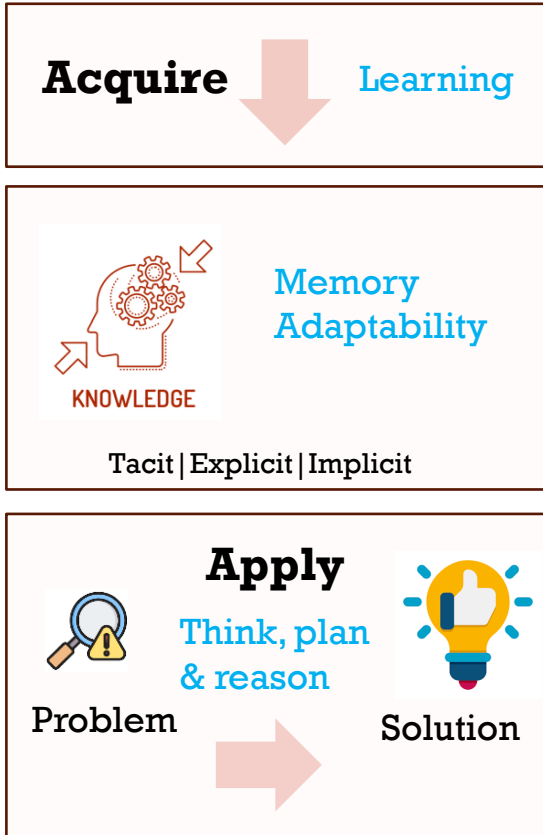


Type II Error



Unhealthy but predicted as healthy (false negative)

Understanding Classification: Results



Animal		Barn owl
		Chihuahua
		Sheep dog
Not animal		Apple
		Muffin
		Mop

Positive

Negative

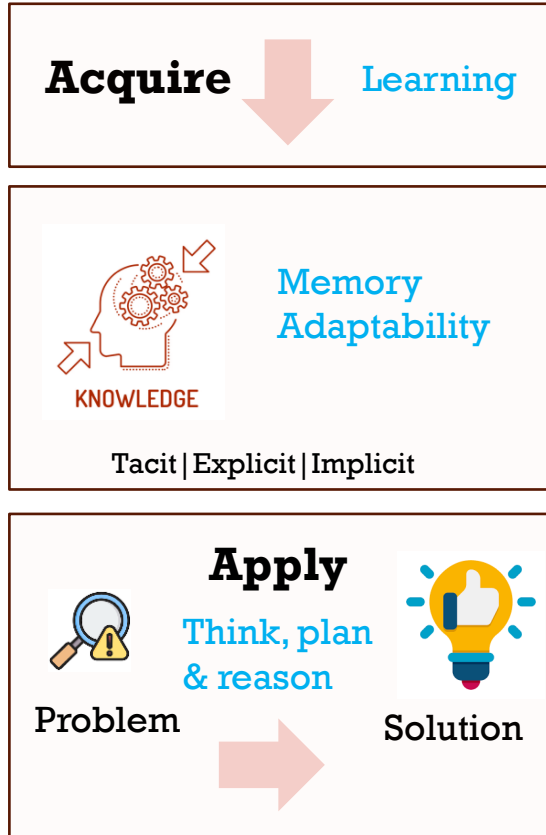
+ True: means predicted correctly
- False: means predicted incorrectly

		Predicted	
		Animal	Not animal
Actual	Animal	True Positives +	False Negatives -
	Not animal	False Positives +	True Negatives -

Confusion Matrix

		PREDICTED			
		APPLE	GRAPES	BANANA	ORANGE
ACTUAL	APPLE	10	2	1	2
	GRAPES	5	12	1	2
	BANANA	5	2	18	10
	ORANGE	11	3	1	15

Understanding Classification: Results



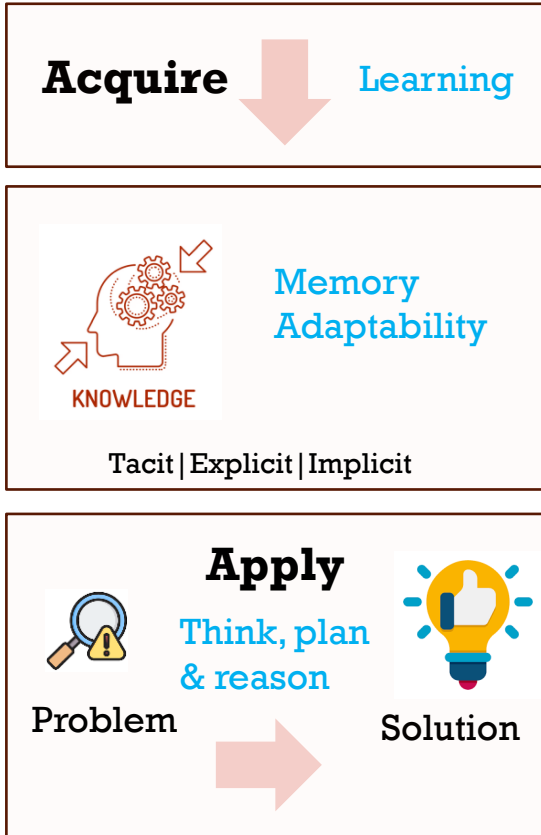
		Predicted	
		Animal	Not animal
Actual	Animal	   3	
	Not animal		   3

		Predicted	
		Animal	Not animal
Actual	Animal	  2	 1
	Not animal	 1	  2

		Predicted	
		Animal	Not animal
Actual	Animal	   3	
	Not animal	   3	

		Predicted	
		Animal	Not animal
Actual	Animal		   3
	Not animal		   3

Understanding Classification: Results



		Predicted	
		Animal	Not animal
Actual	Animal	2	1
	Not animal	1	2

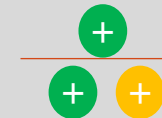
F1 Score is a measure that combines recall and precision. As we have seen there is a trade-off between precision and recall, F1 can therefore be used to measure how effectively our models make that trade-off.

$$F1 = 2 \cdot \frac{\text{precision} \cdot \text{recall}}{\text{precision} + \text{recall}}$$

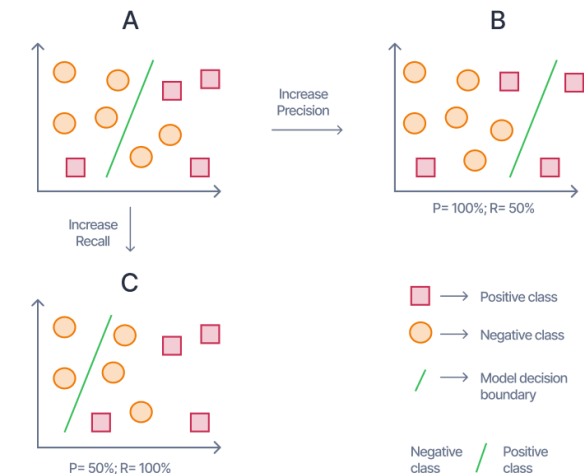
Accuracy is the most common metric to be used in everyday talk. Accuracy answers the question “Out of all the predictions we made, how many were true?”



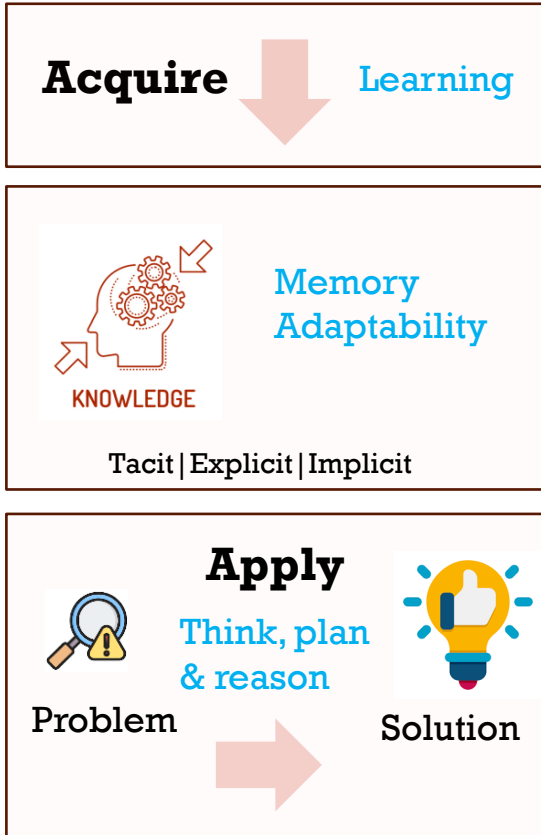
Precision is a metric that gives you the proportion of true positives to the amount of total positives that the model predicts. It answers the question “Out of all the positive predictions we made, how many were true?”



Recall focuses on how good the model is at finding all the positives. Recall is also called true positive rate and answers the question “Out of all the data points that should be predicted as true, how many did we correctly predict as true?”



Understanding Classification: Results



Classifies all images as animal

		Predicted	
		Animal	Not animal
Actual	Animal	 	
	Not animal	 	

True Positives	3
True Negatives	0
False Positives	3
False Negatives	0

Accuracy	50%	$\frac{3+0}{3+0+0+3}$
Precision	50%	$\frac{3}{3+3}$
Recall	100%	$\frac{3}{3+0}$
F1 score	67%	$2 \cdot \frac{0.5 \cdot 1}{0.5 + 1}$

Overpredicts Images as not animal

		Predicted	
		Animal	Not animal
Actual	Animal	 	
	Not animal		 

True Positives	2
True Negatives	3
False Positives	0
False Negatives	1

Accuracy	83%	$\frac{2+3}{2+3+1+0}$
Precision	100%	$\frac{2}{2+0}$
Recall	67%	$\frac{2}{2+1}$
F1 score	80%	$2 \cdot \frac{1 \cdot 0.67}{1 + 0.67}$

Classifies all images as not animal

		Predicted	
		Animal	Not animal
Actual	Animal		 
	Not animal		 

True Positives	0
True Negatives	3
False Positives	0
False Negatives	3

Accuracy	50%	$\frac{0+3}{0+3+3+0}$
Precision	*100%	$\frac{0}{0+0}$
Recall	0%	$\frac{0}{0+3}$
F1 score	0%	$2 \cdot \frac{1 \cdot 0}{1+0}$

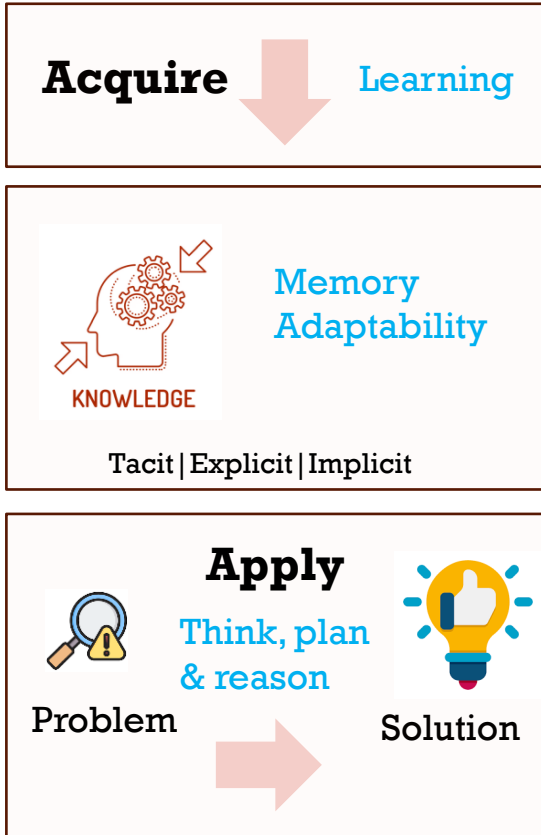
Overpredict images as animal

		Predicted	
		Animal	Not animal
Actual	Animal	 	
	Not animal	 	

True Positives	2
True Negatives	3
False Positives	0
False Negatives	1

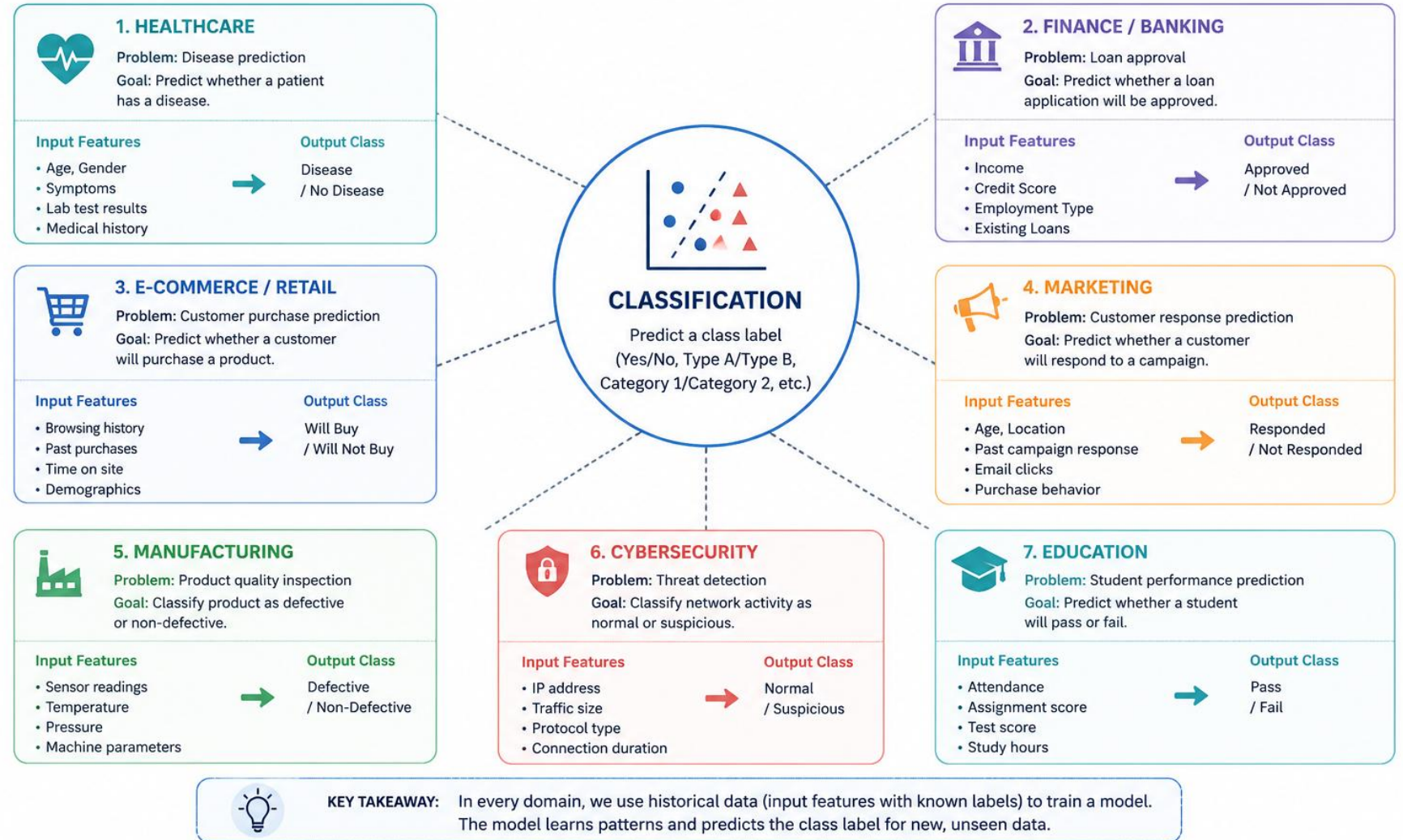
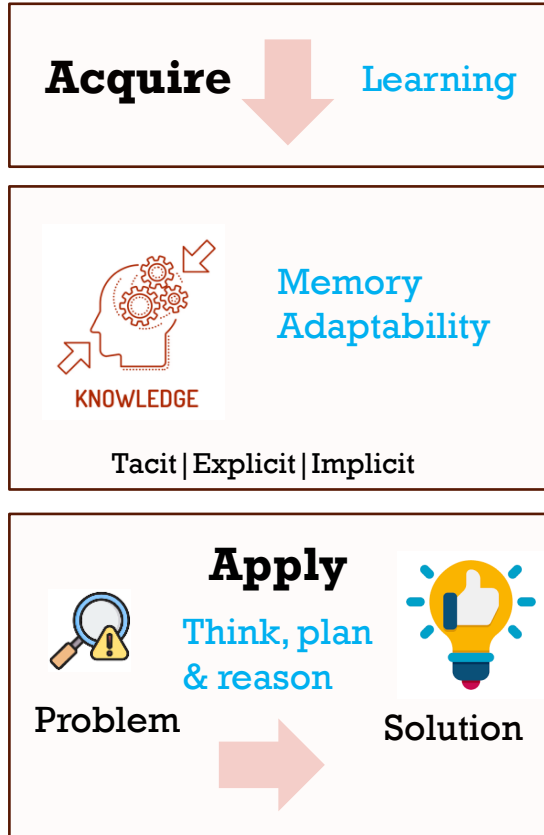
Accuracy	83%	$\frac{3+2}{3+2+0+1}$
Precision	75%	$\frac{3}{3+1}$
Recall	100%	$\frac{3}{3+0}$
F1 score	86%	$2 \cdot \frac{0.75 \cdot 1}{0.75 + 1}$

Understanding Classification: Results

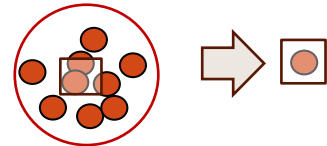
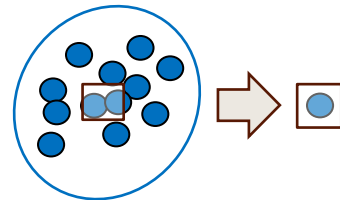
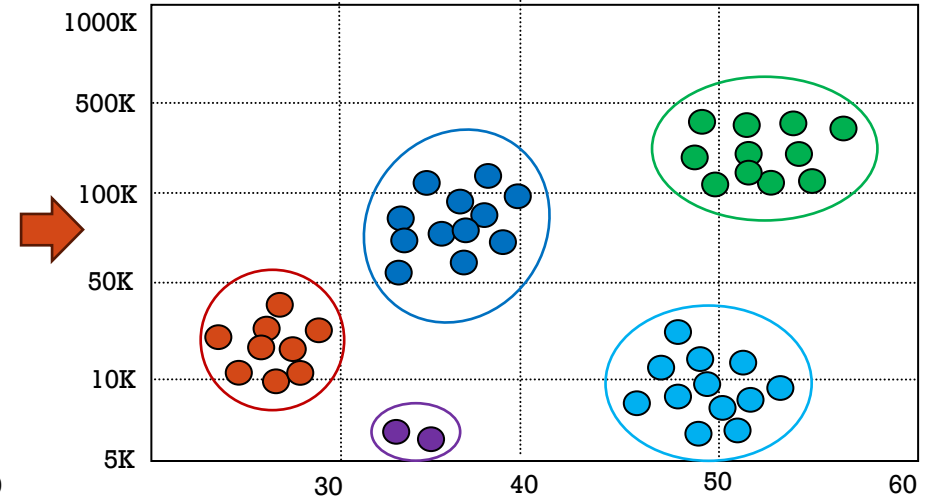
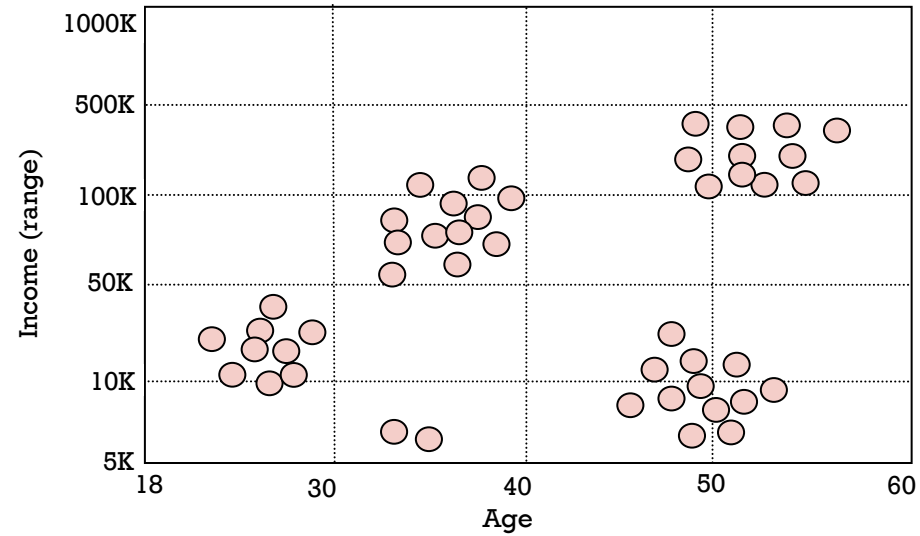
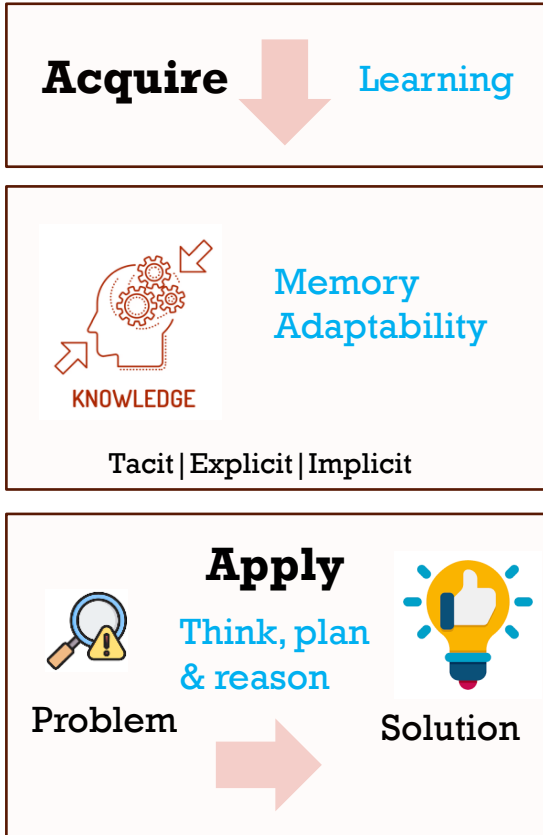


Feature	Precision (Quality)	Recall (Coverage)
Focus	Reducing False Positives (False Alarms)	Reducing False Negatives (Missed Cases)
Question	“Of all patients predicted to have a disease, how many actually did?”	“Of all patients who actually have the disease, how many did we find?”
Formula	$\text{True Positives} / (\text{True Positives} + \text{False Positives})$	$\text{True Positives} / (\text{True Positives} + \text{False Negatives})$
Clinical Goal	Avoid unnecessary, costly, or harmful treatments.	Avoid missing a serious, treatable condition.
Example	An AI flagging 100 people for cancer, where 90 actually have it (90% precision).	An AI finding 90 out of 100 people who actually have cancer (90% recall).

Understanding Classification: Examples

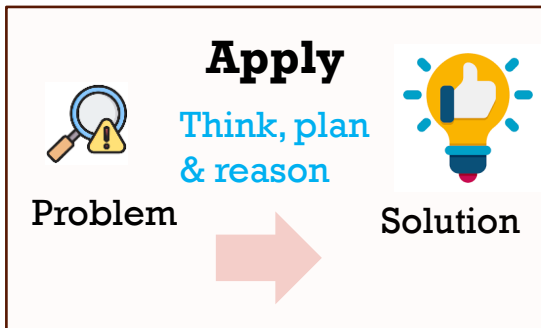
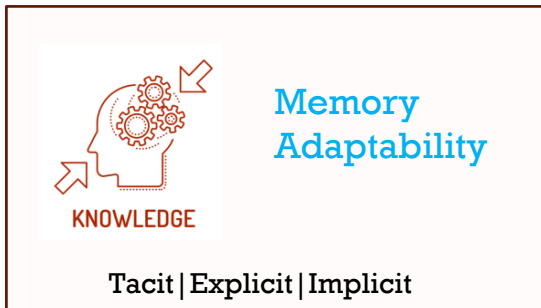


Understanding Clustering



Understanding Clustering

Group customers based on their income and spending behavior.



Customer Id	Annual Income	Spending Score
1	25000	20
2	28000	25
3	30000	22
4	45000	45
5	48000	50
6	50000	48
7	75000	75
8	78000	80
9	80000	78
10	90000	30
11	92000	28
12	95000	32

Feature	Meaning
AnnualIncome	Customer's annual income
SpendingScore	Score from 1 to 100 showing how much the customer spends

Understanding Clustering

Acquire ↓ **Learning**



**Memory
Adaptability**

Tacit | Explicit | Implicit



Problem

Apply

**Think, plan
& reason**



Solution

```
import pandas as pd
import matplotlib.pyplot as plt
```

```
from sklearn.cluster import KMeans
from sklearn.preprocessing import StandardScaler
```

```
data = [
    [1, 25000, 20],
    [2, 28000, 25],
    [3, 30000, 22],
    [4, 45000, 45],
    [5, 48000, 50],
    [6, 50000, 48],
    [7, 75000, 75],
    [8, 78000, 80],
    [9, 80000, 78],
    [10, 90000, 30],
    [11, 92000, 28],
    [12, 95000, 32]
```

```
]
```

```
df = pd.DataFrame(data, columns=[
    "CustomerId",
    "AnnualIncome",
    "SpendingScore"
```

```
])
```

```
X = df[["AnnualIncome", "SpendingScore"]]
```

```
scaler = StandardScaler()
X_scaled = scaler.fit_transform(X)
```

```
model = KMeans(n_clusters=4, random_state=7, n_init=10)
df["Cluster"] = model.fit_predict(X_scaled)
```

```
print(df)
```

```
plt.figure(figsize=(8, 5))
```

```
plt.scatter(
    df["AnnualIncome"],
    df["SpendingScore"],
    c=df["Cluster"]
)
```

```
plt.xlabel("Annual Income")
```

```
plt.ylabel("Spending Score")
```

```
plt.title("Customer Segmentation using K-Means Clustering")
```

```
plt.show()
```

K-Means is a clustering method that groups similar data points together. We first decide how many groups we want, called K. The algorithm then finds cluster centers and assigns each record to the nearest center. In customer segmentation, K-Means can automatically discover groups such as low-income low-spending customers, high-income high-spending customers, and high-income low-spending customers.

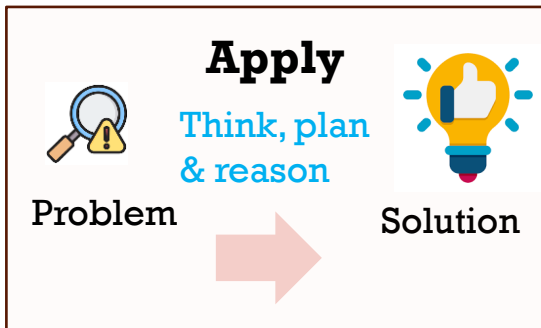
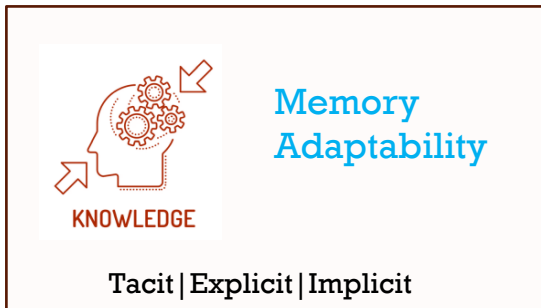
Understanding Clustering

Console

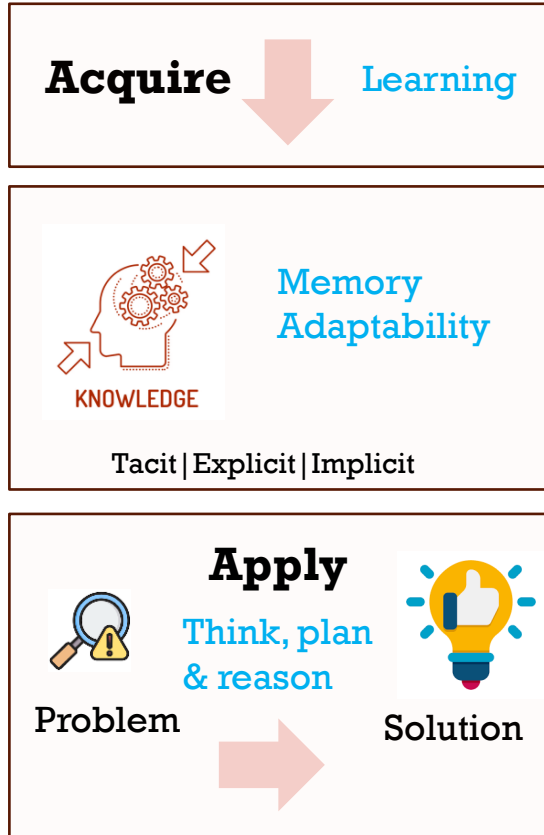
	CustomerId	AnnualIncome	SpendingScore	Cluster
0	1	25000	20	0
1	2	28000	25	0
2	3	30000	22	0
3	4	45000	45	3
4	5	48000	50	3
5	6	50000	48	3
6	7	75000	75	2
7	8	78000	80	2
8	9	80000	78	2
9	10	90000	30	1
10	11	92000	28	1
11	12	95000	32	1

Cluster	Business Interpretation
2	Low income, low spending customers
0	Medium income, medium spending customers
1	High income, high spending customers
3	High income, low spending customers

Cluster	Possible Action
Low income, low spending	Basic offers, discount schemes
Medium income, medium spending	Cross-selling and loyalty offers
High income, high spending	Premium products, priority service
High income, low spending	Special campaigns to increase engagement

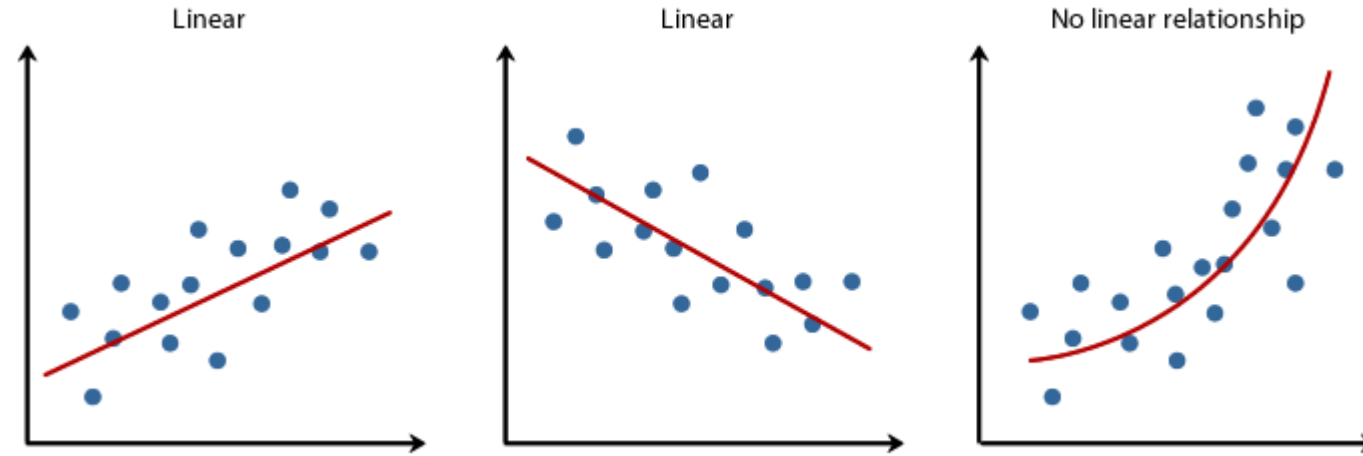
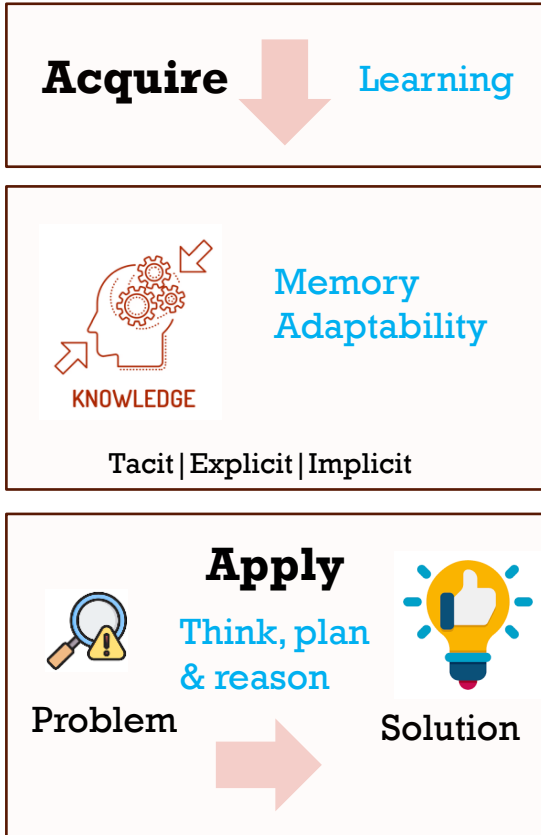


Understanding Clustering: Examples



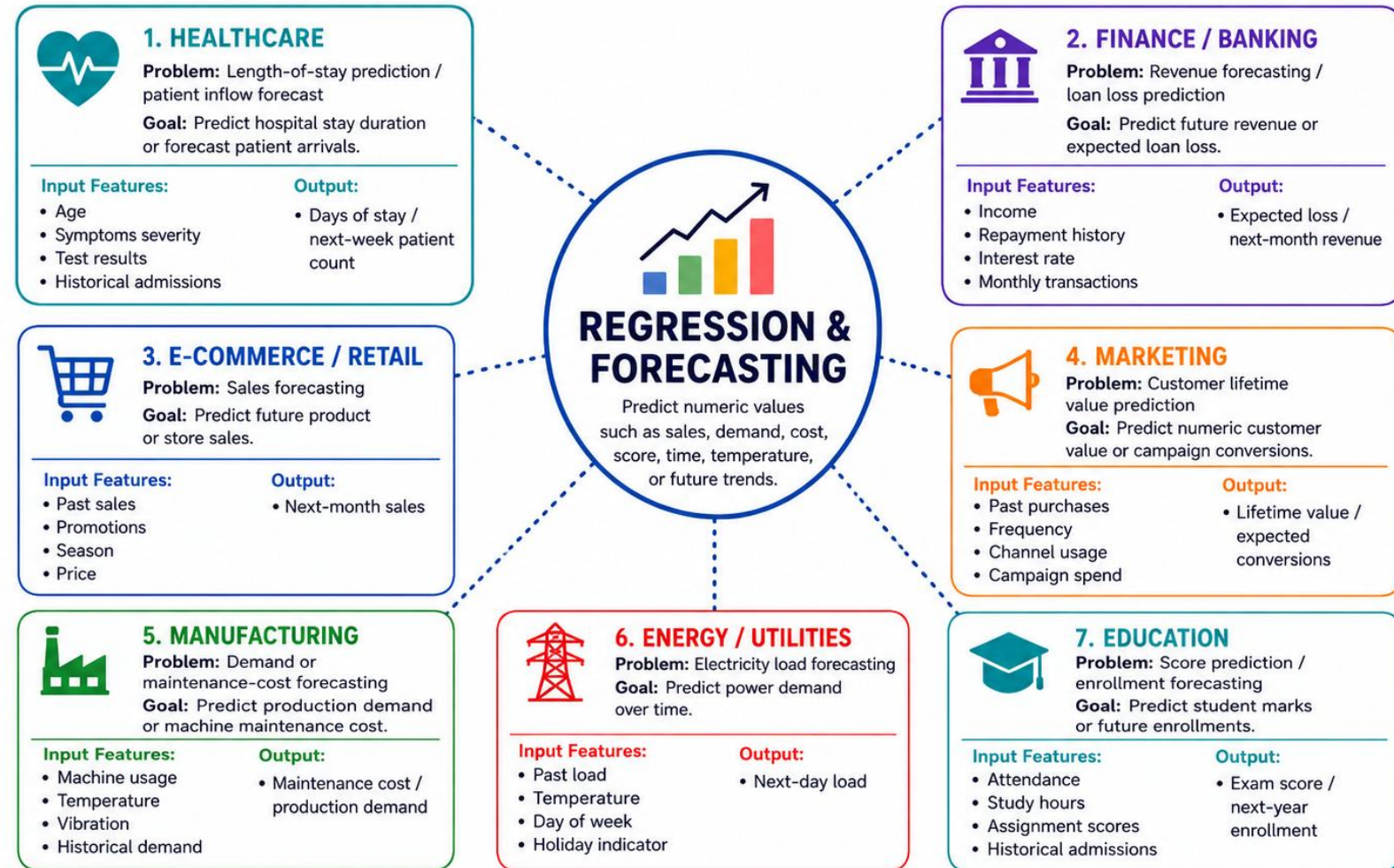
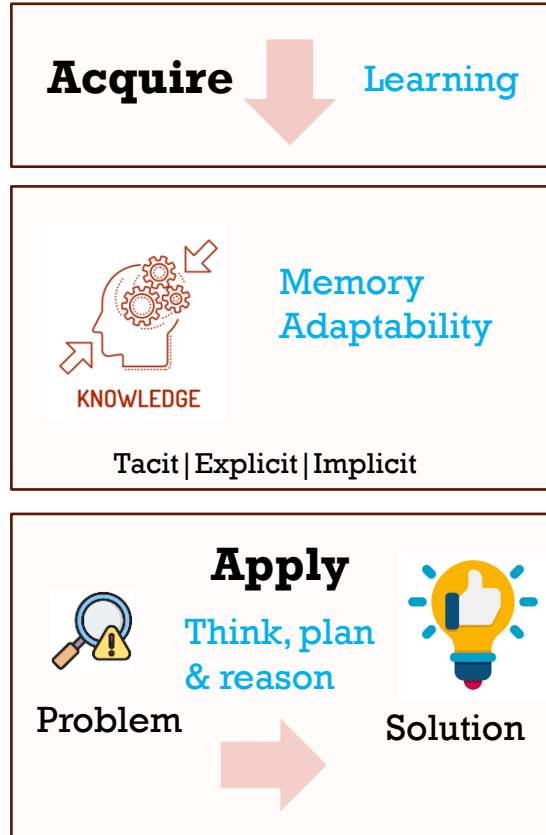
KEY TAKEAWAY: In clustering, there are no predefined class labels. The algorithm discovers similar groups in the data, and these groups can then be interpreted for decision-making thin.

Understanding Regression



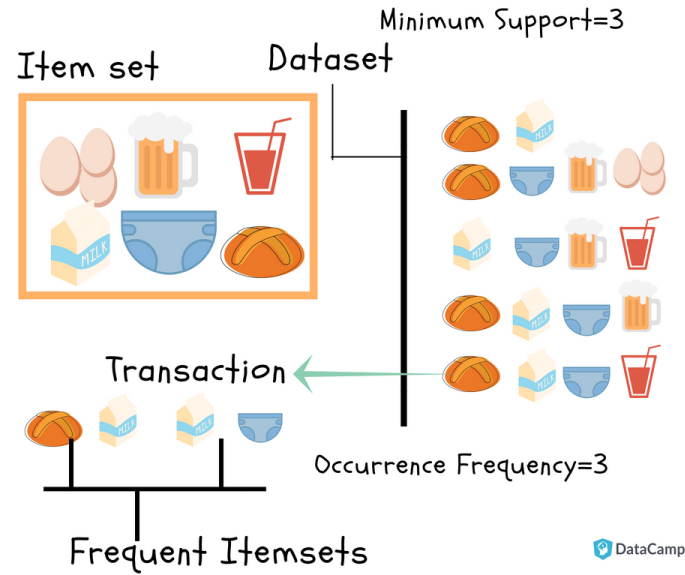
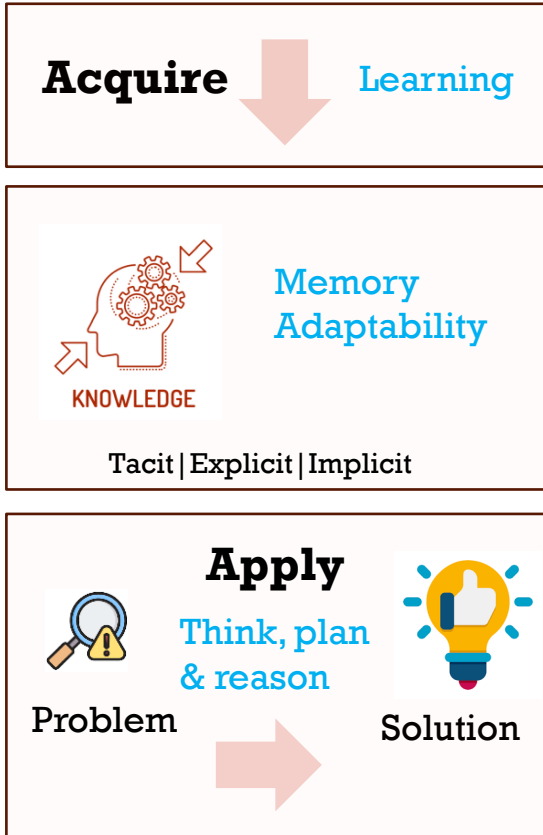
Copyright 2014. Laerd Statistics.

Understanding Regression: Examples



KEY TAKEAWAY: Regression is used when the output is a number. Forecasting is a special predictive case focused on future numeric values using historical time-based data.

Understanding Association Rule Mining



- ✓ Connecting entities and finding relationships
- ✓ Discovery
- ✓ More sales
- ✓ Inventory management
- ✓ Recommendation
- ✓ Cross-sell, up-sell

Understanding Filtering Techniques & P&R (personalization and recommendation)

Acquire

Learning



KNOWLEDGE

Memory
Adaptability

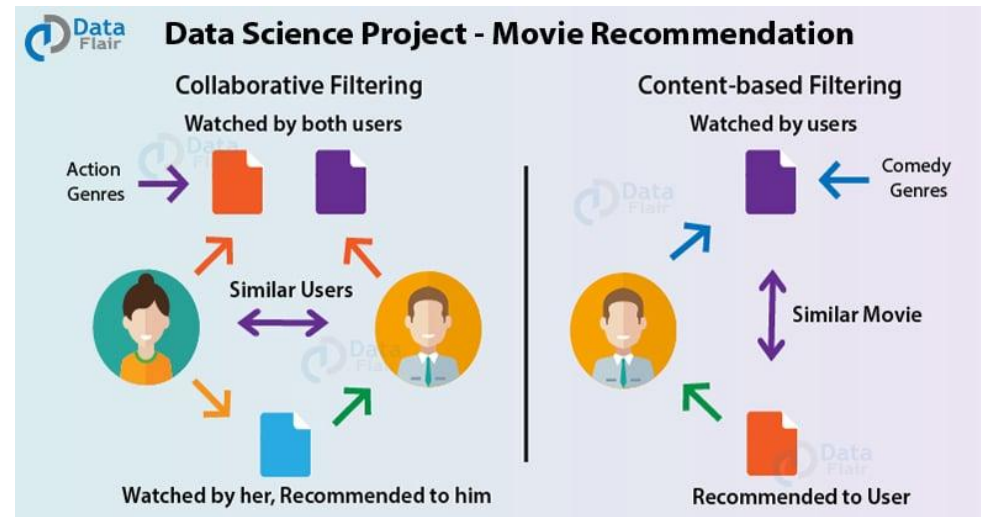
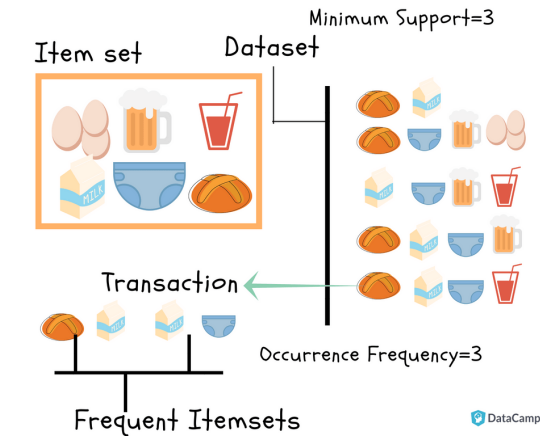
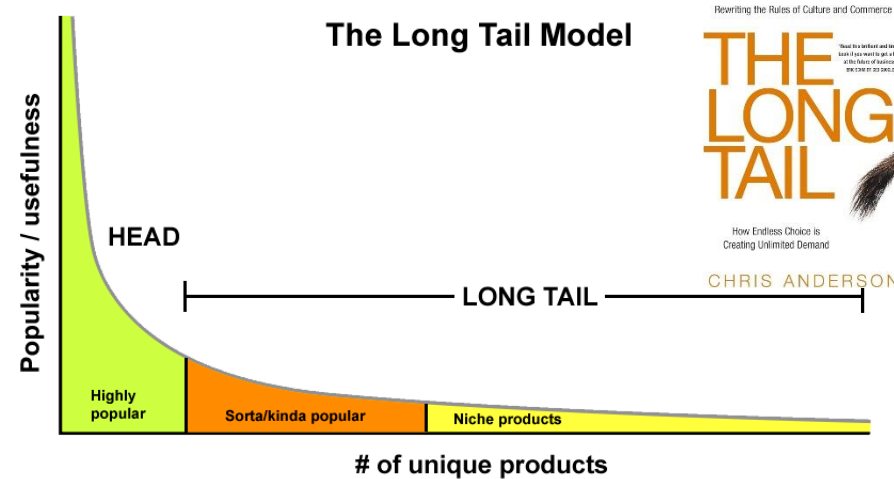
Tacit | Explicit | Implicit

Apply

Think, plan
& reason

Problem

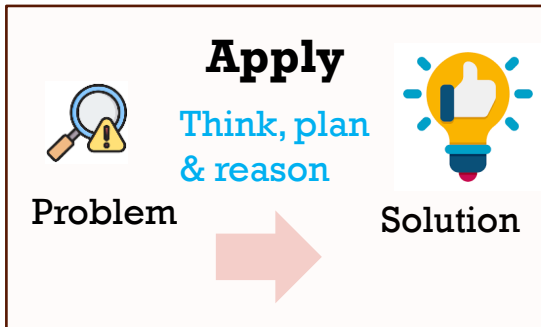
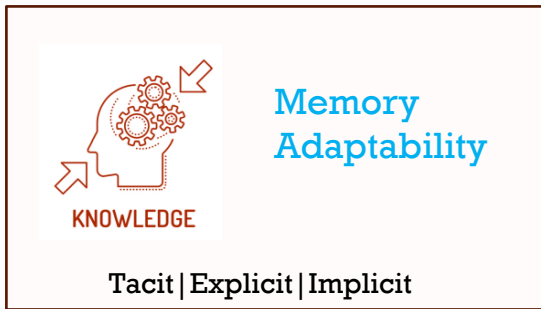
Solution



- ✓ Discovery
- ✓ Reduce search time
- ✓ Increase customer loyalty
- ✓ More sales
- ✓ Content monetization
- ✓ Co-creation
- ✓ Inventory management
- ✓ Product placement
- ✓ Bundled offers
- ✓ New product
- ✓ Personalization

Understanding Filtering Techniques

Collaborative filtering is a widely used technique in recommendation systems that predicts a user's interests by analyzing preferences and behaviors from similar users or items.



Transactions		
User	Item	Rating
U1	I1	7
U1	I2	6
U1	I3	7
U1	I4	4
U1	I5	5
U1	I6	4
U2	I1	6
U2	I2	7
U2	I4	4
U2	I5	3
U3	I2	3
U3	I3	3
U3	I4	1
U3	I5	1
U4	I1	1
U4	I2	2
U4	I3	2
U4	I4	3
U4	I5	3
U4	I6	4
U5	I1	1
U5	I3	1
U5	I4	2
U5	I5	3
U5	I6	3

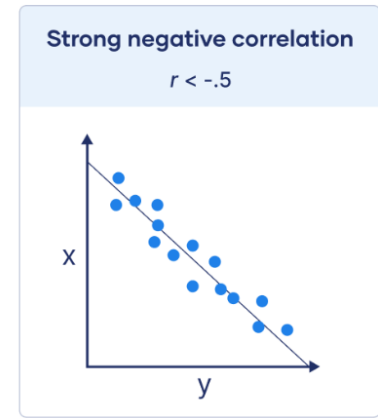
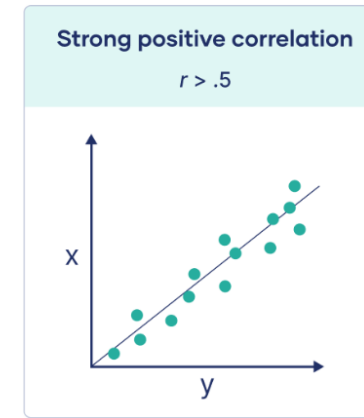
User ↓ Item →	I1	I2	I3	I4	I5	I6	Mean	Pearson C _r (r)
U1	7	6	7	4	5	4	5.5	0.894
U2	6	7		4	3	4	4.8	0.971
U3	?	3	3	1	1	?	2	1.000
U4	1	2	2	3	3	4	2.5	-1.000
U5	1		1	2	3	3	2	-0.866

By removing bias								
User ↓ Item →	I1	I2	I3	I4	I5	I6		
U1	1.5	0.5	1.5	-1.5	-0.5	-1.5		0.894
U2	1.2	2.2		-0.8	-1.8	-0.8		0.971
U3	?	1	1	-1	-1	?		1.000
U4	-1.5	-0.5	-0.5	0.5	0.5	1.5		-1.000
U5	-1		-1	0	1	1		-0.866

U3 will rate I1	U3 will rate I6
6.48	4

By removing bias

U3 will rate I1	U3 will rate I6
3.34	0.86

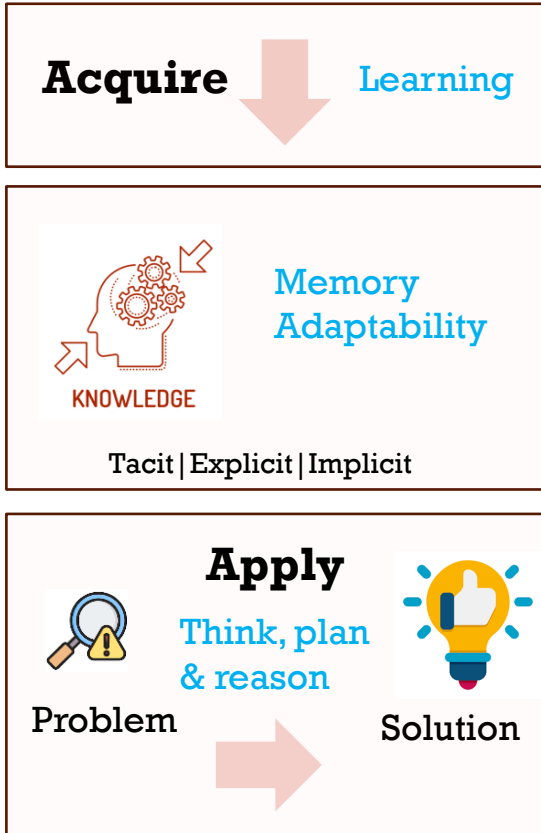


Pearson's Correlation Coefficient: measures the strength and direction of the linear relationship between two continuous variables.

Understanding Filtering Techniques & P&R (personalization and recommendation)

Item-based filtering

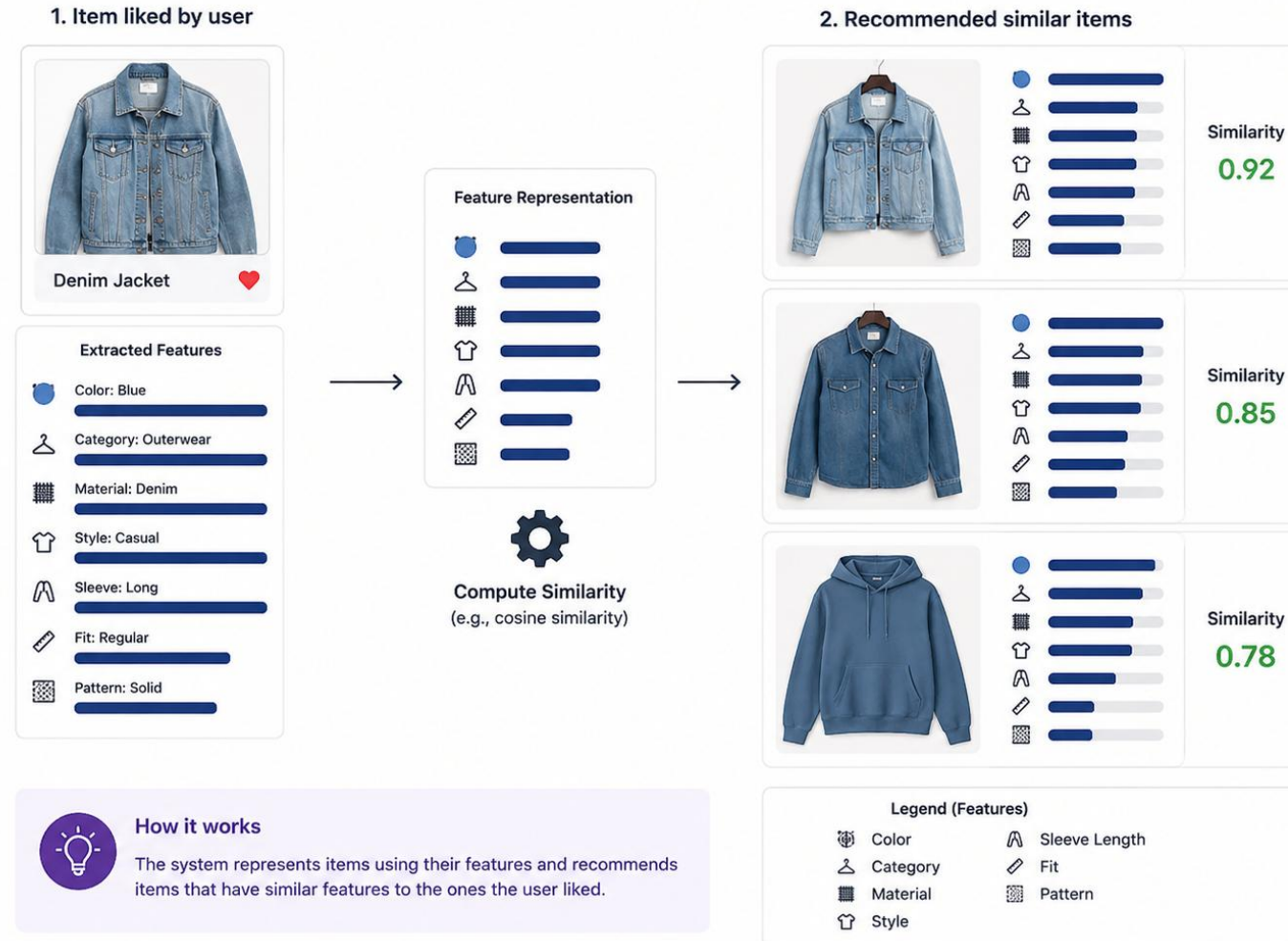
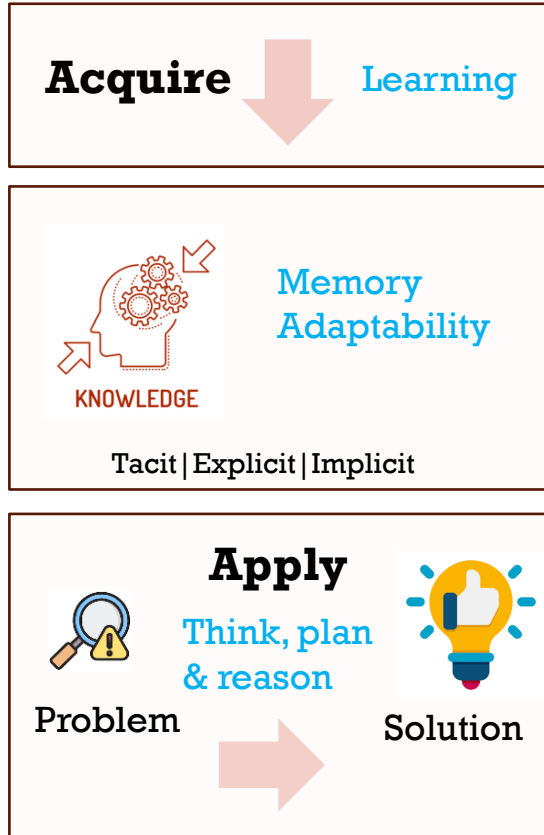
	Item1	Item2	Item3	Item4	Item5
Alice	5	3	4	4	?
User1	3	1	2	3	3
User2	4	3	4	3	5
User3	3	3	1	5	4
User4	1	5	5	2	1



Understanding Filtering Techniques & P&R (personalization and recommendation)

Content Based Filtering

Recommend items similar to what the user likes based on item features.



How Netflix uses ML*

What are the generic entities and data ?



Netflix



Contents



Viewers



View, Rate,
add to wish list,
etc.



Devices



Contents
screen



SMS | WhatsApp | Email

What can be recommended to the viewer based on what the user has watched, liked or currently displayed? What to be shown to new user?

How entities interact with each other?



Who watched (id, profile)? what content (content id)? when (time)? from where (location), how (duration, skips, intermittent, etc.) ? on what device (type, resolution etc.)? how content was found (search, recommendation?), by what channel in-app, email, sms, etc.

What can be done in the context of each entity?



How to monetize existing contents?

Create new contents (produce or acquire them) which are going to be viewed by large subscriber base? Efficiently (least cost)?

What contents are seen often, when and where? What is overall trend?

What data is required?



What is next the viewer is likely to watch?

What can be recommended to the viewer based on what the user has watched, liked or currently displayed?

What to be shown to new user?

[How to customize content thumbnails to attract viewers?](#)

How customer view time can be increased and customer loyalty?

What data is needed?



How can increase experience of viewers using different devices and band widths? Can there be plans based on content consumption (resolution, etc.)

Which is the best channel to reach viewers for recommendation?

What data is needed?

What AI/ML techs can be implement? and how?

What are the business benefits, What is ROI?

Acquire

Learning



KNOWLEDGE

Memory
Adaptability

Tacit | Explicit | Implicit



Problem

Think, plan
& reason



Solution



How Netflix uses ML: Excerpts

Netflix relied heavily on ML to drive its growth and retain subscribers—with great success. (See Exhibit 3 for Netflix's growth trajectory from 2007 to 2016.) Most notably, it used ML to generate content recommendations, which accounted for an estimated 80 percent of the TV shows that people watched on the service.¹⁶

Netflix also assigned staff to watch shows and tag them, scene by scene, with a range of attributes, including details about the plot, the setting, and the cast. Then it combined these tags with the behavioral data and used ML to determine the importance of each data point in generating recommendations.

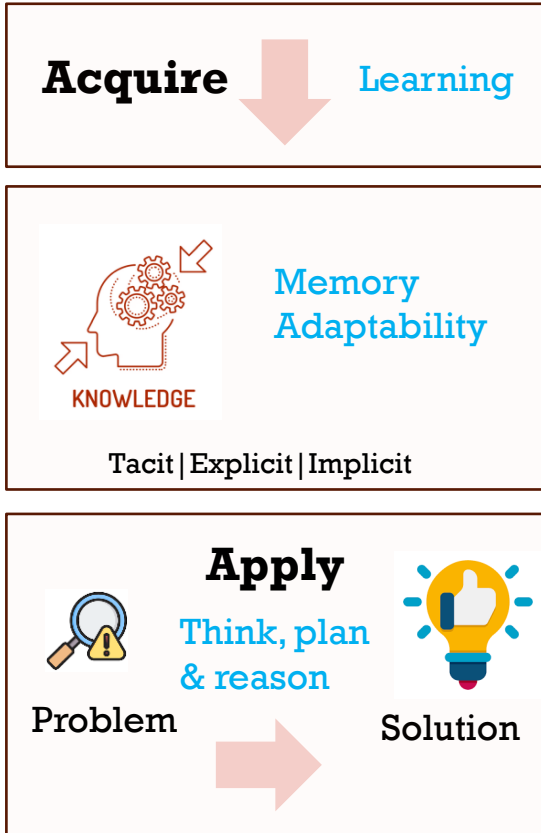
How much should it matter if a consumer watched something yesterday? Should that count twice as much or ten times as much compared [with] what they watched a whole year ago? How about a month ago? How about if they watched ten minutes of content and abandoned it or they binged through it in two nights? How do we weigh all that

What those things create for us is 'taste communities' around the world. It's about people who watch the same kind of things that you watch.

"Because Netflix is a data company, they know exactly how their viewers watch things," Fukunaga says. "So they can look at something you're writing and say, We know based on our data that if you do this, we will lose this many viewers. So it's a different kind of note-giving. It's not like, Let's discuss this and maybe I'm gonna win. The algorithm's argument is gonna win at the end of the day. So the question is do we want to make a creative decision at the risk of losing people."

Consequently, a movie or show's potential to be a blockbuster was less important than its power to connect with relatively small taste communities. That kind of capacity for precision matchmaking could, in general, create great value for both consumers and businesses, according to the authors

The image that was most likely to motivate that particular viewer to try the show. "In the end," a Netflix analyst wrote, "we saw one clear thing: Using better images to represent content significantly increased overall streaming hours and engagement from our members.



Techniques | Technologies | Algos

Acquire ↓ **Learning**



**Memory
Adaptability**

Tacit | Explicit | Implicit



Problem

Apply

**Think, plan
& reason**



Solution

Each of these core technique, algo or tech are based on certain foundation, principle and concept, can address wide range of generic problems discussed before. Have capabilities and limitations and requirement of data and knowledge can vary greatly. There are several factors on which specific technique can be selected, modelled and implemented.

Code Normal Programming Code

- Smart coders can include lot of intuitive and common sense for **operational intelligence** while writing the code in UI, workflows, processes etc.

Algos Classical AI algorithms

- **Programs/Algorithms** to reach/search solutions e.g. [min max algo](#) [pruning](#)

KBS Knowledge Based Systems

- Expert and Fuzzy Systems: model explicit **human** domain **knowledge** and solve problems using that expertise

ML Data driven ML

- Data driven, **learn** relationships, patterns, associations etc. ANNs model human brain

GA Genetic Algorithms

- Based on evolution principle: **evolve** solution to the problem, classified as evolutionary computing based on Charles Darwin's principle: survival of the fittest.

CBR Case Based Reasoning

- Models human problem solving: remember, recall, adapt, reuse past **experiences**, lazy learning

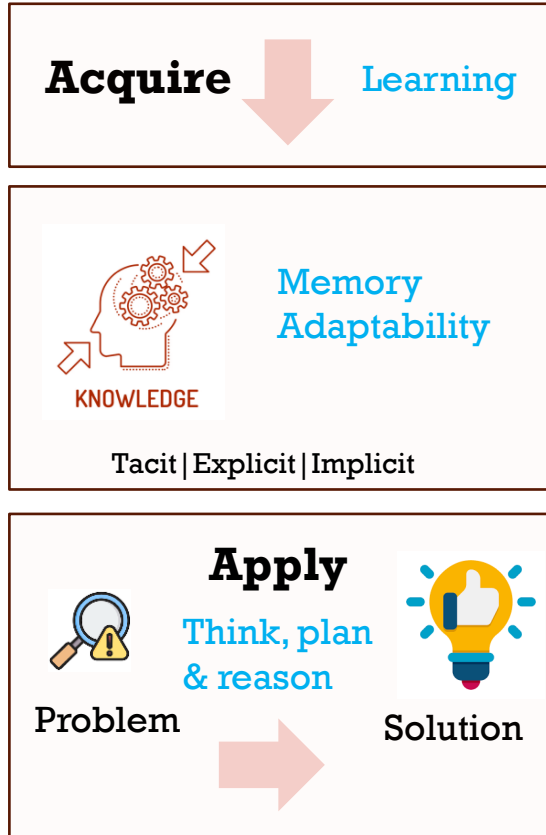
MBR Model Based Reasoning

- Expects things to work according to **modelled behaviour**. Monitors/detects deviation and helps in diagnosis

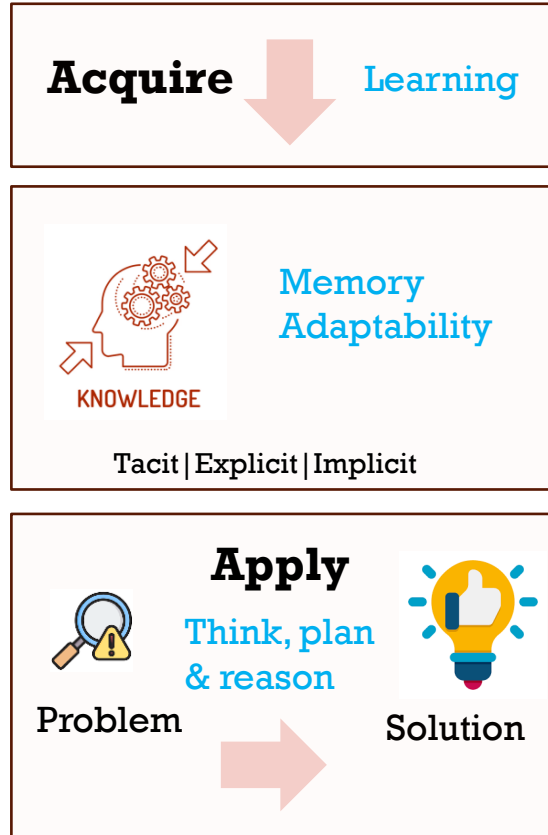
RL Reinforcement Learning

- Self learning kind. Makes decisions to achieve the most optimal results. It mimics the **trial-and-error learning process** that humans use to achieve their goals.

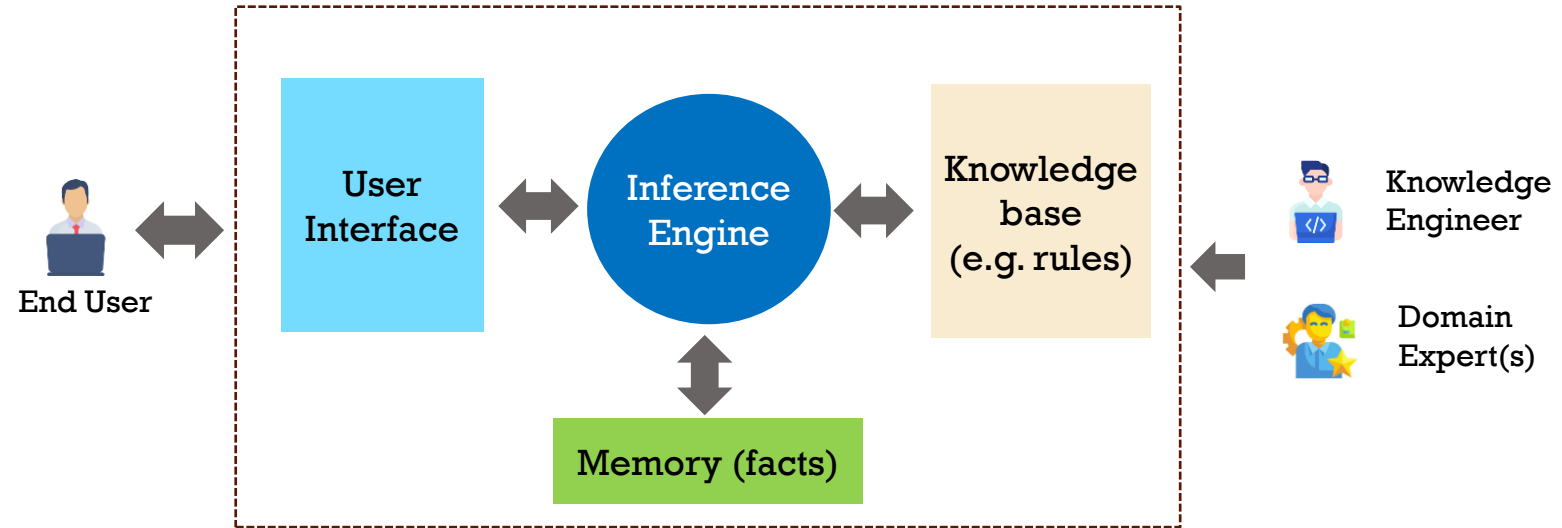
Example: Knowledge-based systems: Expert System Tech



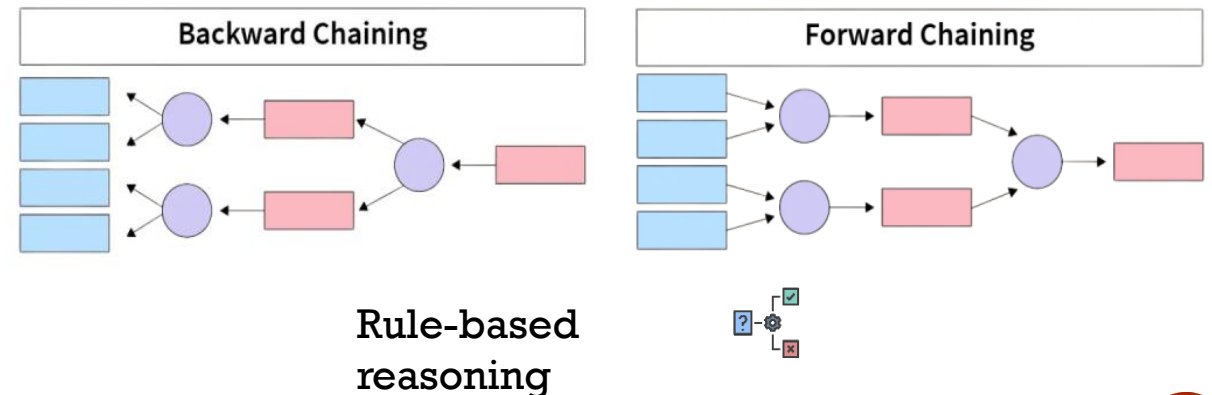
Example: Knowledge-based systems: Expert System Tech



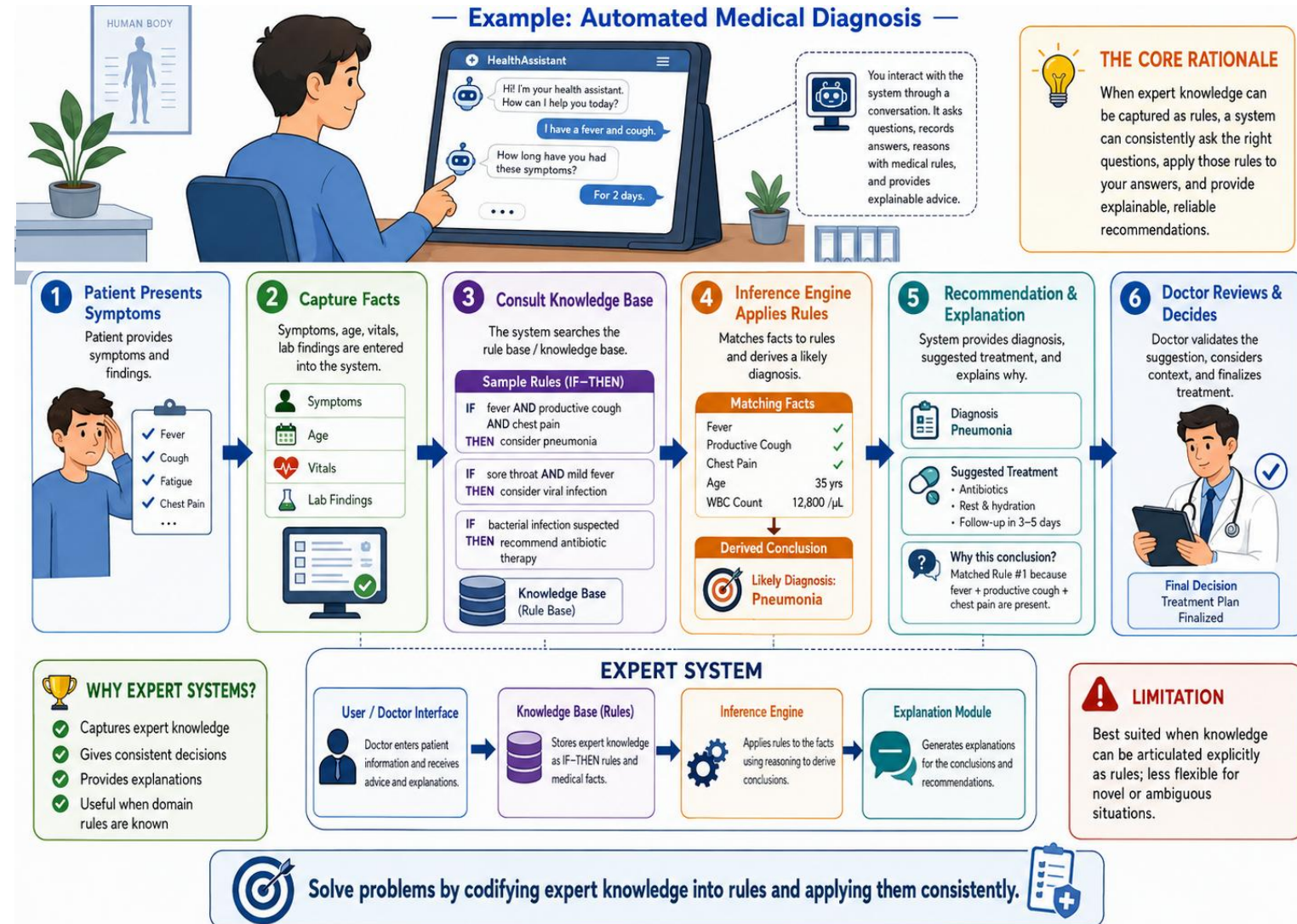
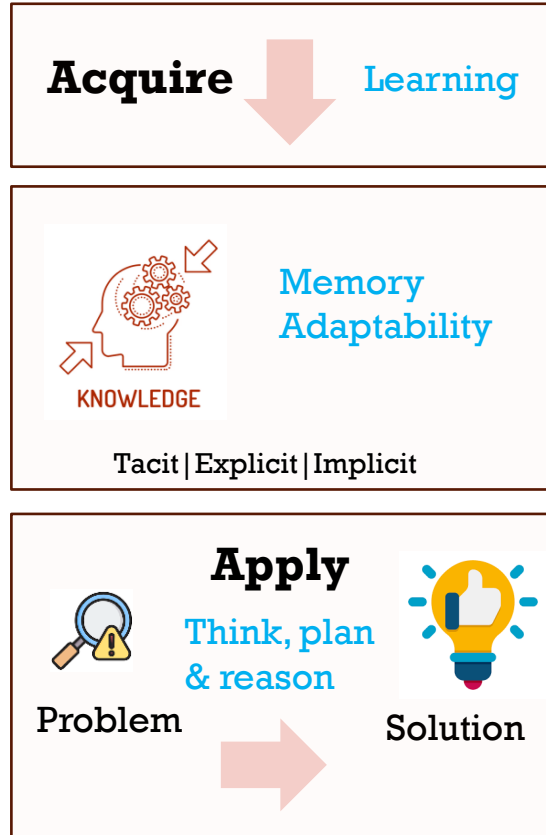
Mimics the intelligence of domain expert(s) Basic Expert System Components



- ✓ Expert systems work like intelligent and smart agents by mimicking intelligence of human experts (no hallucinations and credible knowledge).
- ✓ Inference engine and knowledge base are separate making it easier to manage dynamic business logic.
- ✓ Ask only relevant inputs based on the context and heuristics
- ✓ Rules are easier to understand. Outcomes can be explained (explainability of reasoning), takes care of regulatory and compliance requirements.

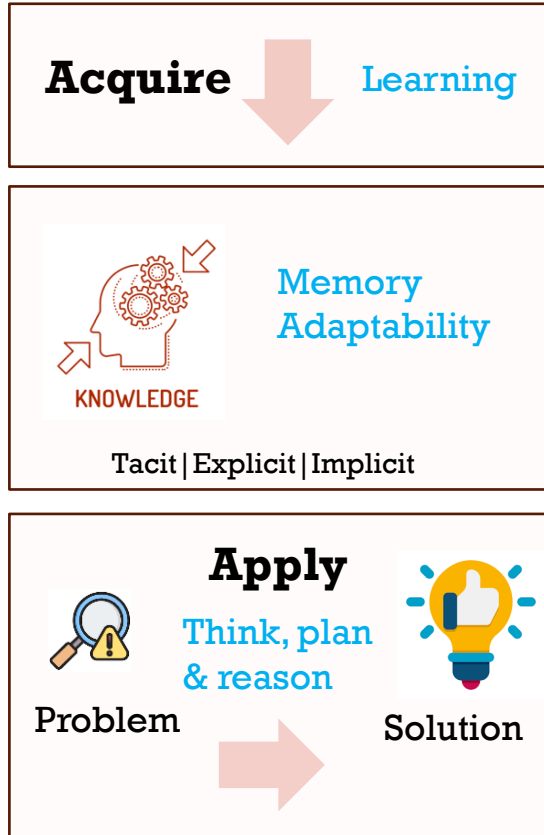


Example: Knowledge-based systems: Expert System Tech



Example: Knowledge-based systems: Expert System Tech

Expert systems in Q&A mode*



Search.Product Type

Welcome, tell us what you would like to do?

☒ Would you like to keep your money with us?
☐ Are you in need of some money?



OK Back

Break Session

Search.Deposit Type

Ok, you are welcome to keep money with us. What are your plans?

☐ You want your money back at end of some period?
☐ You need some money (interest) to take care of your periodic expenses?
☒ You want to put some money every month with us?

OK Back

Break Session

Search.Installment Amount

How much money you want deposit every month?

1000



OK Back

Break Session

Search.Deposit Period

Please specify exact number of: Months of your investment

12

OK Back

Break Session

Search.Variable Installment

Would the money (that you deposit) vary every month?

☐ Yes
☒ No



OK Back

Break Session

Report

The product type selected	Deposit
The sub type of the product	Recurring
Total amount you have invested/will invest	Rs.12000 (12*1000)
Total period of your investment	12 Months
Total amount you will get at the end of period:	Rs.12329

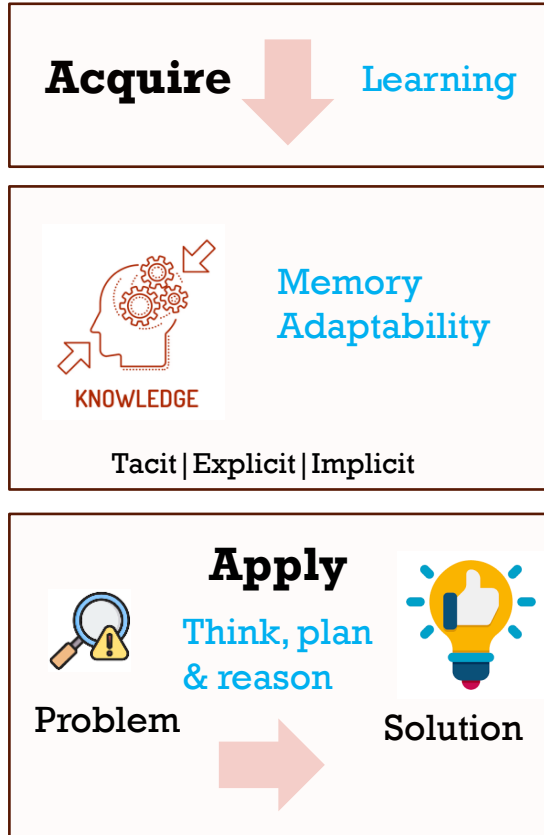
As a total interest you will receive an amount of Rs.329 at the end of 12 Months
[View Matching/Suggested Products](#)

Product/s matching your criteria

S.No.	BankProduct.Product_Code	BankProduct.Product_Name
1	030	PROGRESSIVE DEPOSITS

Example: Knowledge-based systems: Expert System Tech

Expert systems in Q&A mode*

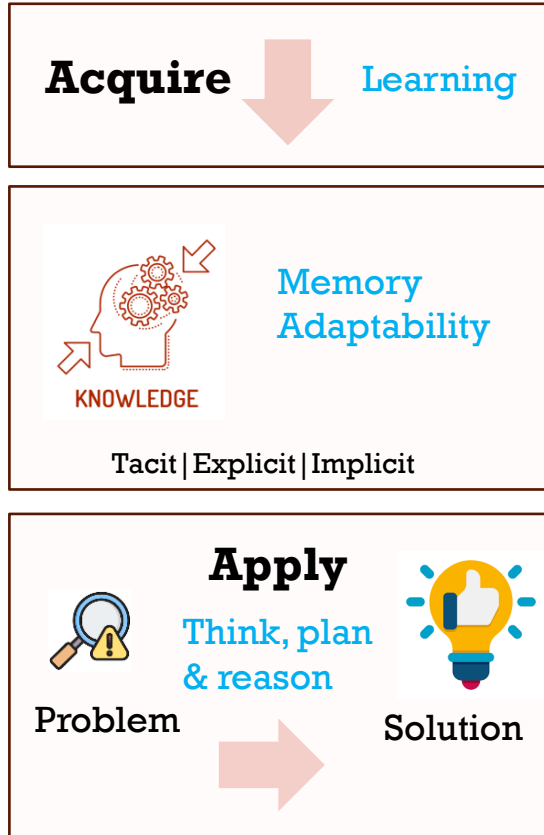


The interface consists of three panels, each with a question, a dropdown menu, an image, and a set of buttons.

- Panel 1:** Question: "युवा पत्ते कैसे प्रभावित हुए? क्या बदल गया है". Dropdown: "पीला हारा". Image: A close-up of a plant leaf showing yellowing. Below the image, it says "पीला हारा". Buttons: "आगे", "पीछे".
- Panel 2:** Question: "गन्ने के पीधे के पुराने पत्ते कैसे हैं?". Dropdown: "समय से पहले मर गया". Image: A close-up of a plant stem showing a dark, necrotic area. Below the image, it says "समय से पहले मर गया". Buttons: "आगे", "पीछे".
- Panel 3:** Question: "आपने जड़ के बारे में क्या देखा है?". Radio buttons: "लंबे और बालों जैसा" (selected), "काफी कमी हुई", "क्षतिग्रस्त", "पता नहीं". Image: A close-up of a plant root system. Below the image, it says "लंबे और बालों जैसा". Buttons: "आगे", "पीछे".

Example: Knowledge-based systems: Expert System Tech

Expert systems in Q&A mode*



पौधे का घेरा क्या है?

☒ संकोचित हो गया

☐ पता नहीं



संकोचित हो गया

आगे पीछे

गन्ना का डंठल कैसे है?

लंबाई और व्यास में कम हुआ



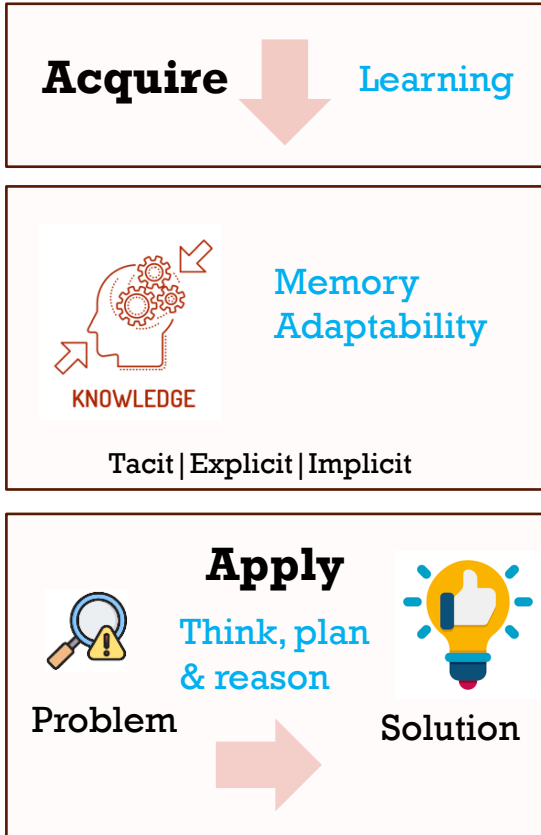
लंबाई और व्यास में कम हुआ

Note : Stalk means main stem of the plant.

आगे पीछे

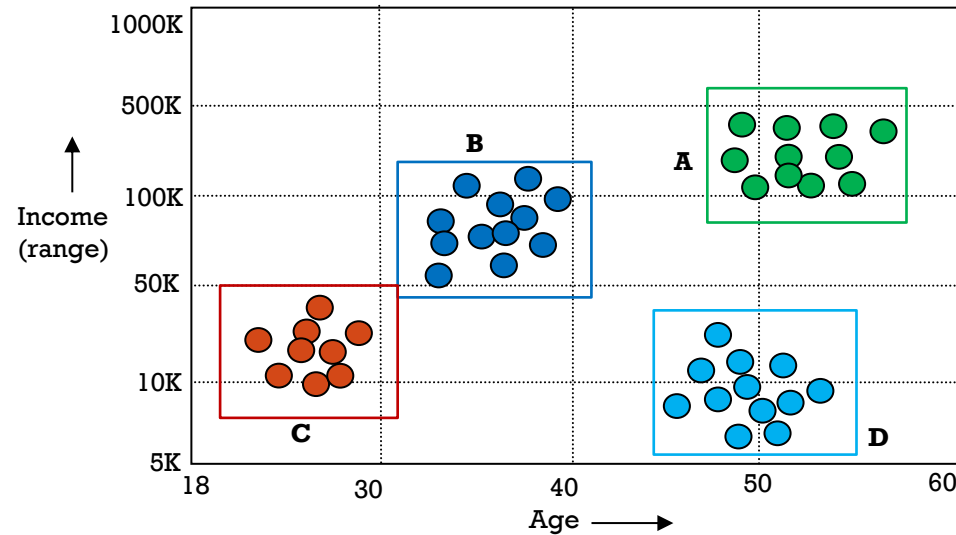
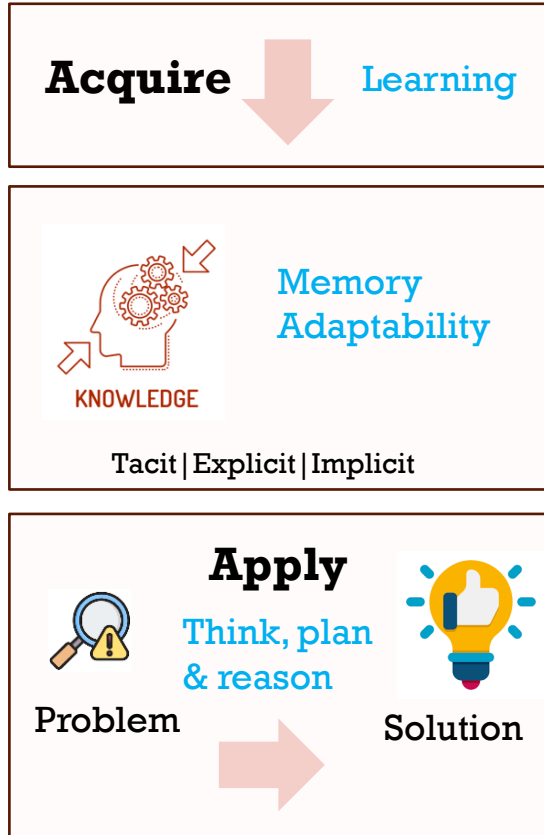
युवा पत्ते	पीला हारा
पुराने पत्ते	समय से पहले मर गया
घेरा	संकोचित हो गया
मुल	लंबे और बालों जैसा
डंठल	लंबाई और व्यास में कम हुआ
Plant	Short
की कमी	नाइट्रोजन
उपाय	साप्ताहिक अंतराल पर यूरिया की न उर्वरक या पत्ते का स्प्रे 1 से 2% दो बार का उपयोग करें
SugarcaneApp	Done

Example: Knowledge-based systems: Expert System Tech



Rule 6: Phosphorus Deficiency SugarcaneApp IF Young leaf IS greenish blue but narrow AND Root IS decreased considerably AND Plant IS Short THEN Deficiency Observed IS Phosphorus	Rule 10: Calcium Deficiency SugarcaneApp IF Young leaf IS ANY OF [distorted leaf, red necrotic and rusty] AND Older leaf IS having a rusty appearance and may die AND Chlorotic IS on whole leaf THEN Deficiency Observed IS Calcium
Rule 7: Nitrogen Deficiency SugarcaneApp IF Young leaf IS yellow green AND Older leaf IS drying at premature stage AND Girth IS reduced AND Root IS Long and hairy AND Plant IS Short THEN Deficiency Observed IS Nitrogen	Rule 11: Copper Deficiency SugarcaneApp IF Young leaf IS leaf of green splotches AND Meristem IS alive AND Plant IS Short THEN Deficiency Observed IS Copper
Rule 8: Magnesium Deficiency SugarcaneApp IF Young leaf IS red necrotic and rusty AND Older leaf IS yellow at edges & green at center AND Chlorotic IS at the tip and margins AND Stalk IS affected with Internal browning THEN Deficiency Observed IS Magnesium	Rule 12: Sulphur Deficiency SugarcaneApp IF Young leaf IS red necrotic and rusty AND Chlorotic IS on whole leaf THEN Deficiency Observed IS Sulphur
Rule 9: Boron Deficiency SugarcaneApp IF Young leaf IS distorted leaf AND Meristem IS died AND Chlorotic IS on the leaf in variable amount AND Tiller IS bunched with young plants THEN Deficiency Observed IS Boron	Rule 13: Iron Deficiency SugarcaneApp IF Young leaf IS yellow green AND Root IS damaged THEN Deficiency Observed IS Iron

Example: Classification using Rule-based classifier



Customers are classified into four groups based on features: A, B, C & D

Rule 1: Class A

If income between 75K to 550K
and age is between 47 to 58
then customer belongs to class A

Rule 2: Class B

If income between 48K to 250K
and age is between 31 to 42
then customer belongs to class B

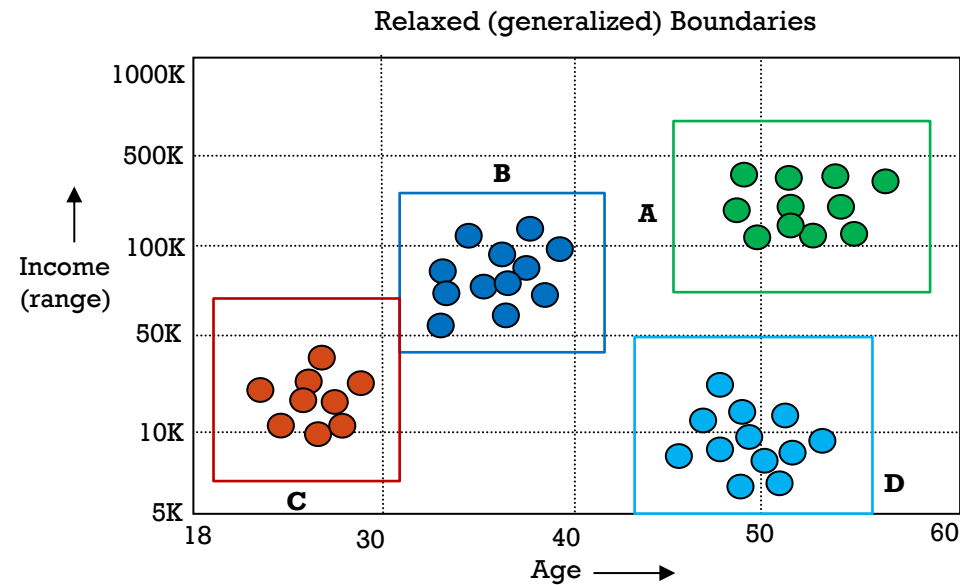
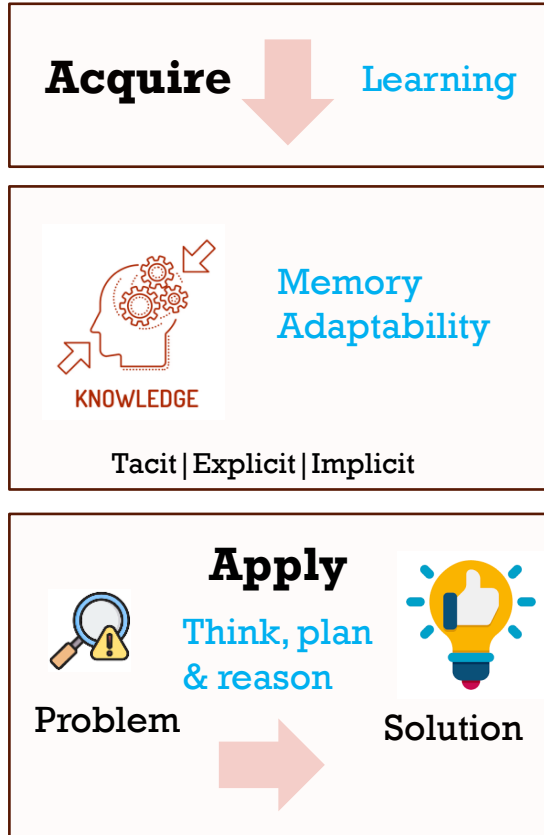
Rule 3: Class C

If income between 7.5K to 50K
and age is between 19 to 31
then customer belongs to class C

Rule 4: Class D

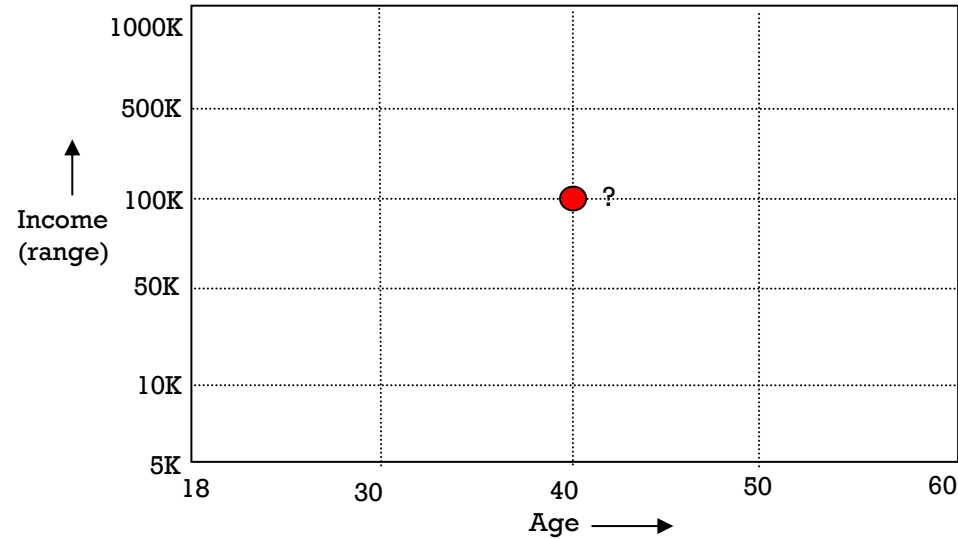
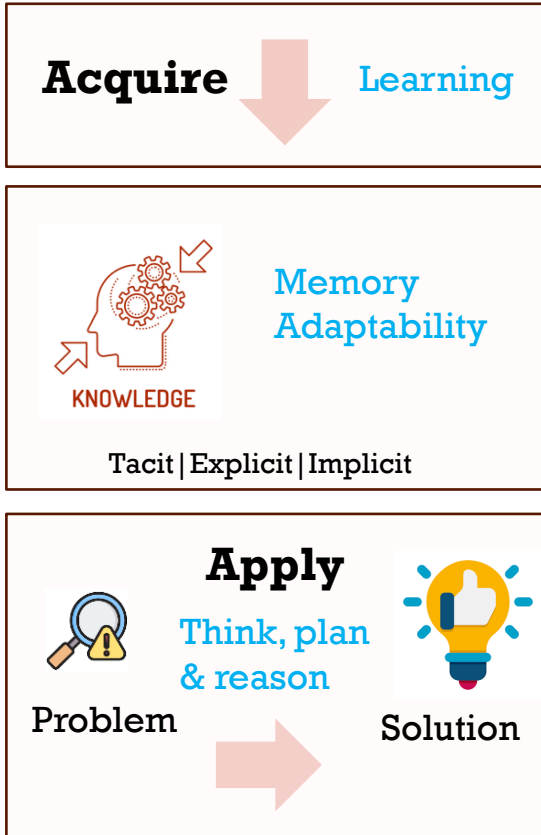
If income between 5K to 48K
and age is between 45 to 55
then customer belongs to class D

Example: Classification using Rule-based classifier



Customers are classified into four groups based on features: A,B,C & D

Example: Classification using Case-based reasoning



Customer
Age:40
Income:100K
Class: ?

Which class this new customer would belong?

Rule 4: Class B
If income between 48K to 250K
and age is between 31 to 42
then customer belongs to class B

Class B

Example: Knowledge-based systems: Intelligent Agents using Expert System Tech

Intelligent Agents: Theory and Practice

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Submitted to *Knowledge Engineering Review*, October 1994.
Revised January 1995.

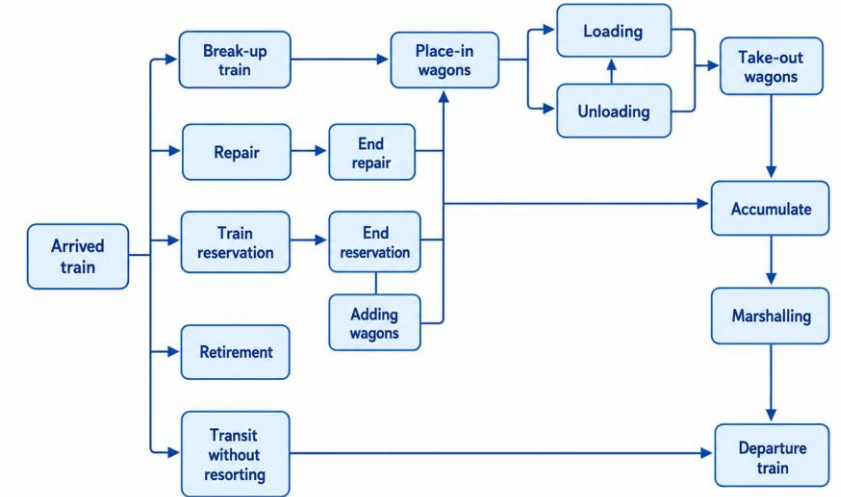
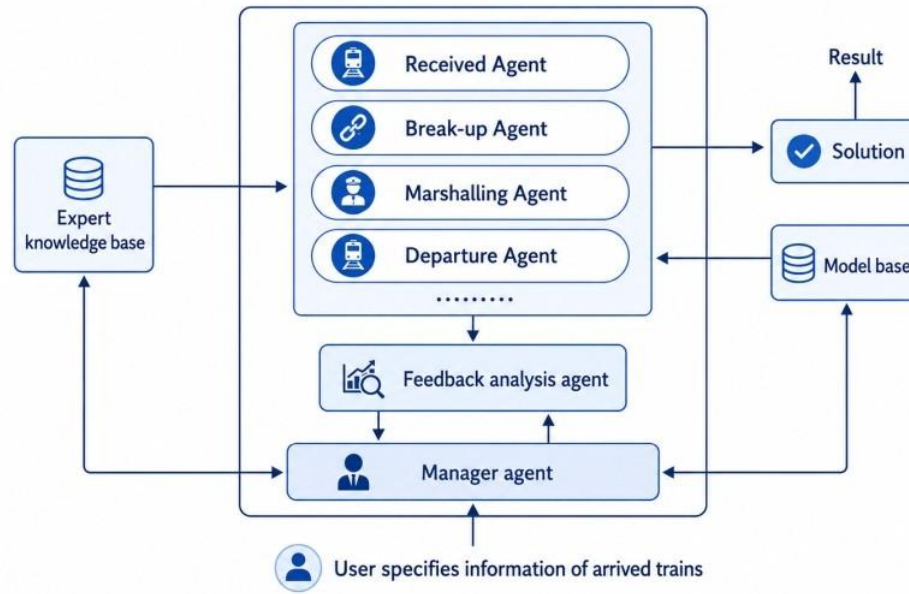


Fig. 2. Technique work operation process in marshalling station

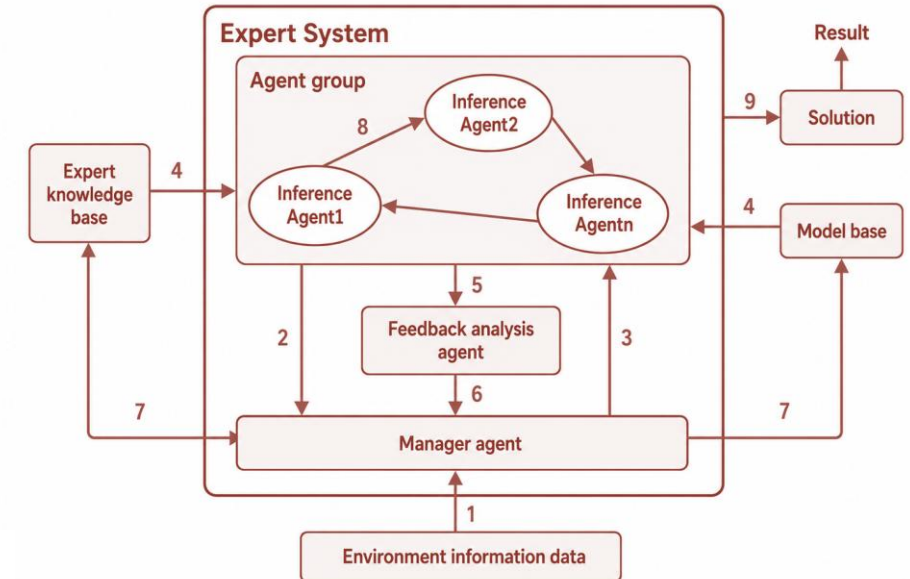


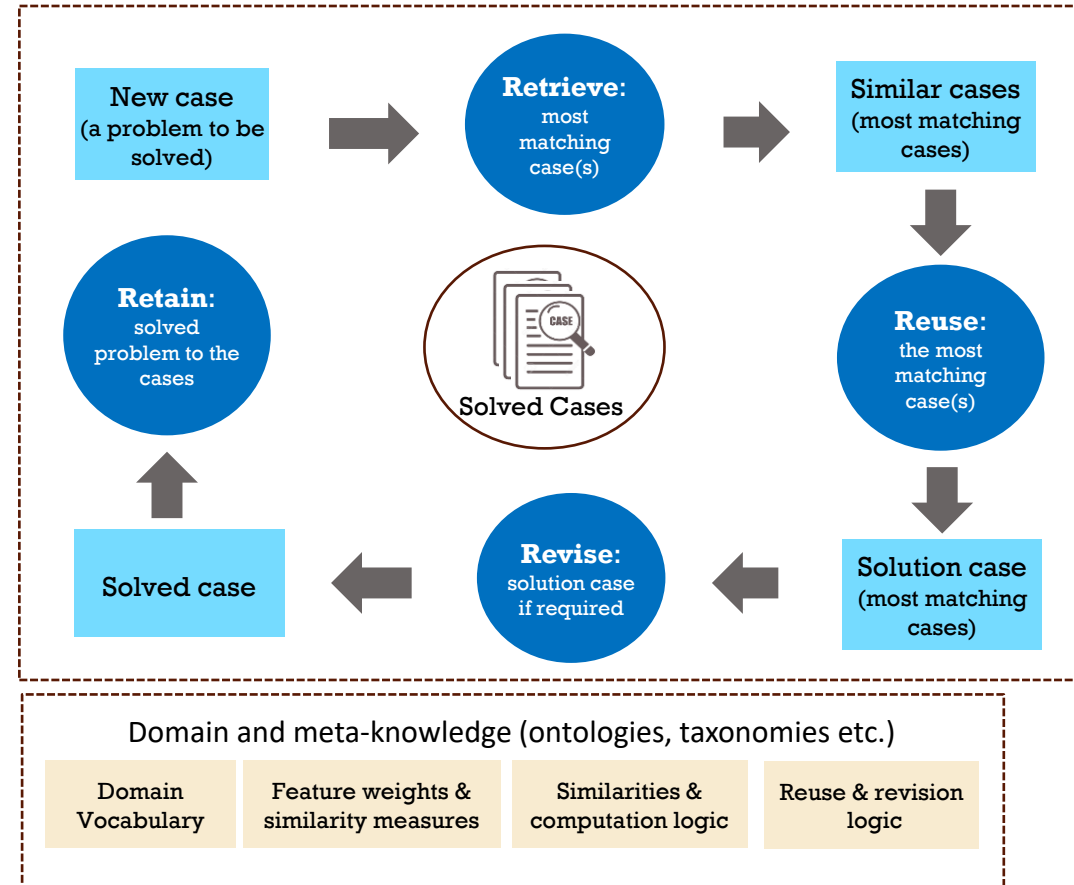
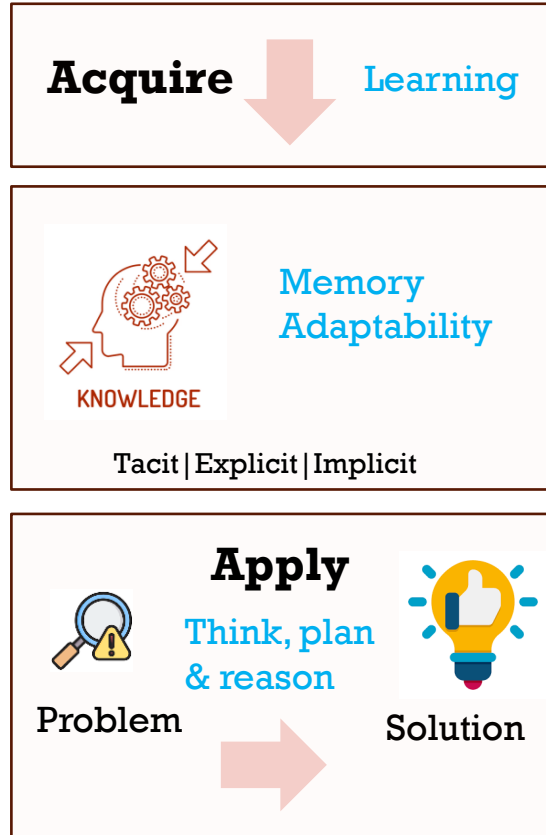
Fig. 1. IAES architecture

[Intelligent Agent-Based Expert System Architecture for Generating Work Plan Marshalling Station \(2005\)](#) *

[Intelligent Agents: Theory and Practice](#)

Note original diagrams are redrawn.

Example: Case-based reasoning



Generic structured case format

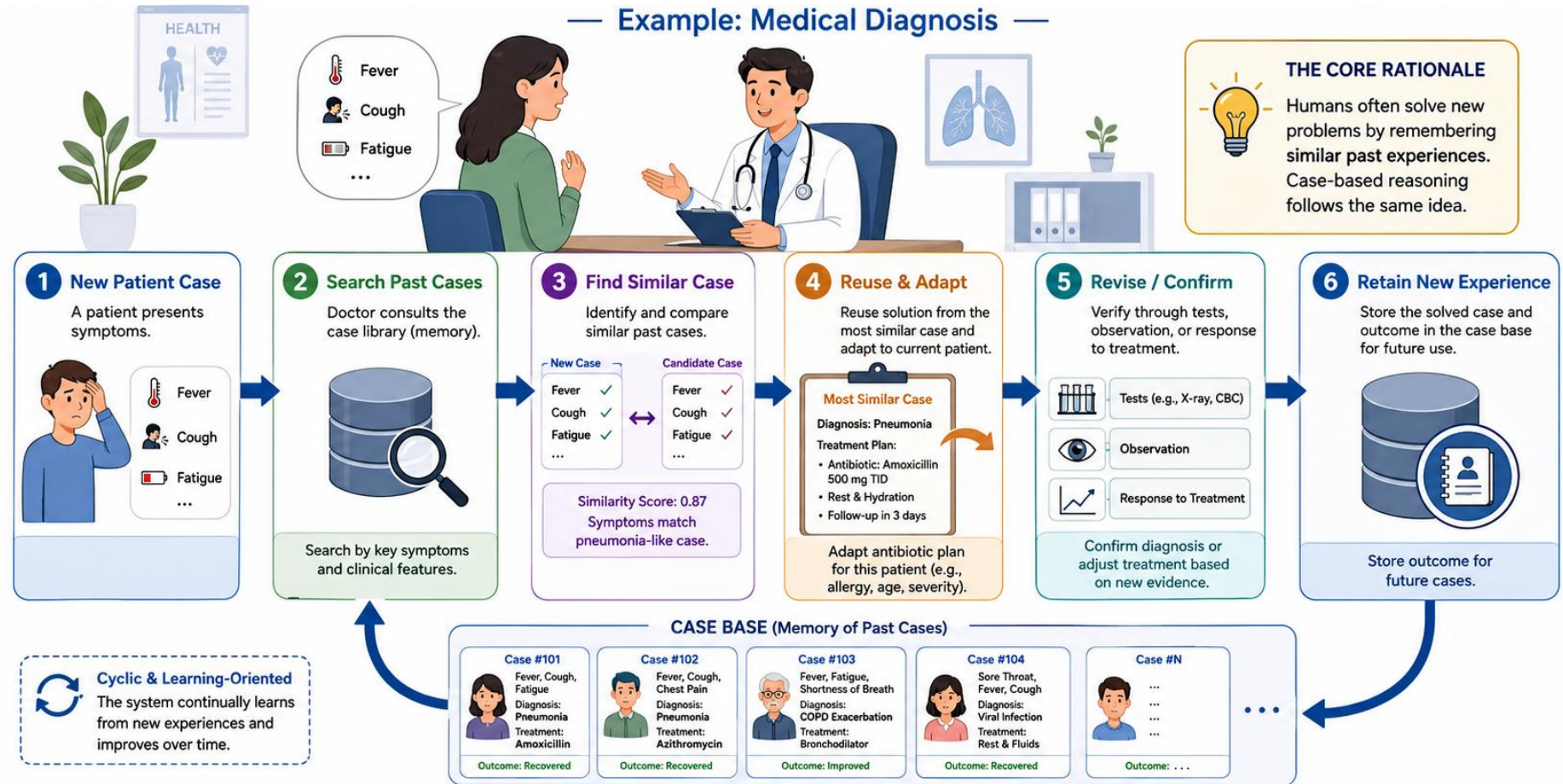
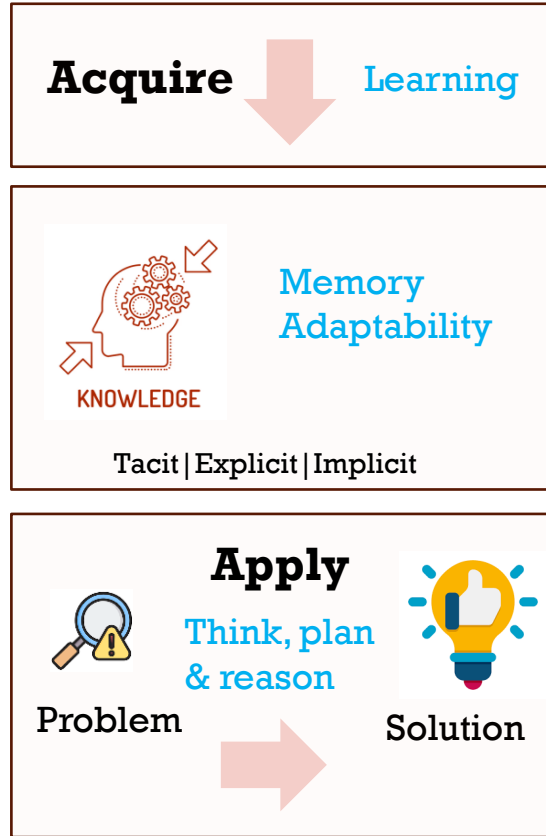
- ☐ Description/ID
- ☐ Specification
Description, profile, symptoms, sequence of events...
- ☐ Solution
Action, evaluation, decision, repair, diagnosis, remedy, prescription...
- ☐ Feedback*

* Is not part of standard case and is very important to understand effectiveness of prescribed solution.

- ✓ Supports dynamism (lazy learning) combining knowledge (semantics) and data driven intelligence.
- ✓ Each feature can be modelled based on requirements of domain.
- ✓ Models are easier to understand, customize and configure. Explainability.
- ✓ Can address large number of applications. Suitable for N=1 analysis and intelligence (e.g. hyper contextualization and personalization).

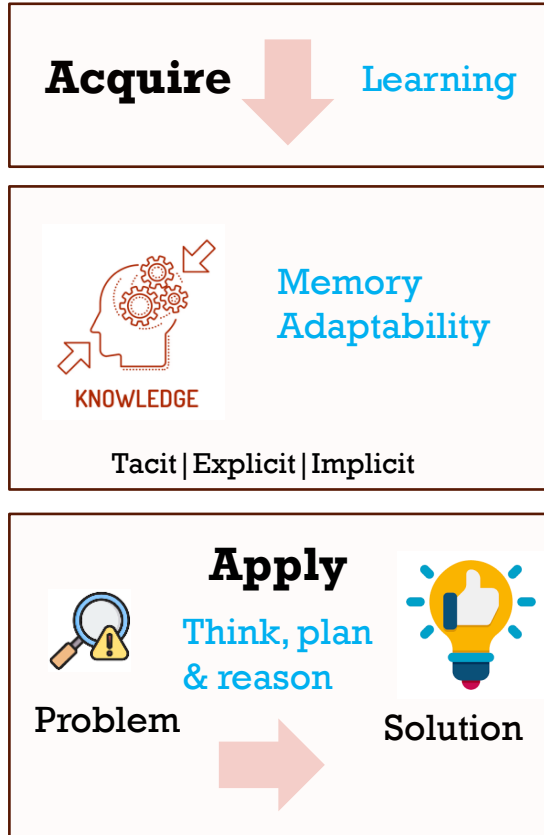
Credit status	Purchase behaviour	Churn analysis	Transaction monitoring	Product life	Monitoring/diagnostics
☐ Customer ID ☐ Customer profile: Age, gender, income, education, ... ☐ Repayment history: Good/Average...	☐ Customer ID ☐ Customer profile: Age, gender, income, education,... ☐ Items purchased: Item_1, Item_2, ...	☐ Customer ID ☐ Transaction details: Last recharge, recharge amount, friends status, change call usage,... ☐ Churn status: Churned out	☐ Transaction ID ☐ Purchase details: Place, merchant, time and date, items purchased, amount, payment type,... ☐ Payment status: OK/Delayed/Fraud	☐ Shelf product ID ☐ Product profile: name, category, price, store, location, discount offered, features,... ☐ Shelf life: Days in shelf	☐ Failure description ☐ Symptoms: S1(Q1-A1), S2(Q2-A2),... ☐ Fault/remedy: F1, R1 ...

Example: Case-based reasoning



Solve new problems by remembering similar past cases — and keep learning.

Example: Case-based reasoning: Example

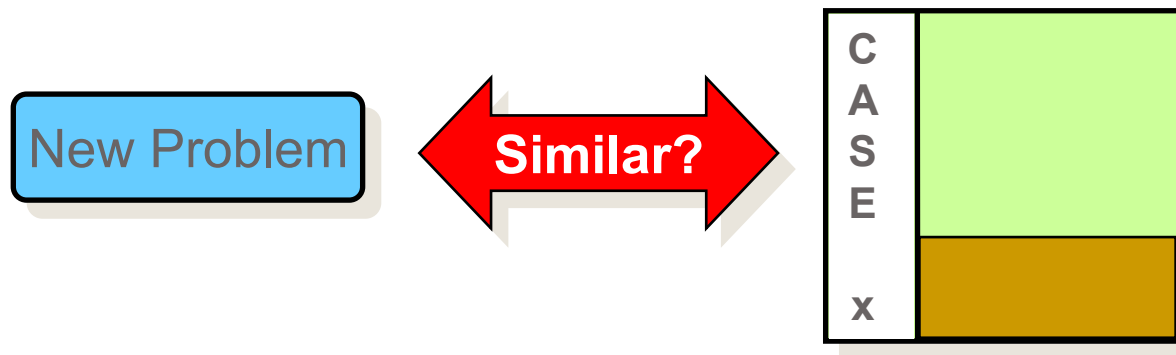
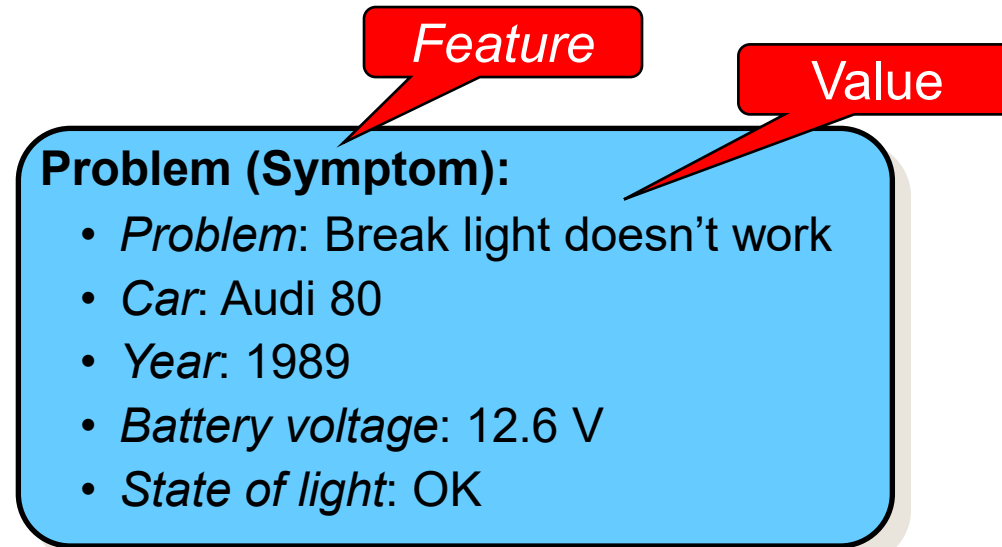
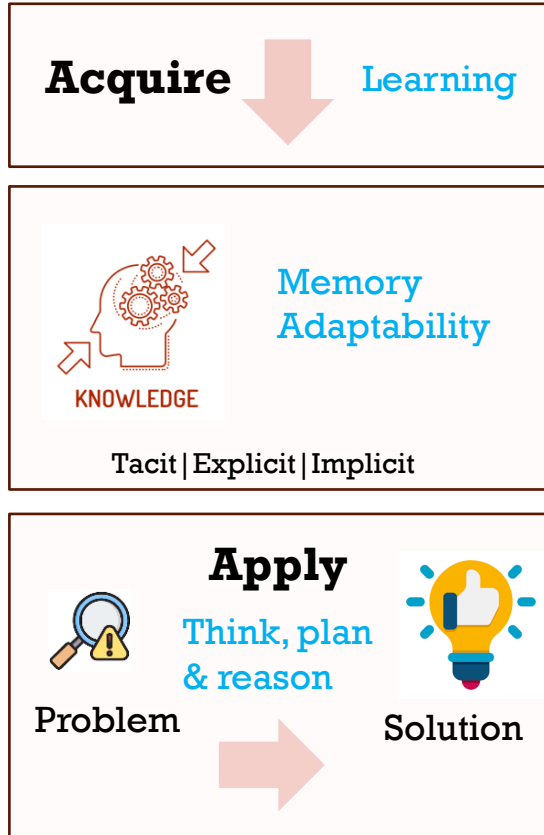


Case base

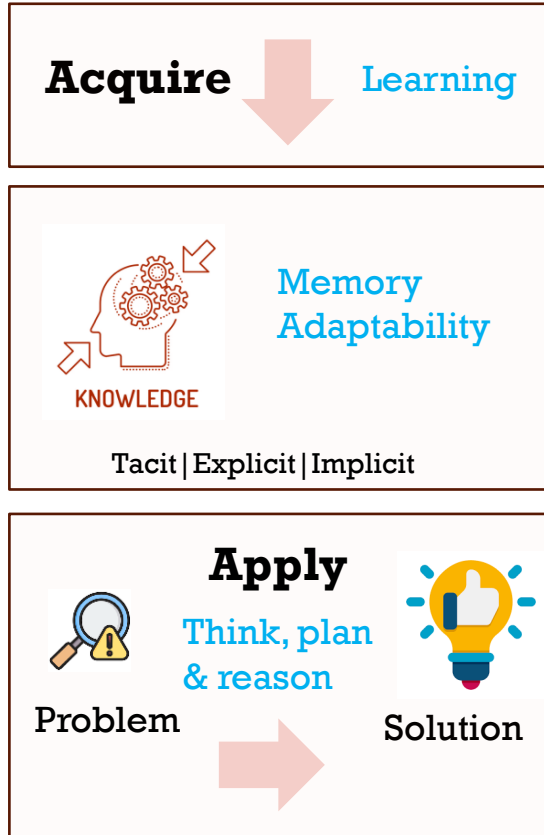
C A S E	Problem (Symptoms)
	Solution
1	• <i>Problem</i>: Front light doesn't work • <i>Car</i>: VW Golf III, 1.6 l • <i>Year</i>: 1996 • <i>Battery voltage</i>: 13,6 V • <i>State of lights</i>: OK • <i>State of light switch</i>: OK
2	• <i>Problem</i>: Front light doesn't work • <i>Car</i>: Audi A4 • <i>Year</i>: 1997 • <i>Battery voltage</i>: 12,9 V • <i>State of lights</i>: surface damaged • <i>State of light switch</i>: OK
	• <i>Diagnosis</i>: Bulb defect • <i>Repair</i>: Replace front light

Example: Case-based reasoning

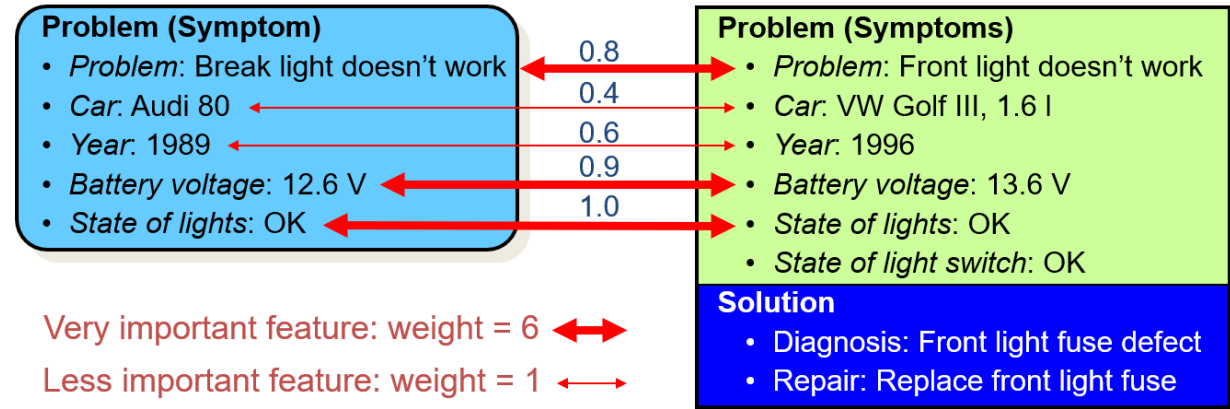
Problem case: case to be solved



Example: Case-based reasoning



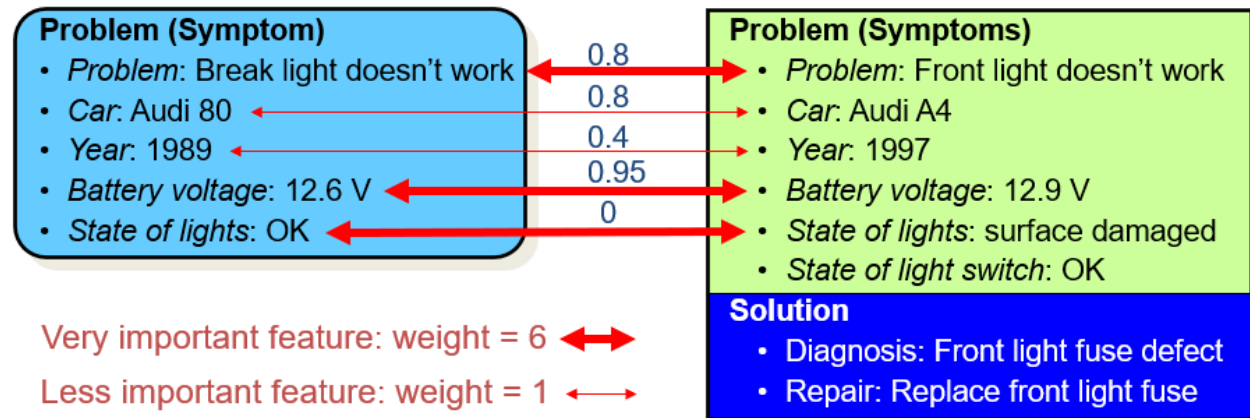
Finding nearest neighbour: retrieval



• Similarity computation by weighted average

$$\text{similarity}(\text{new}, \text{case 1}) = 1/20 * [6*0.8 + 1*0.4 + 1*0.6 + 6*0.9 + 6*1.0] = 0.86$$

Divided by 20 is to proportionate weights given to features (6+1+1+6+6)

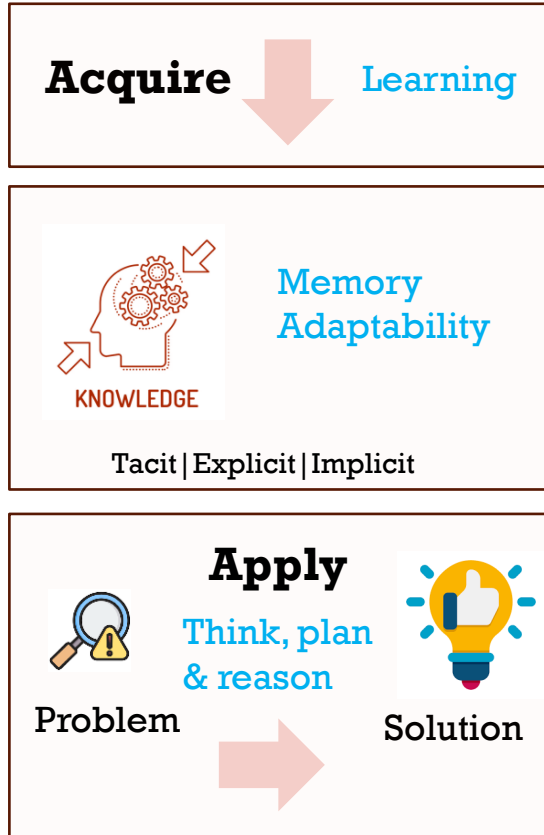


• Similarity computation by weighted average

$$\text{similarity}(\text{new}, \text{case 2}) = 1/20 * [6*0.8 + 1*0.8 + 1*0.4 + 6*0.95 + 6*0] = 0.585$$

Example: Case-based reasoning

Adopting matching cases



C A S E 1	Problem (Symptoms): • Problem: Front light doesn't work • ...
	Solution: • Diagnosis: Front light fuse defect • Repair: Replace front light fuse

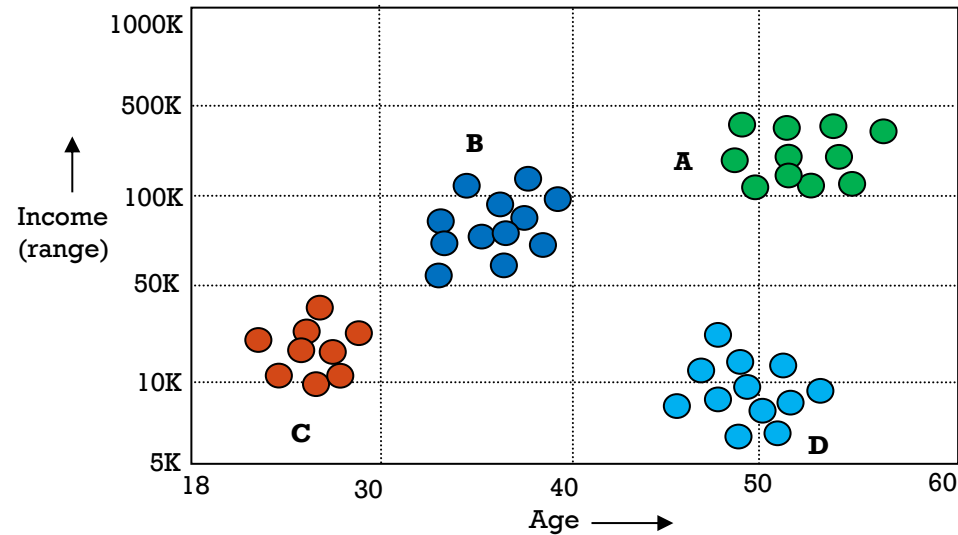
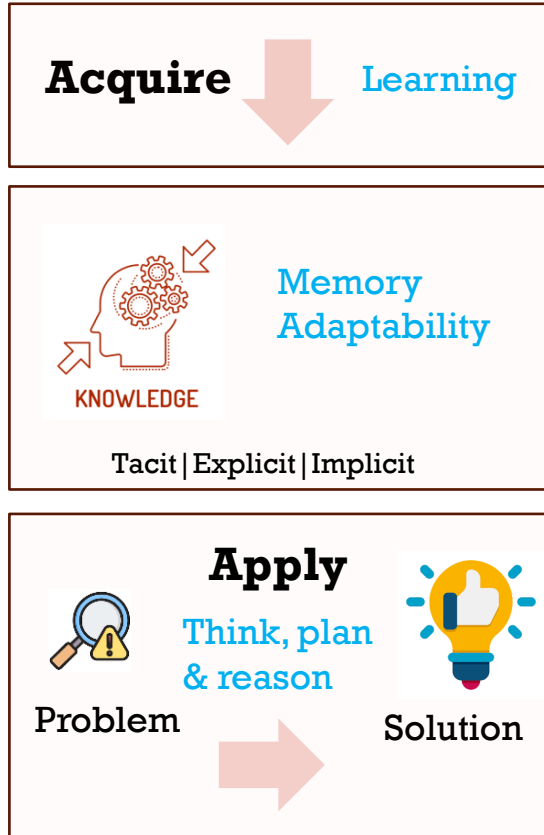
Problem (Symptom): • Problem: Break light doesn't work • Car: Audi 80 • Year: 1989 • Battery voltage: 12,6 V • State of light: OK

Adapt Solution:
How do differences in the problem affect the solution?

New Solution: • Diagnosis: Break light fuse defect • Repair: Replace break light fuse

C A S E 3	Problem (Symptoms): • Problem: Break light doesn't work • Car: Audi 80 • Year: 1989 • Battery voltage: 12.6 V • State of lights: OK • State of light switch: OK
	Solution: • Diagnosis: break light fuse defect • Repair: replace break light fuse

Example: Classification using Case-based reasoning



Customers are classified into four groups based on features: A, B, C & D

Case structure

Problem description

Customer ID

Profile:

Age(Min:18,Max:60), Income of customer(Min 5K, Max:1000K)

Outcome:

Class to which the customer belongs (classified)

Problem Case:

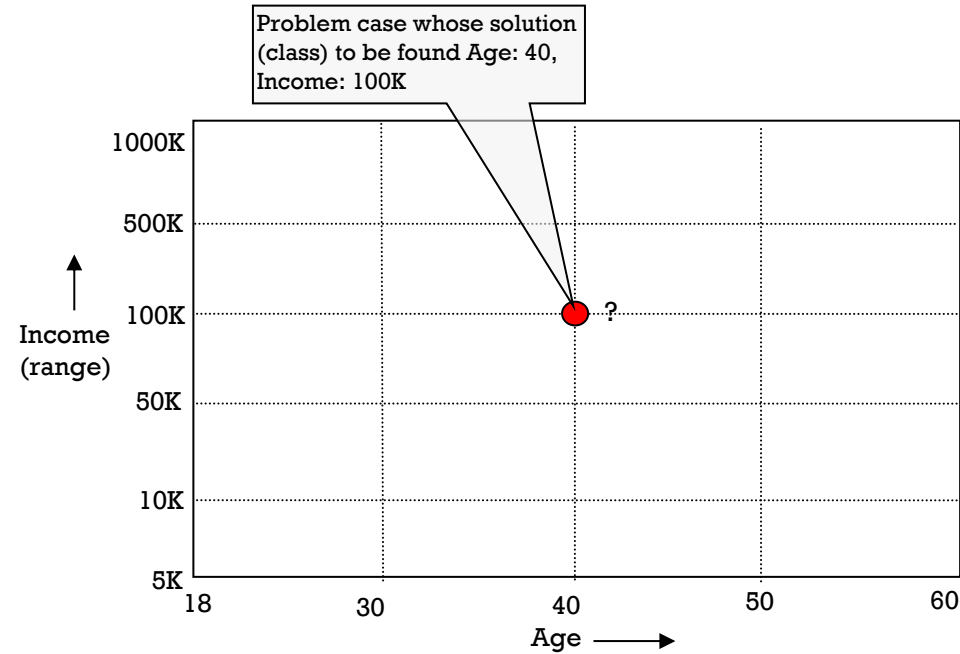
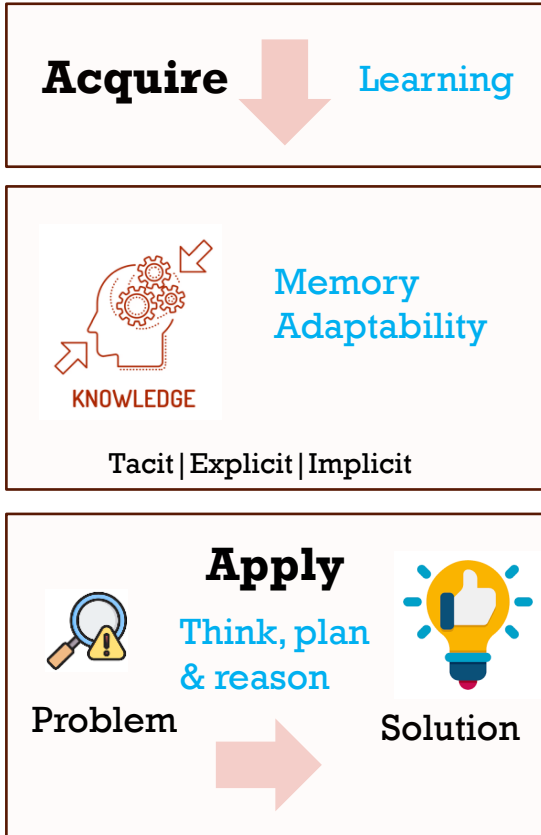
Age:40

Income:100K

Class: ?

Which class this new customer would belong?

Example: Classification using Case-based reasoning

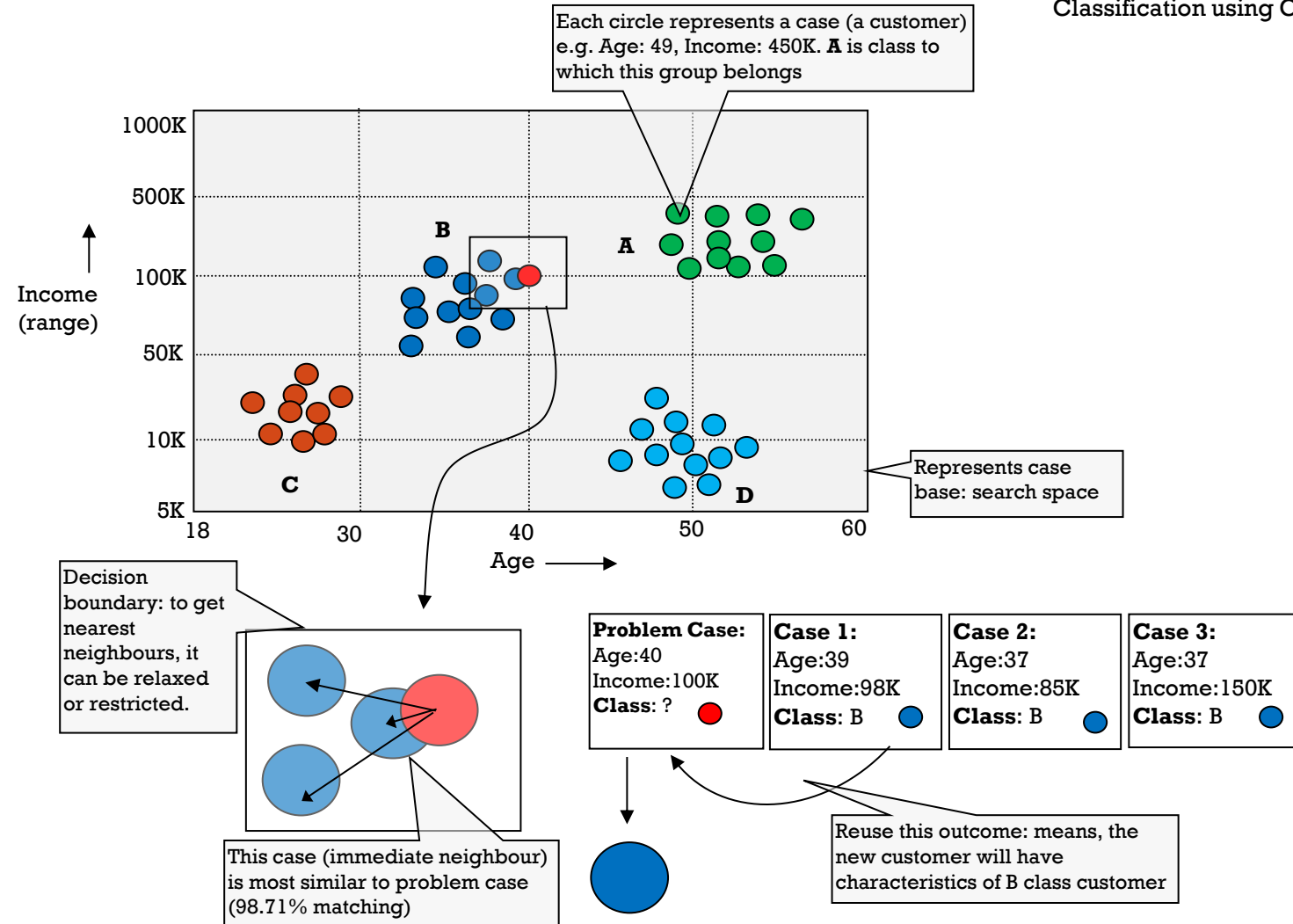
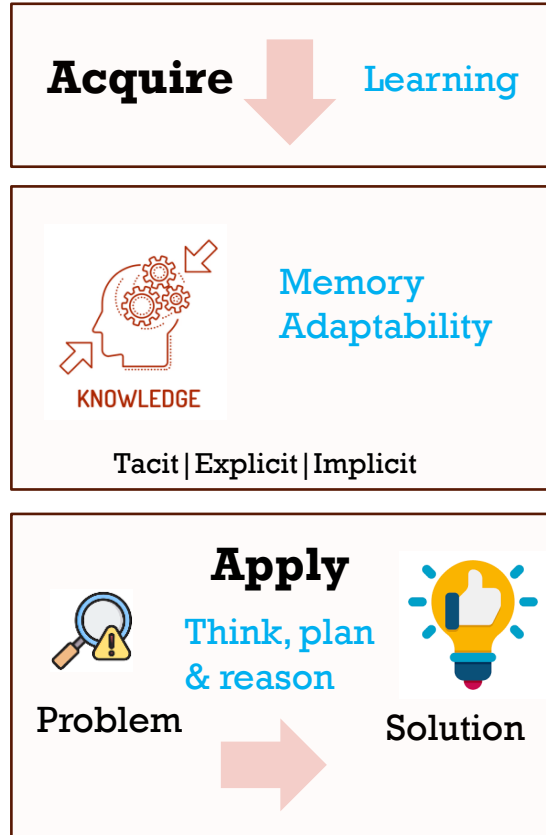


Problem Case:
Age:40
Income:100K
Class: ?

Which class this new customer would belong?

Example: Classification using Case-based reasoning

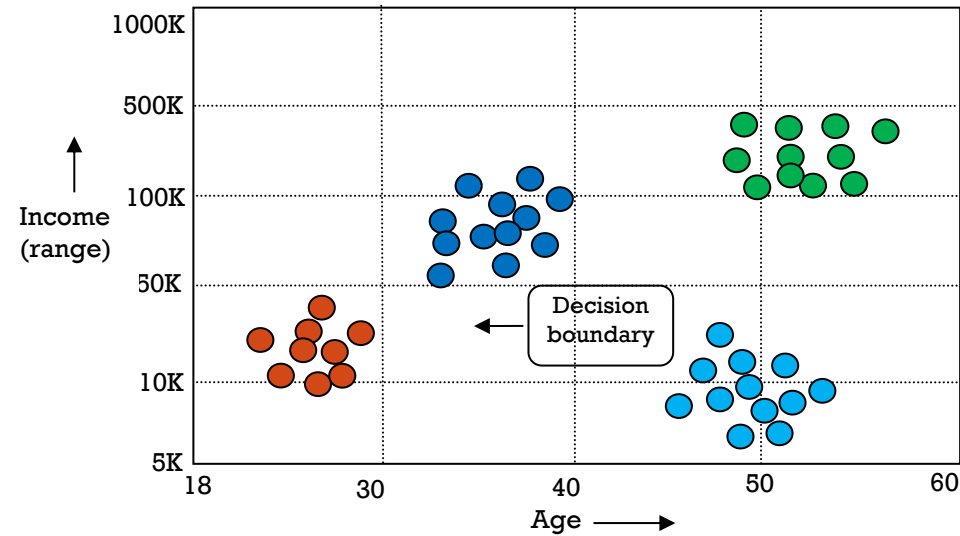
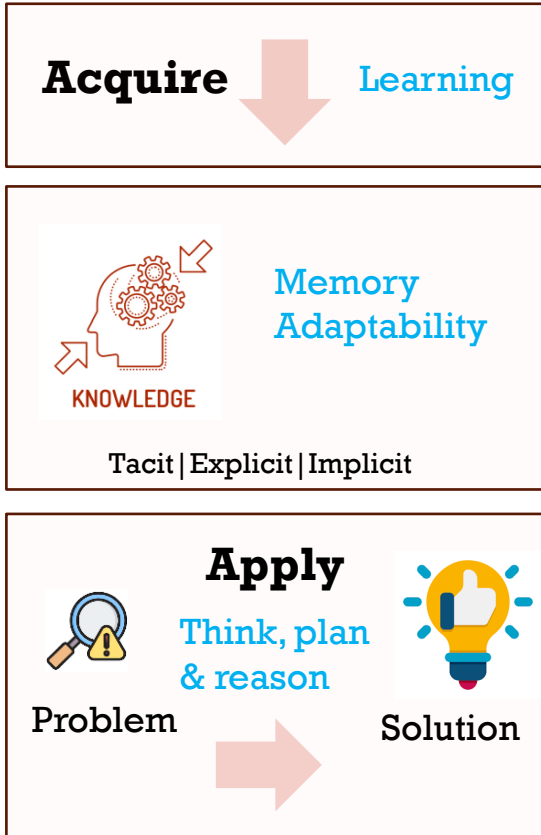
Classification using CBR



Similarity computation for case 1

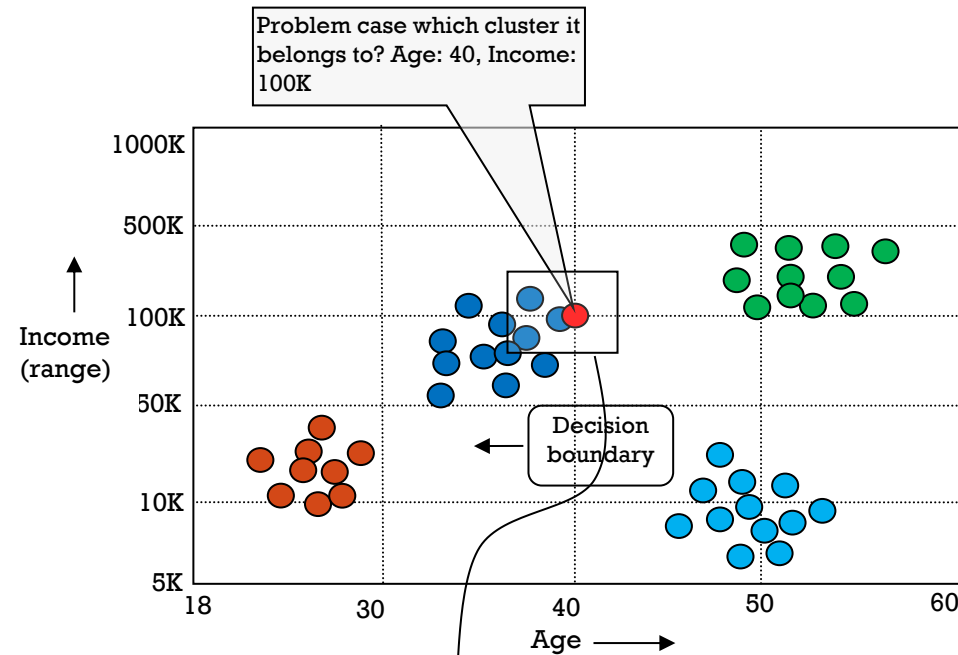
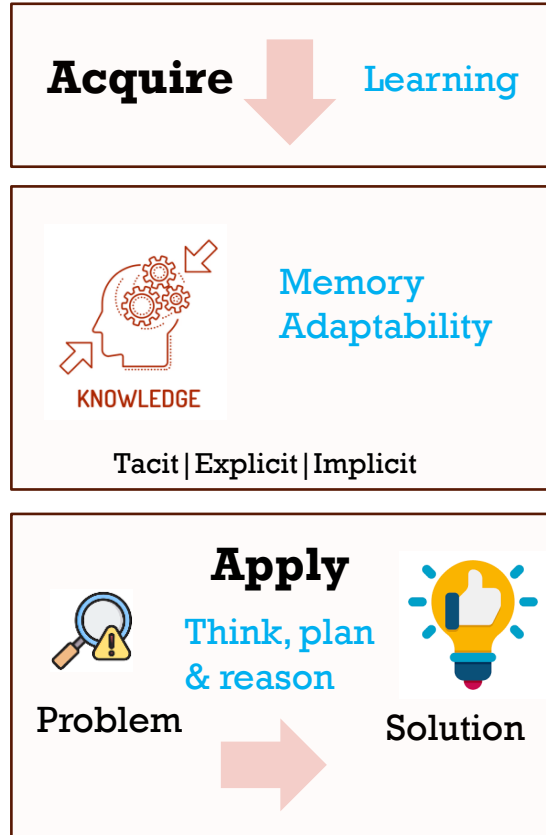
$$\begin{aligned} \text{Similarity}(\text{Age}_p, \text{Age}_1) &= 1 - |40 - 39| / (60 - 18) = 97.62\% \\ \text{Similarity}(\text{Income}_p, \text{Income}_1) &= 1 - |100 - 98| / (1000 - 5) = 99.80\% \\ \text{Similarity}(\text{Problem Case}, \text{Case 1}) &= 0.5 * 97.62 + 0.5 * 99.80 = 98.71\% \end{aligned}$$

Example: Clustering using Case-based reasoning

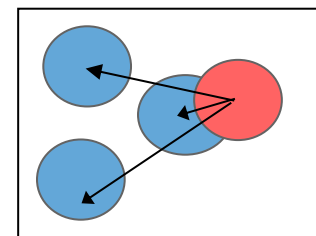


Example: Clustering using Case-based reasoning

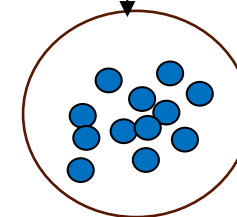
Clustering using CBR



Problem description
Customer ID
Profile:
Age(Min:18,Max:60), Income of customer(Min 5K, Max:1000K)
Outcome:
Class to which the customer belongs (classified)



Problem Case:
Age:40
Income:100K
Class: ?



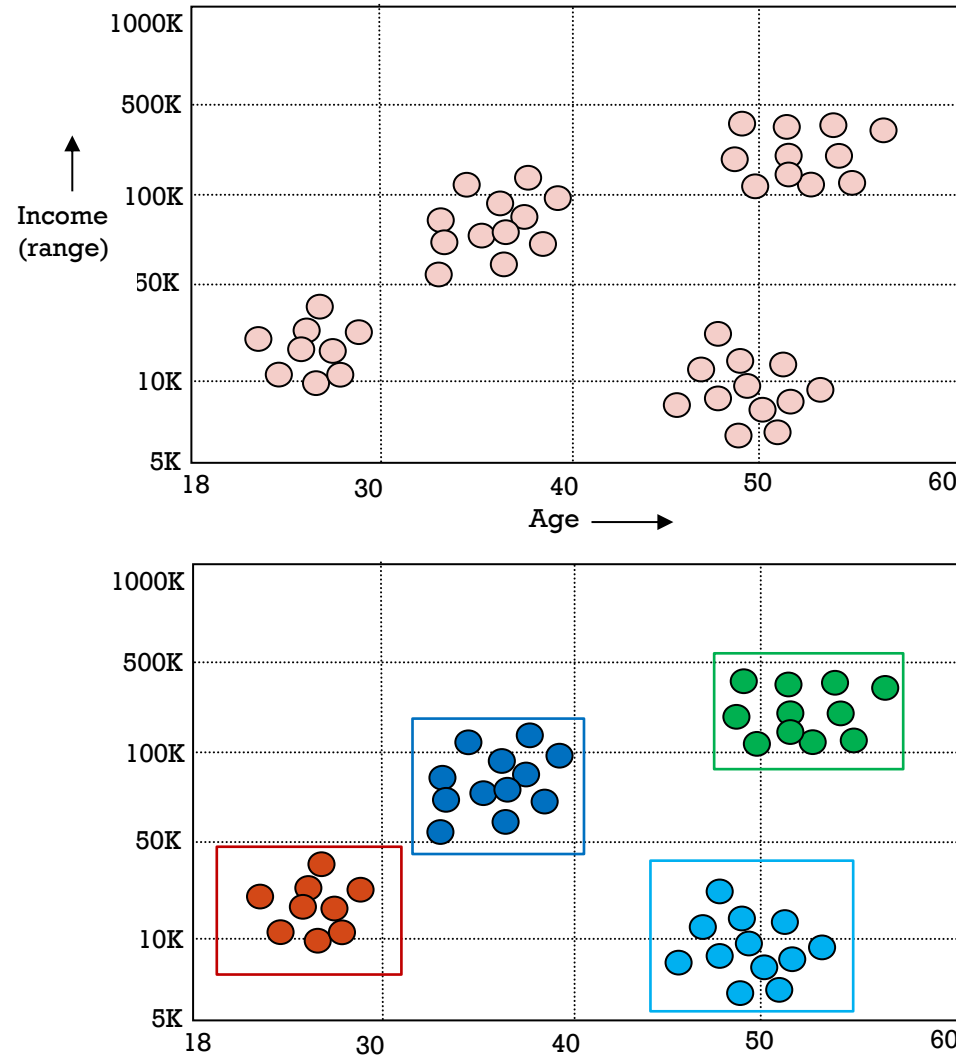
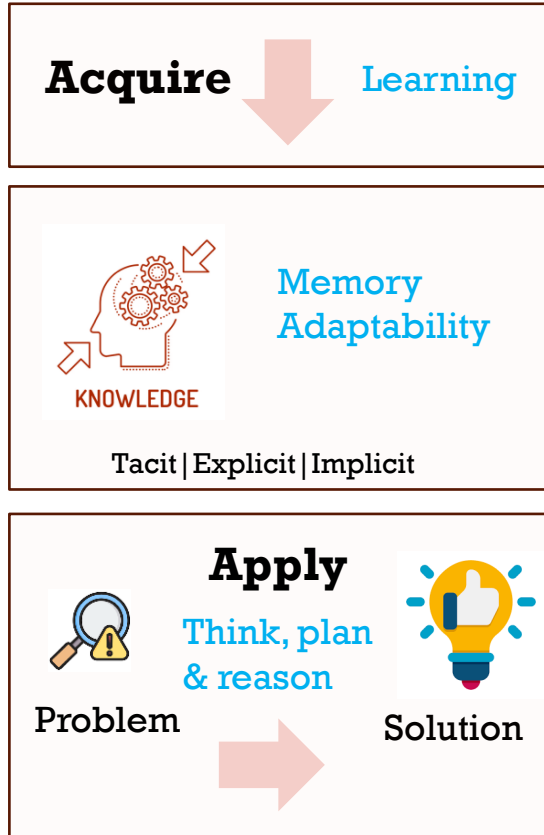
Will fall in this cluster means exhibit behaviour or characteristics of this cluster

Comparing ML driven classification/clustering v/s CBR driven

- ✓ Lazy learning
- ✓ Knowledge based + data driven learning
- ✓ Accuracy can be controlled
- ✓ Can focus on one entity at a time

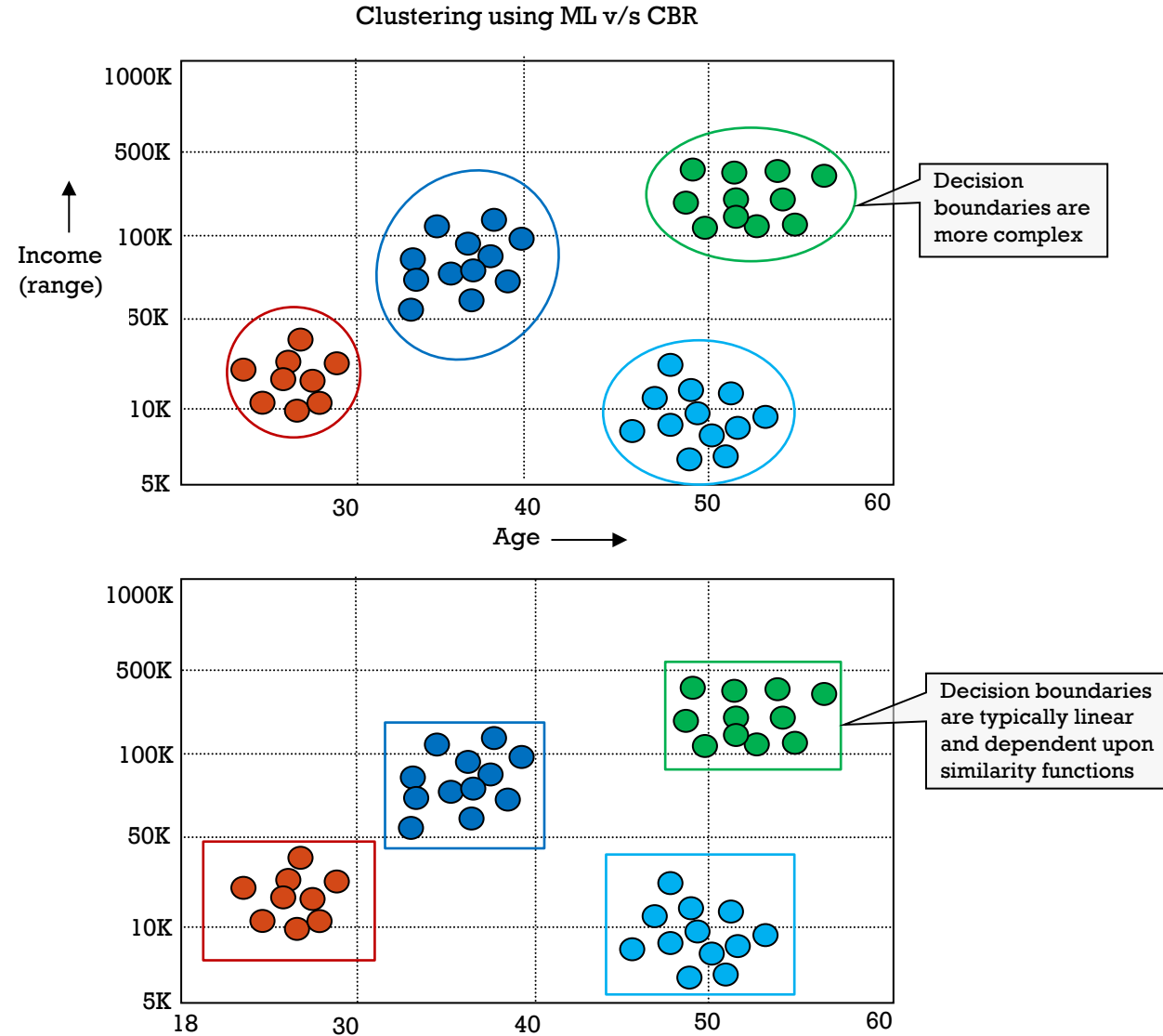
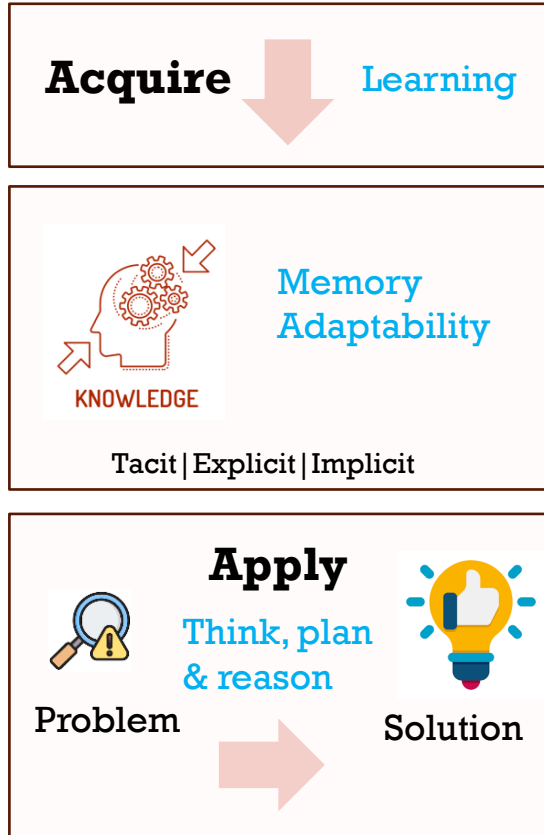
Example: Case-based reasoning

Creating clusters using CBR



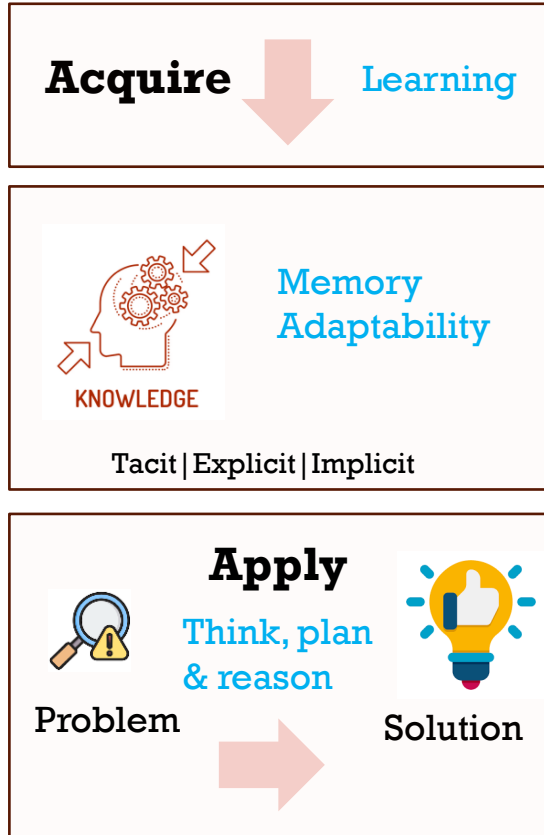
1. Decide the matching cutoff based on more niche (higher cutoff) to generalized clusters (lower cutoff). 100% means N clusters 0 means 1 cluster.
2. Mark all cases as un-clustered. Initialize cluster no to 1.
3. Pick up case which is not clustered and run CBR, get matching cases based on cutoff add cases to current cluster no if they are un-clustered or current matching is higher than previous one.
4. Increment cluster number
5. Repeat step 3 and 4 until all cases are clustered.
6. Each cluster will have cases matching with each other to set cutoff or higher.

Example: Clustering using Case-based reasoning



Predictive Intelligence using CBR

Very oversimplified example: predicting sales using CBR

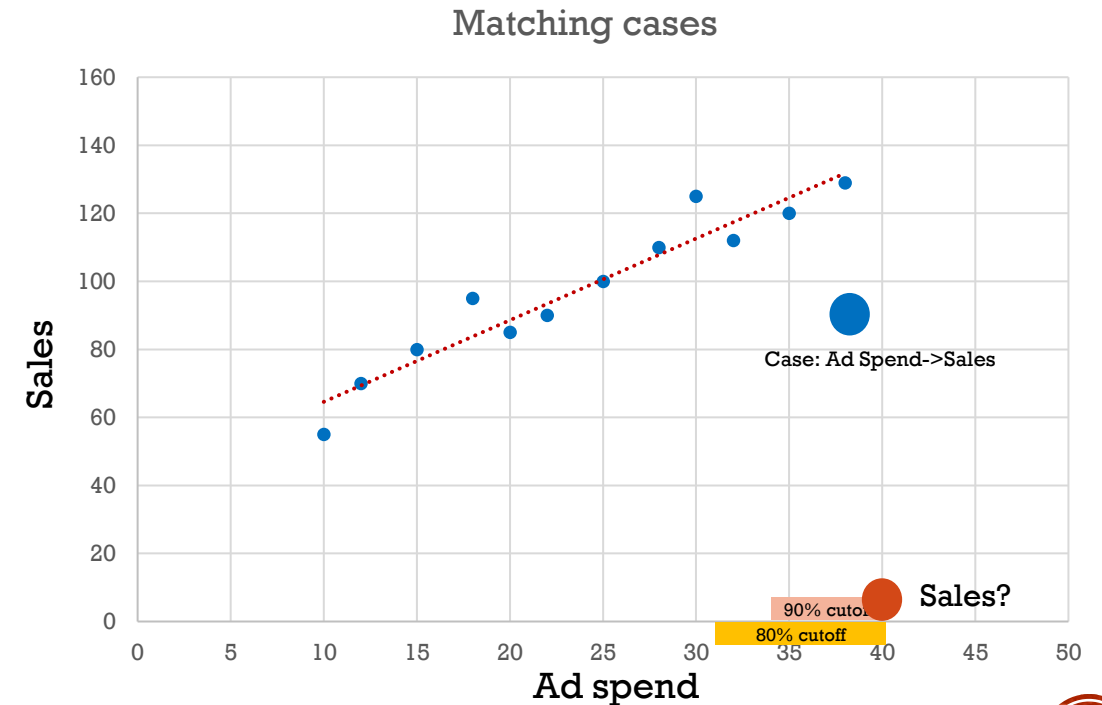


No	Ad Spend	Sales
1	10	55
2	12	70
3	15	80
4	18	95
5	20	85
6	22	90
7	25	100
8	28	110
9	30	125
10	32	112
11	35	120
12	38	129
13	40	?

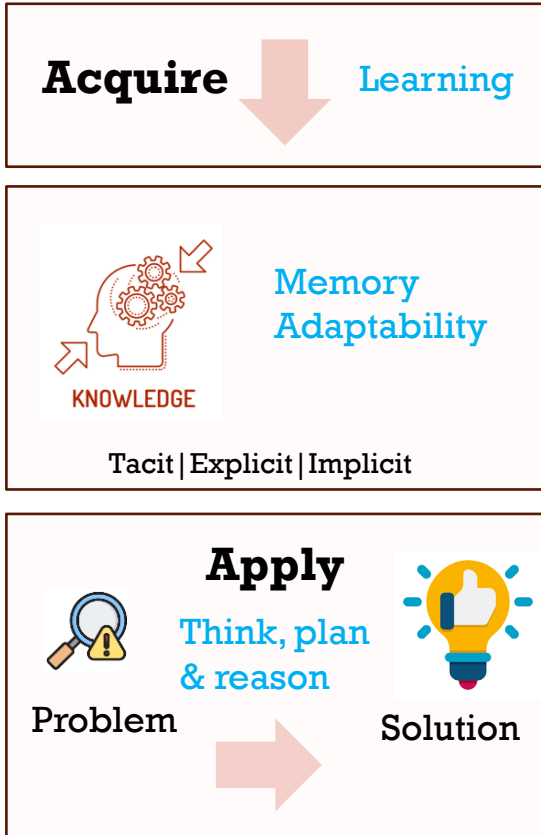
Past cases

13	40	?
----	----	---

Problem case: Ad Spend=40



Predictive Intelligence using CBR



No	Ad Spend	Sales
1	10	55
2	12	70
3	15	80
4	18	95
5	20	85
6	22	90
7	25	100
8	28	110
9	30	125
10	32	112
11	35	120
12	38	129
13	40	135

Past cases

13	40	?
----	----	---

Problem case: Ad Spend=40

Retrieval: Most similar solved cases: using formula:
 $1 - \text{abs}(40 - \text{Ad spend}) / 50$ with cutoff 80%

No	Ad Spend	Sales	Matching (%)	Growth (%)
9	30	125	80	13.00
10	32	112	84	-1.04
11	35	120	90	7.10
12	38	129	96	7.50

Average growth rate is 4.4% (because of outlier) else 7%

Reuse: Option 1: Applying 4.4% growth rate sales will be 135
 $(129 * 1.44)$

13	40	135
----	----	-----

Reuse: Option 2: Applying cutoff of 90% average growth rate for no 11 and 12 is 7.32 and sales will be 138 $(129 * 1.732)$

13	40	138
----	----	-----

Question: compare CBR approach with regression (mathematical)

Think over option 1 and option 2!

Example: CBR based recommendations

Acquire ↓ **Learning**



**Memory
Adaptability**

Tacit | Explicit | Implicit



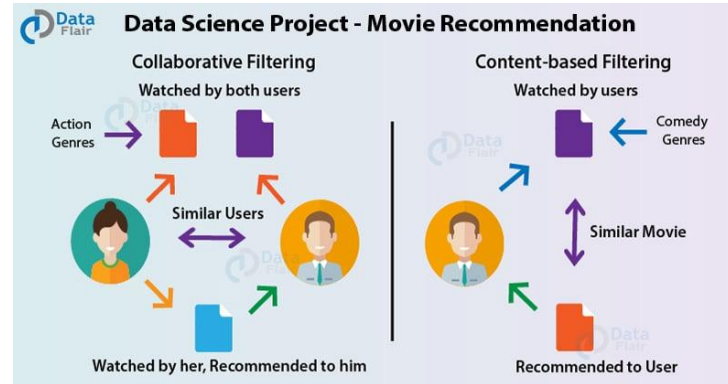
Problem

Apply

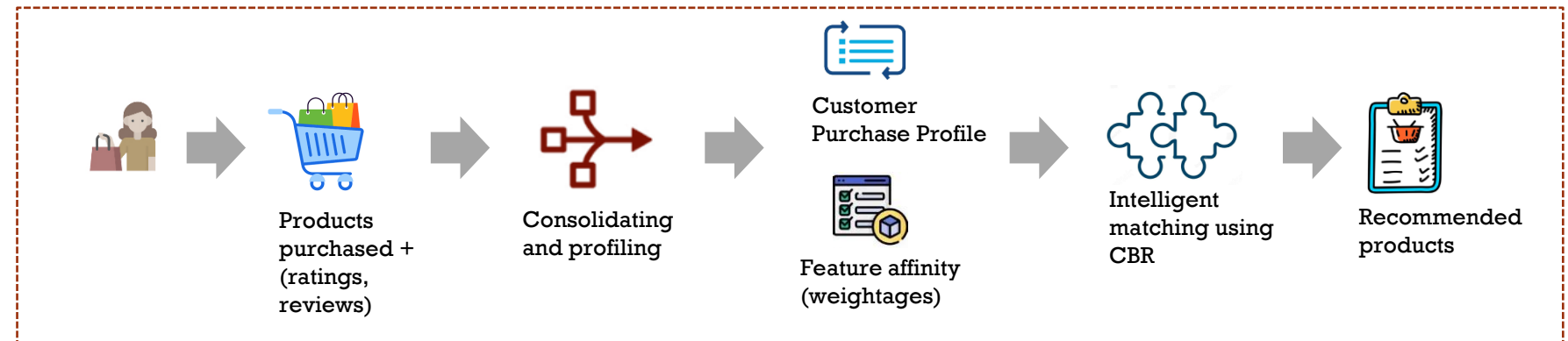
**Think, plan
& reason**



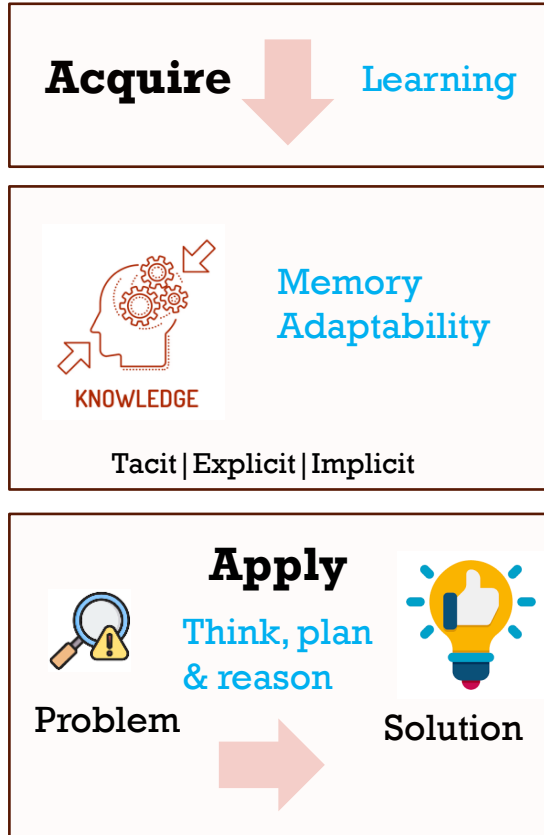
Solution



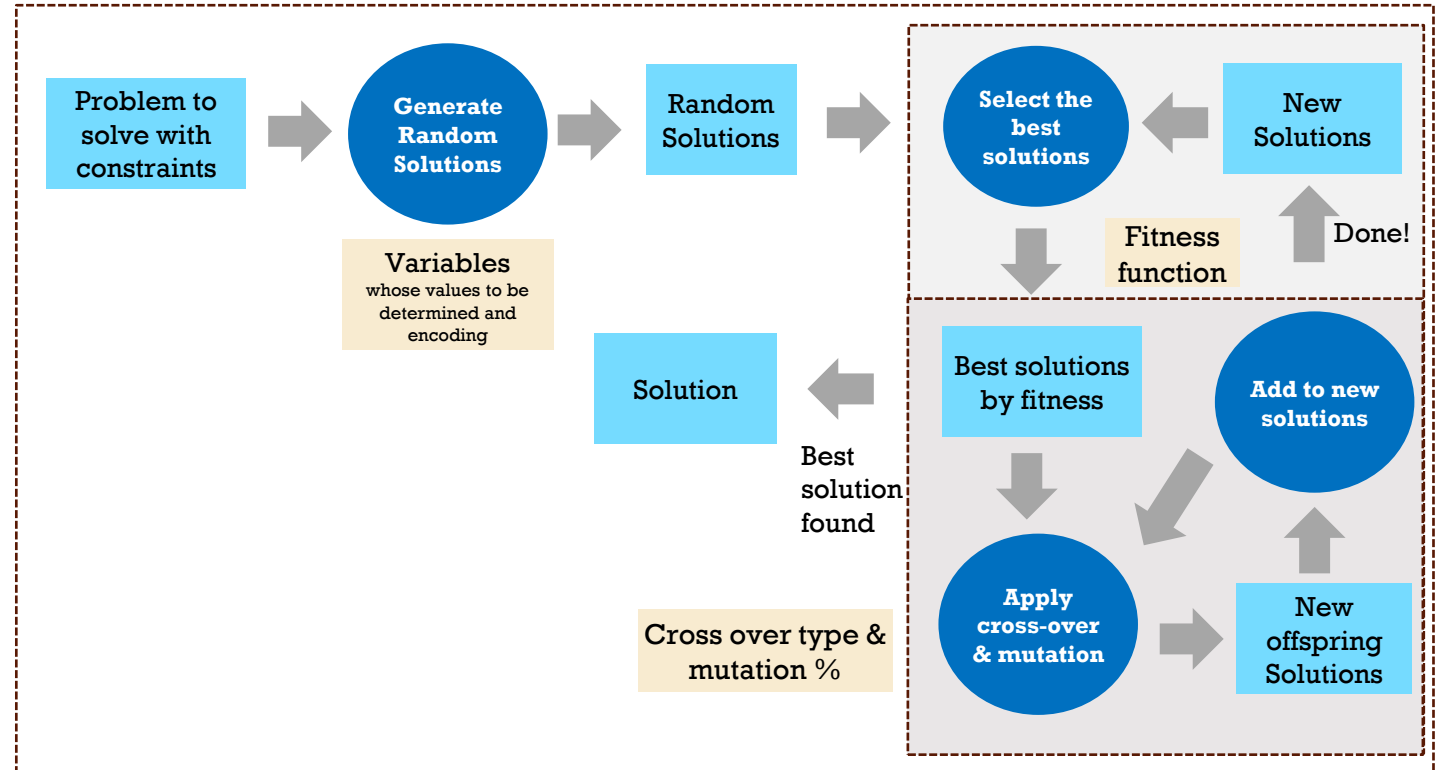
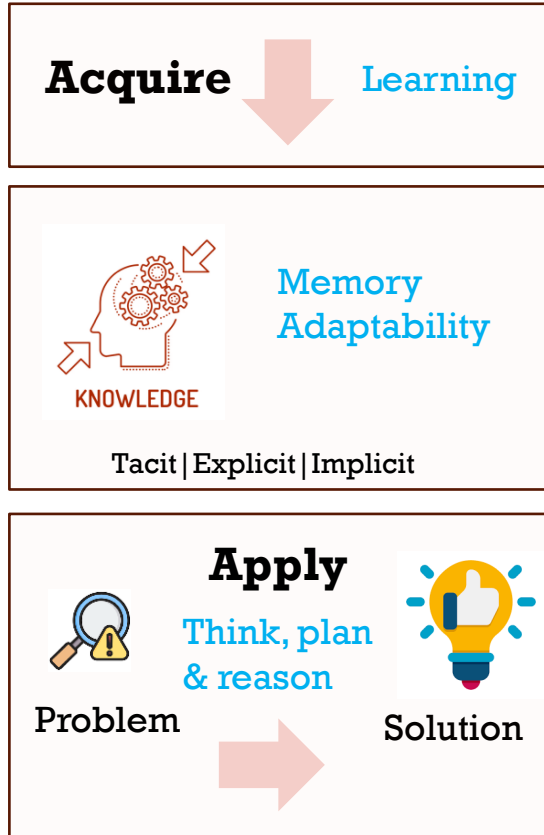
1. Collaborative filtering recommends based similar user rating pattern. Does not go into deeper what makes customer buy and rate a product, what are interests the customers? affinity towards brands, colour etc., what are likes and dislikes etc. Has cold start problem.
2. Content filtering typically uses TF-IDF (Term Frequency-Inverse Document Frequency) to find out similar products to products customer likes. Does not go into deeper of semantics of each and every feature, does not understand what is affinity of customer towards a particular feature? Like brand, price, etc.
3. Matching products using CBR based approach can help in very precise recommendation based on very similar products the customer would like. Combined with deep profiling algorithm which determines relative importance of features for every customer can help to provide hyper personalization.



CBR Applications

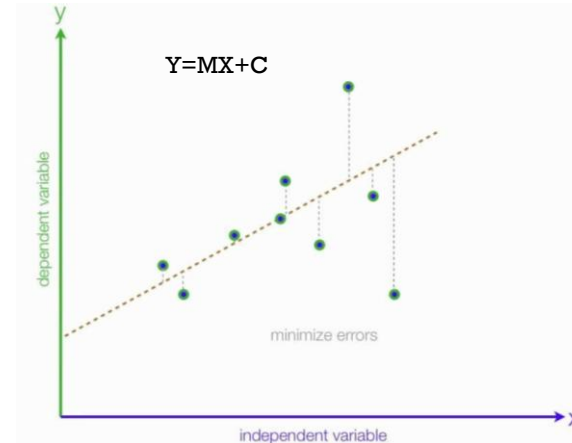


Example: Genetic algorithms



Example: Genetic algorithms

Genetic algorithm should come with equation $Y=MX+C$ for the data given



Variables:
M & C

Encoding:
M & C

Search space: how many possible combinations of values variables

Fitness Function: Average absolute difference between actual and calculated values

Limit search space
(possible values of M & C)

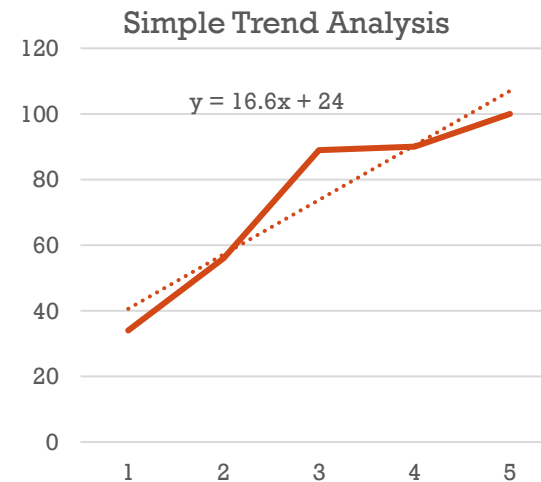
Random Values of M & C

Bound values:
M & C

Guess values:
M & C

Solution No	M	C	Fitness
1	12	12	31.71
2	15	20	12.00
3	16	24	6.57
4	5	23	48.71
5	12	25	19.57

X	Y	Sol 1=12x+12	Abs Diff	Sol 2=15x+20	Abs Diff
1	34	24	10	35	1
2	56	36	20	50	6
3	89	48	41	65	24
4	90	60	30	80	10
5	100	72	28	95	5
6	123	84	39	110	13
7	150	96	54	125	25
			31.71		12



Acquire Learning



Memory
Adaptability

Tacit | Explicit | Implicit

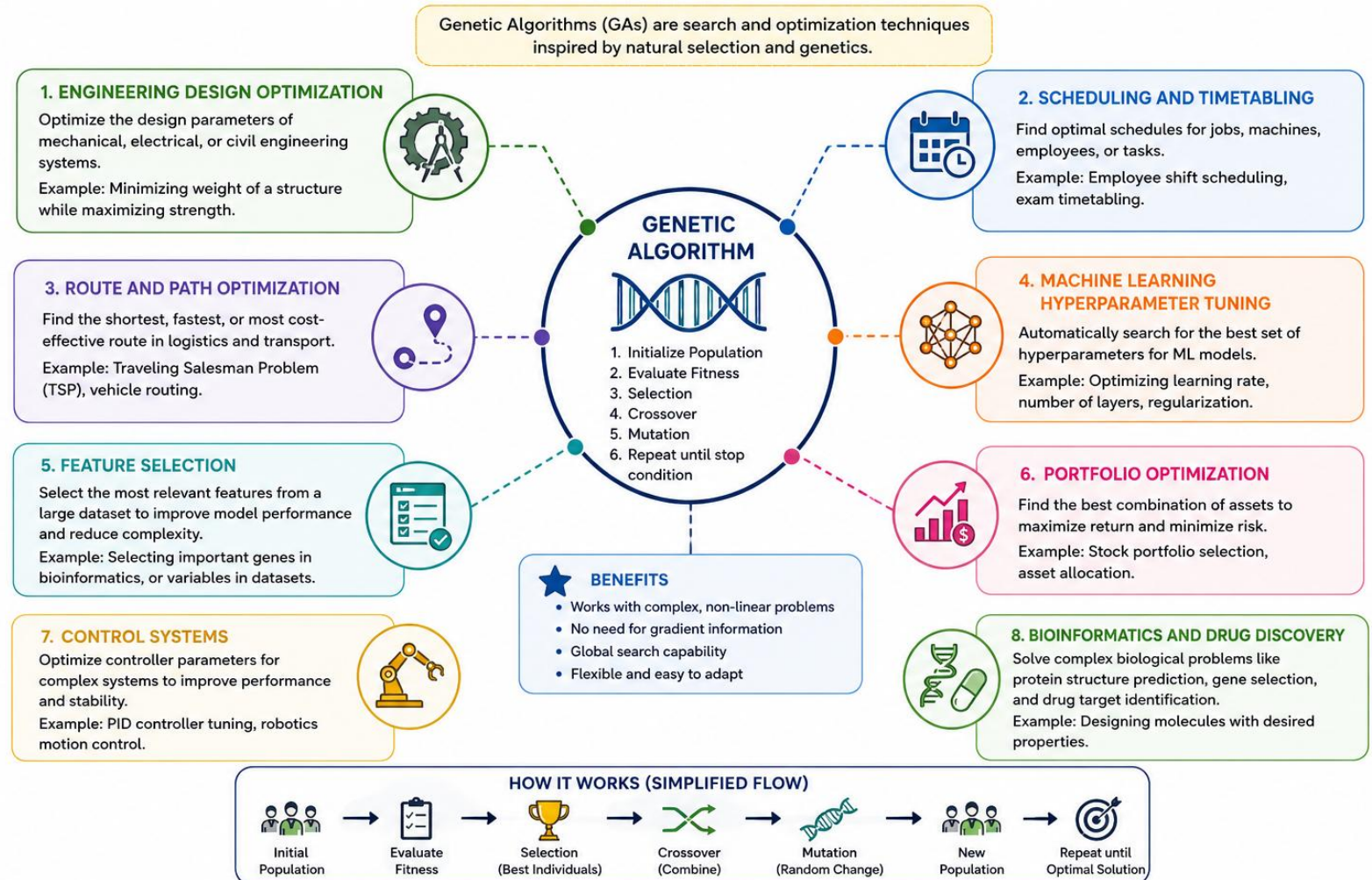
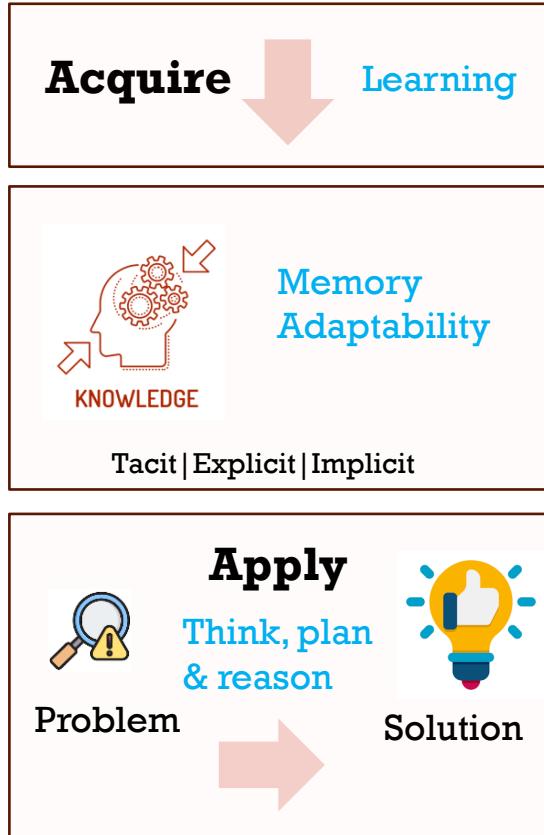
Apply

Think, plan
& reason

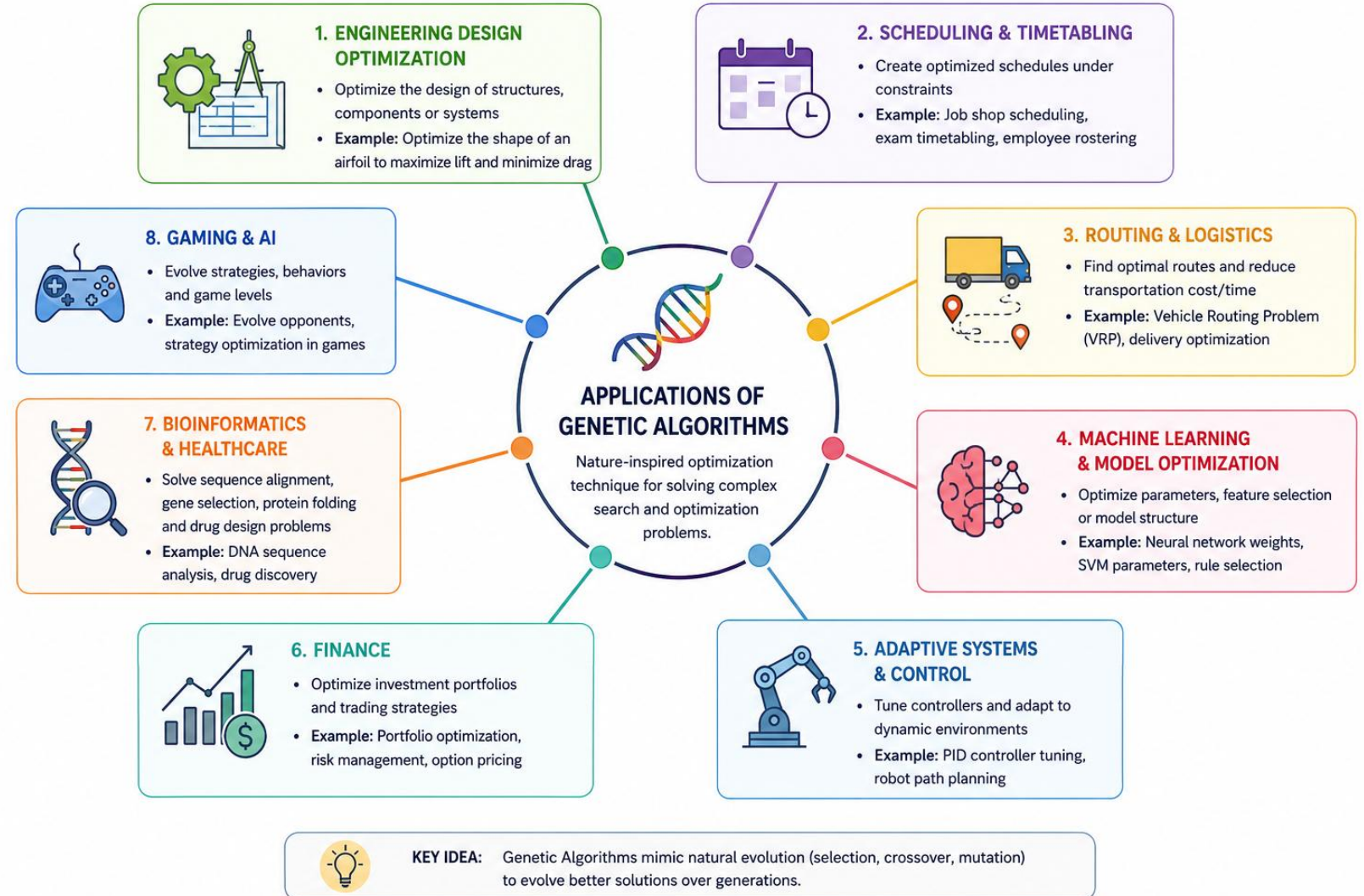
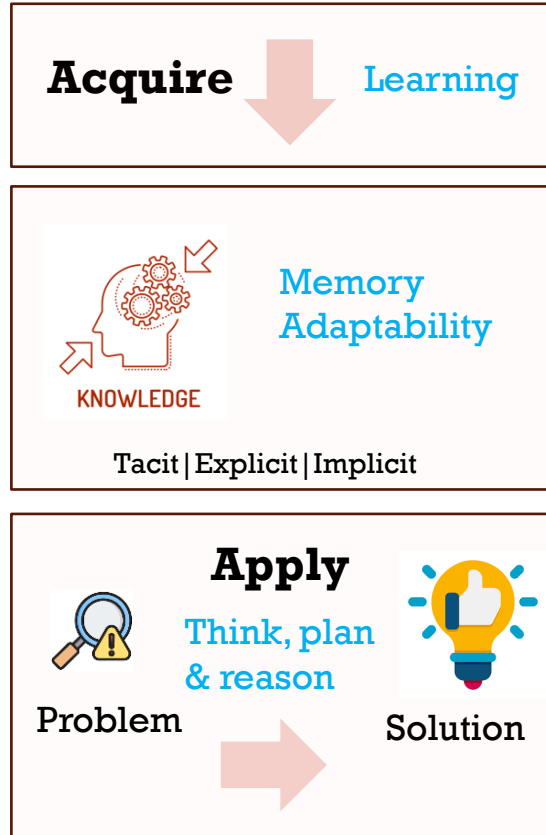
Problem

Solution

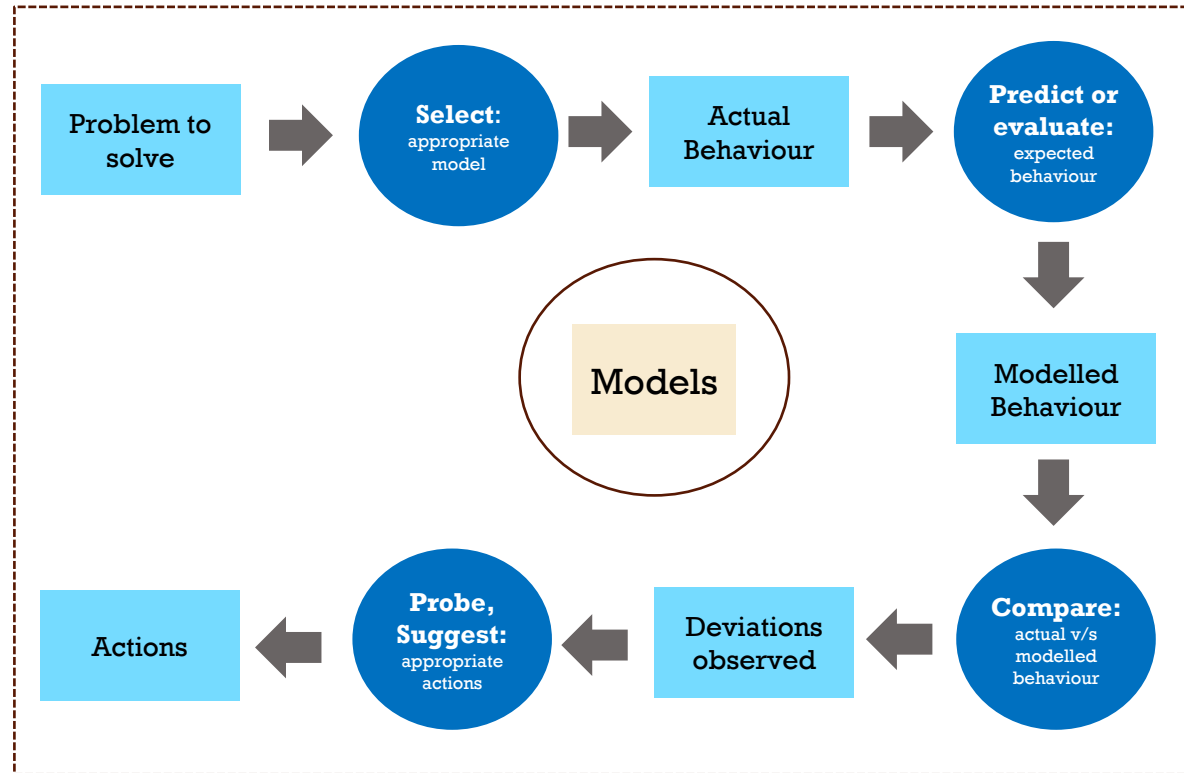
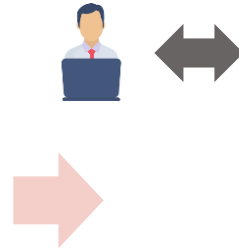
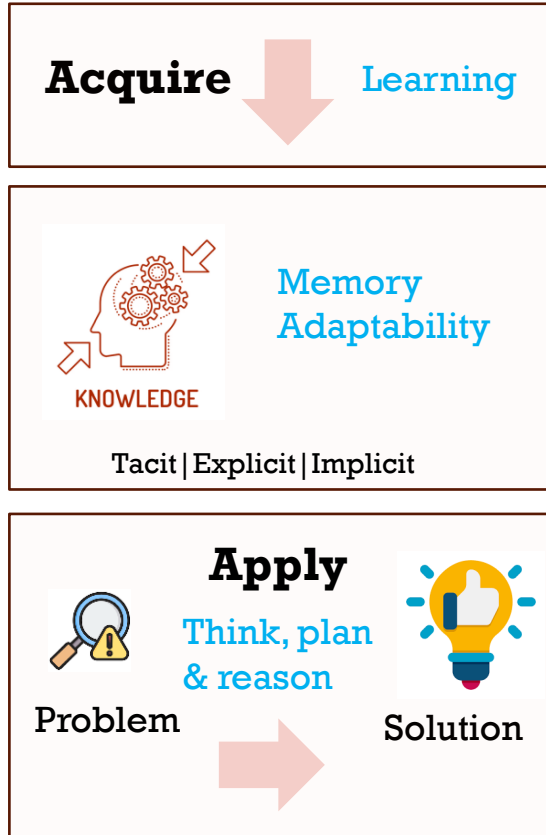
Example: Genetic algorithms: Applications



Example: Genetic algorithms: Applications

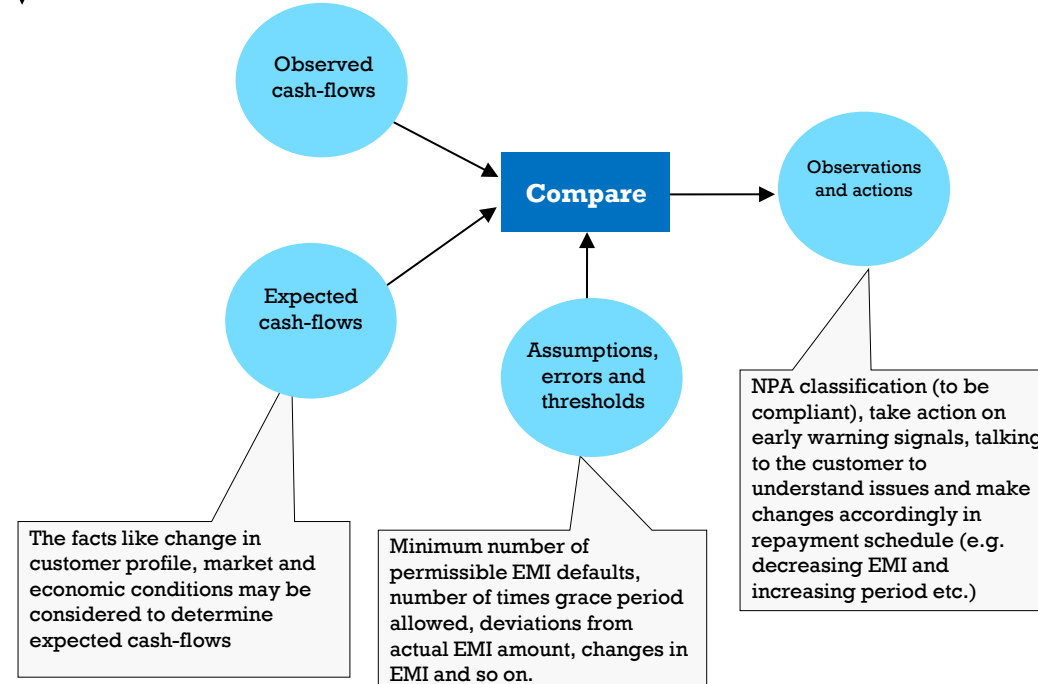
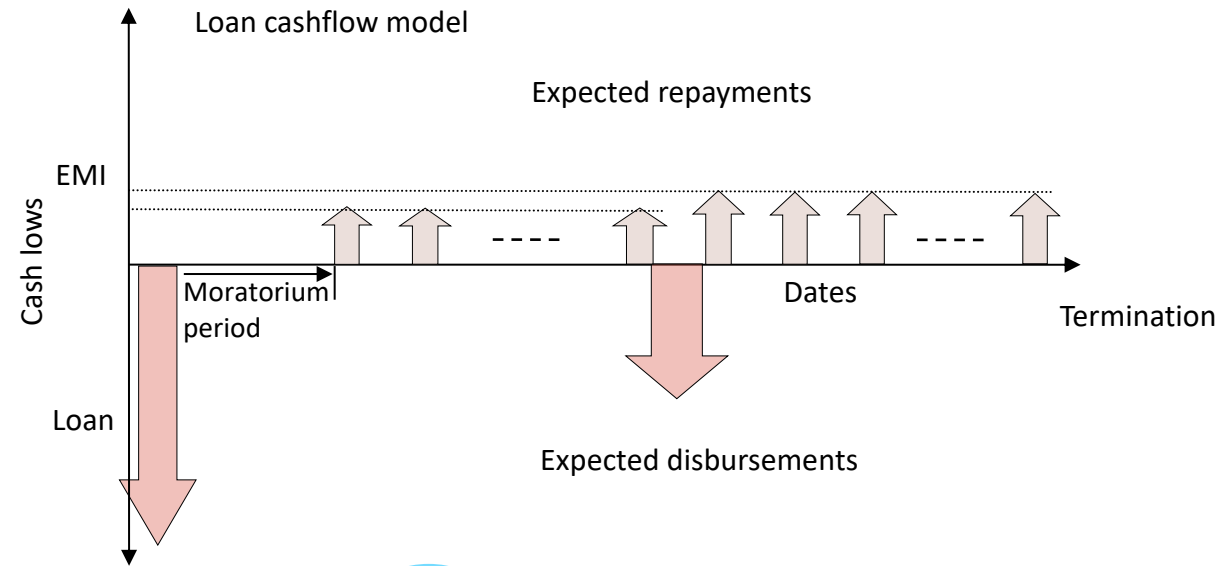
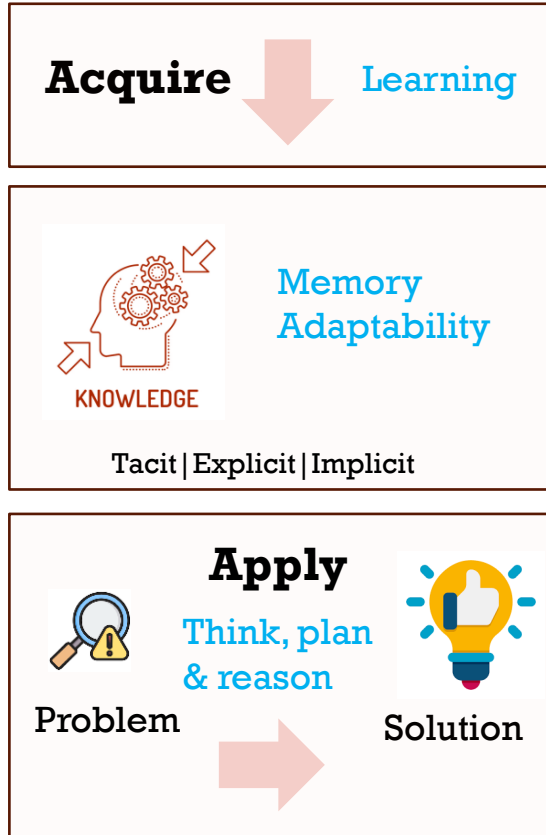


Example: Model-based reasoning

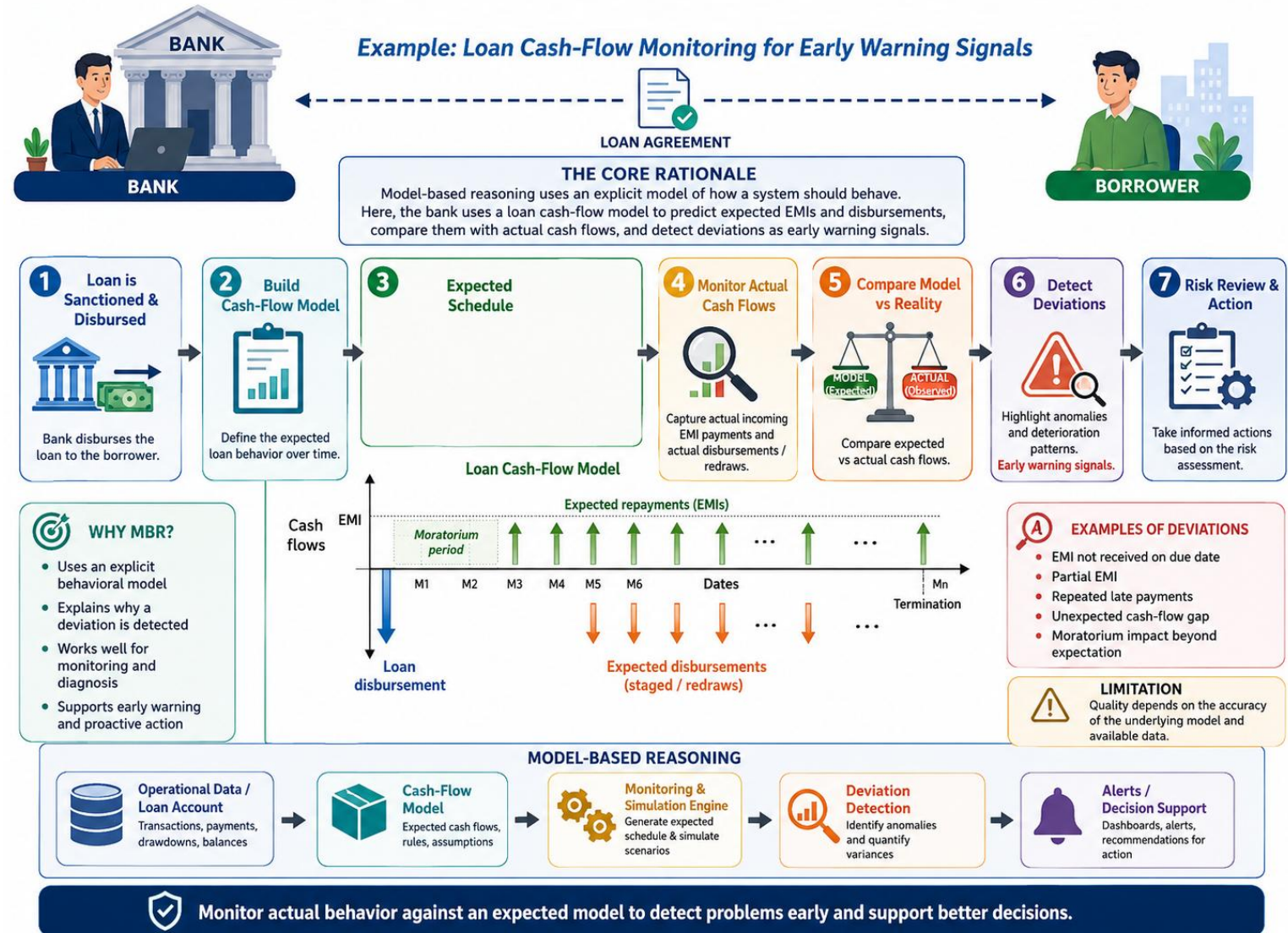
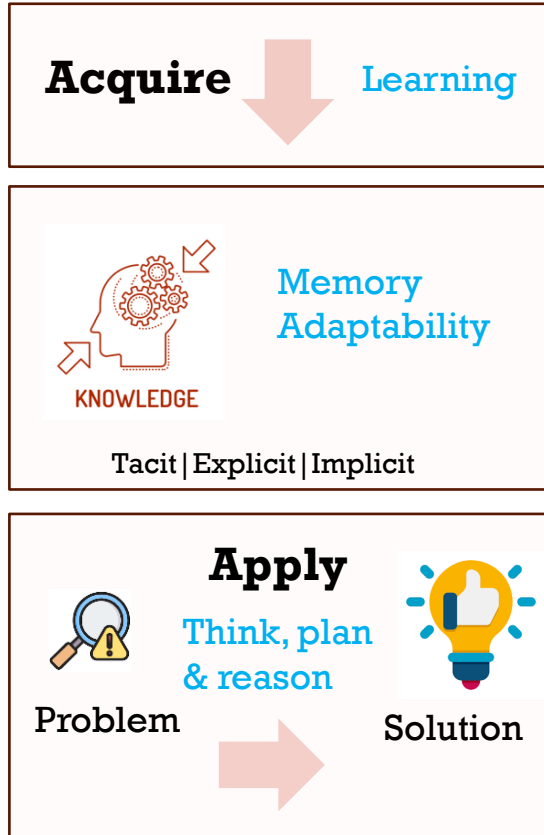


- ✓ Models are widely used to represent real world systems (qualitative as well as quantitative)
- ✓ Models can be static or dynamic models. Dynamic models can be built for specific entities (e.g. customer spending model)
- ✓ Building model-based reasoning system is relatively easier if model is already available. Models can be built at N=1 level to understand behaviours of individual entities like customer risk or opportunity
- ✓ Can address applications like: diagnostics, early warning signals, fault analysis, auditing, repair, troubleshooting

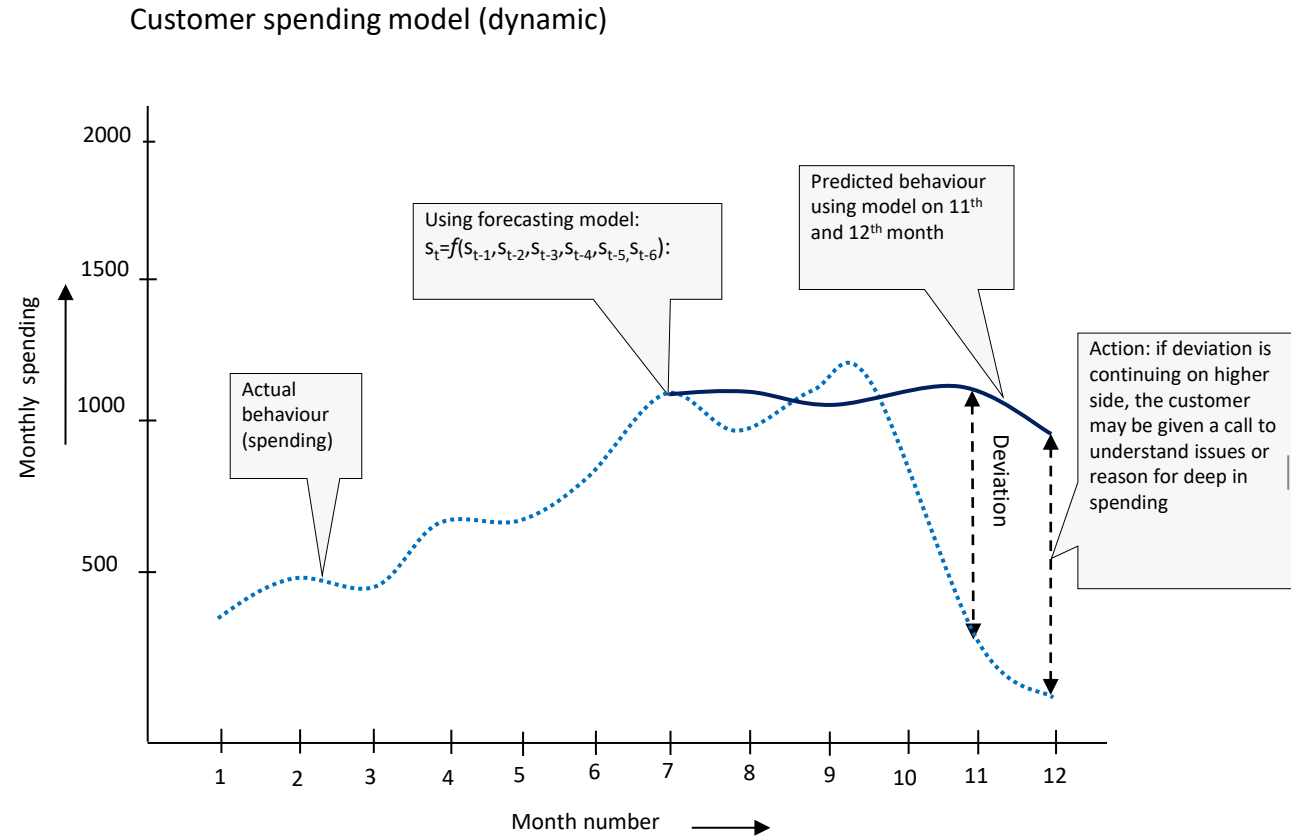
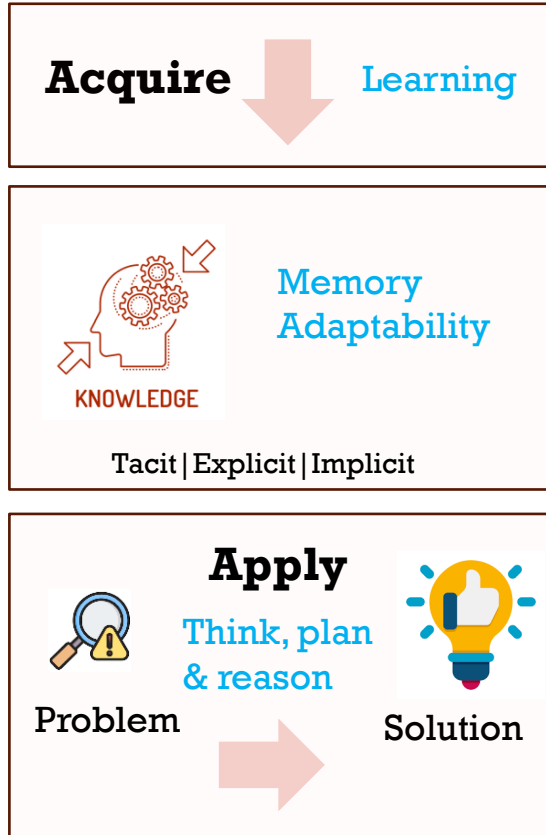
Example: Model-based reasoning



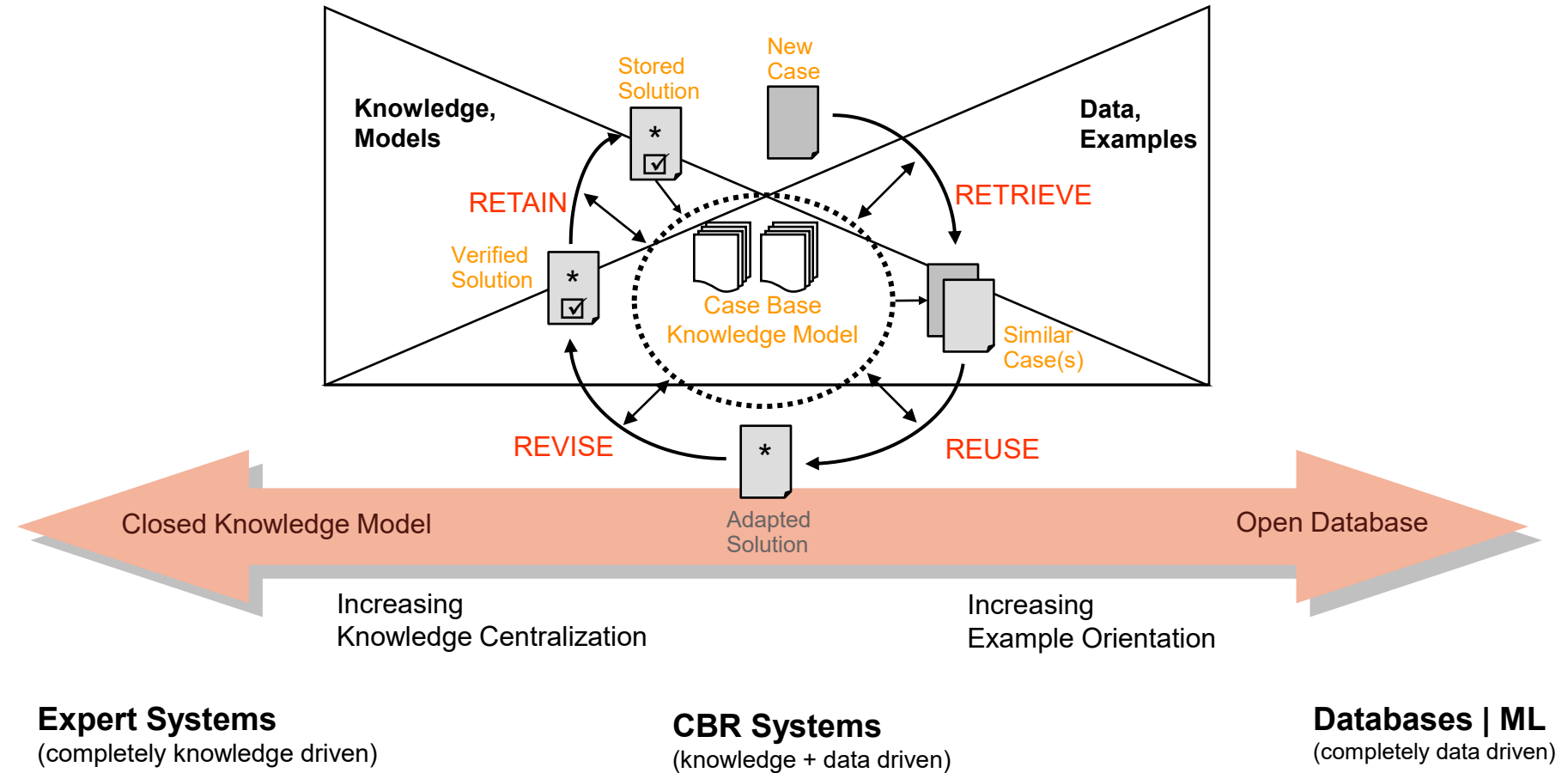
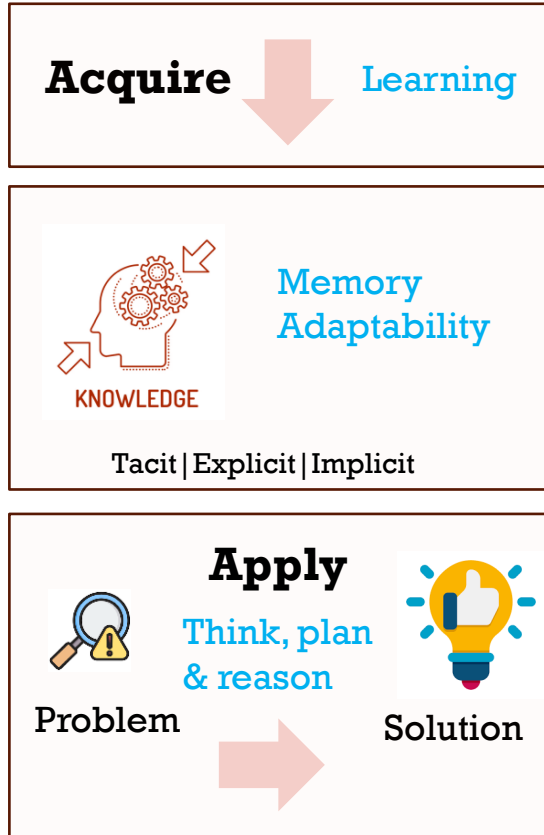
Example: Model-based reasoning



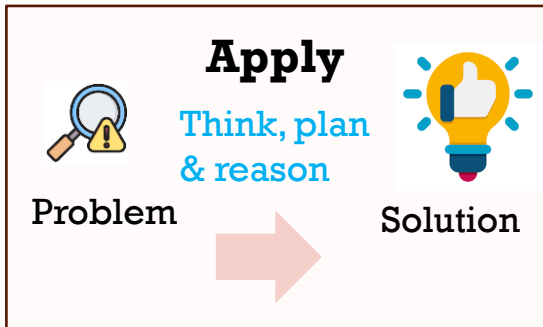
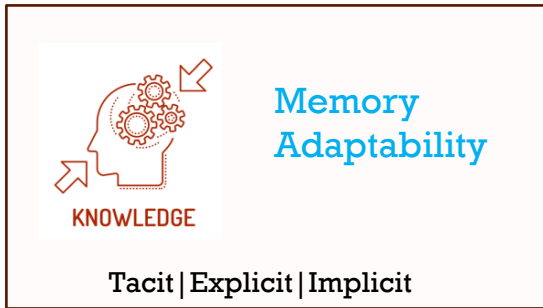
Example: Model-based reasoning



Knowledge driven v/s data driven systems

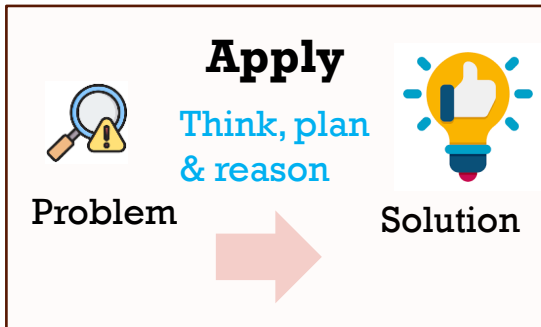
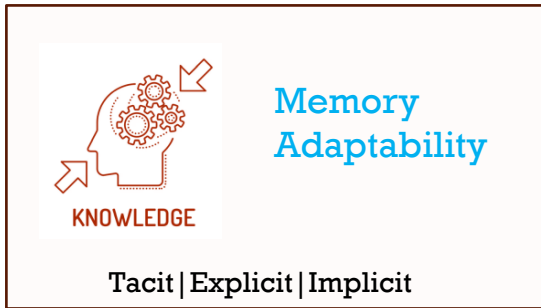


Comparing capabilities: ES, CBR, GA, MBR



Capability Parameter	Rule-Based Expert System	Case-Based Reasoning (CBR)	Genetic Algorithms (GA)	Model-Based Reasoning (MBR)
Core Concept	Uses IF-THEN rules and inference engine	Solves new problems using past cases	Evolutionary search using selection, crossover, mutation	Uses structural/causal model of the system
Learning Ability	Very Low (manual rule updates)	Moderate (learns by adding new cases)	Adaptive through generations (indirect learning)	Low to Moderate (depends on model updates)
Adaptability to New Situations	Low unless new rules are added	High if similar past cases exist	High in optimization contexts	Moderate (if model is well defined)
Scope to Incorporate Domain Knowledge	Very High (explicit rule encoding)	High (cases + domain annotations)	Low (knowledge not explicitly embedded)	Very High (deep domain modeling)
Knowledge Representation	Explicit rules (symbolic)	Case library + similarity metrics	Chromosomes/fitness functions	System models, constraints, relationships
Explainability	Excellent (transparent reasoning)	High (can show similar past cases)	Low (black-box optimization process)	Very High (causal reasoning traceable)
Dynamism (Real-time Decision Logic)	High (can respond instantly via inference engine)	High (retrieval + adaptation is fast)	Low (iterative and computationally heavy)	Moderate (depends on model complexity)
Data Dependency	Low (knowledge-driven)	Medium (needs historical cases)	Medium (needs fitness evaluation data)	Low to Medium (model-driven)

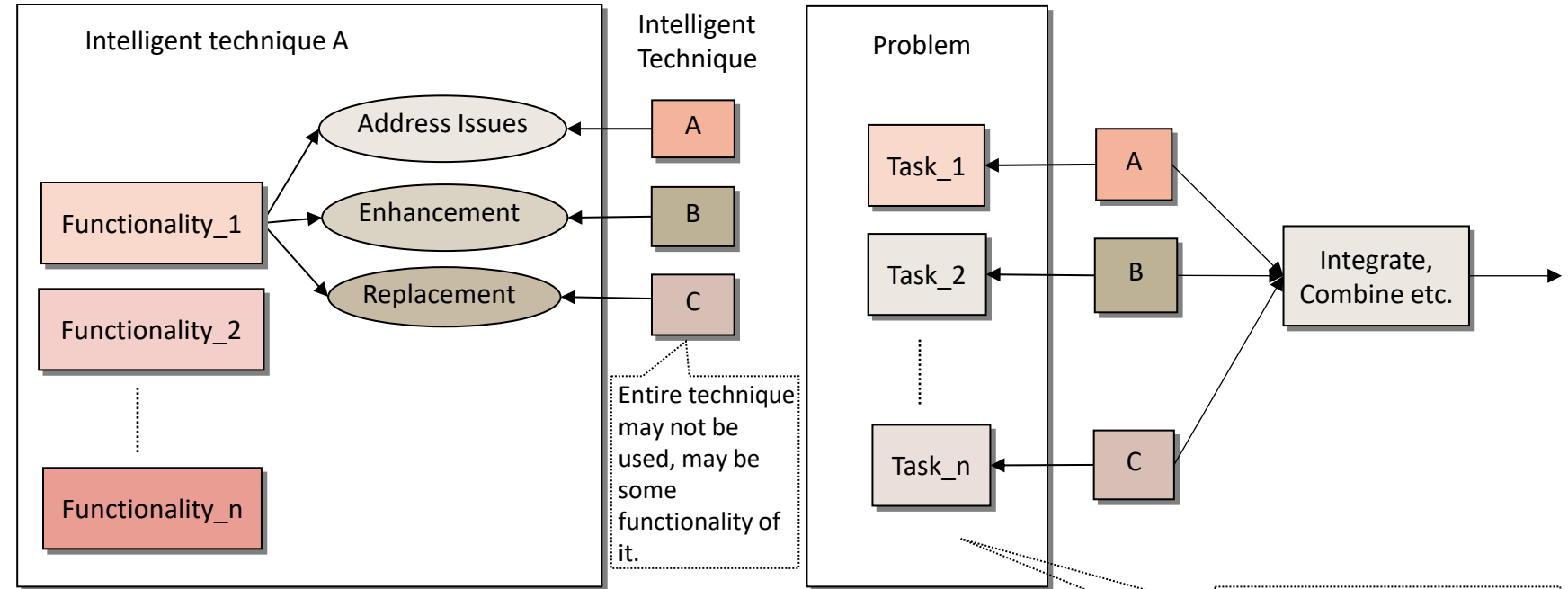
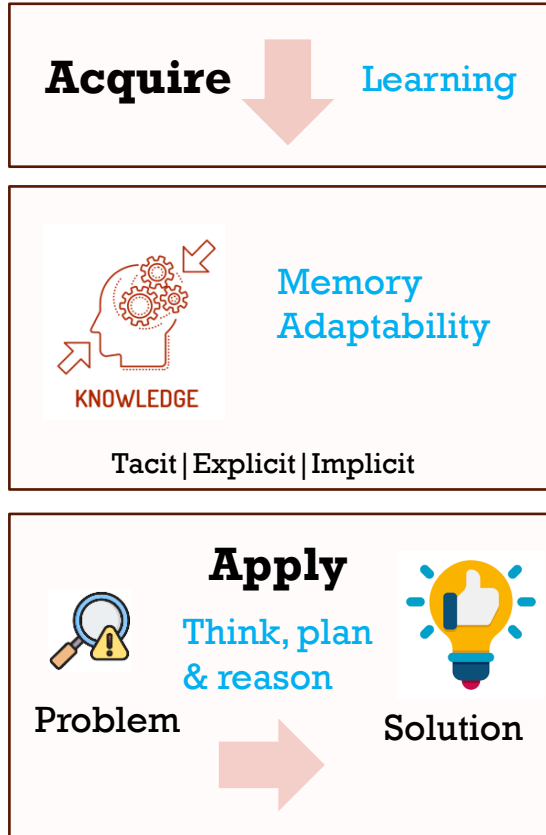
Comparing capabilities: ES, CBR, GA, MBR



Capability Parameter	Rule-Based Expert System	Case-Based Reasoning (CBR)	Genetic Algorithms (GA)	Model-Based Reasoning (MBR)
Handling Uncertainty	Moderate (with fuzzy rules or certainty factors)	High (handles vague similarity)	High (explores uncertain solution space)	High (if probabilistic models used)
Maintenance Effort	High (manual rule maintenance)	Moderate (case base management)	Moderate (parameter tuning)	Very High (model maintenance is complex)
Computational Cost	Low	Moderate	High (population-based iterations)	High (complex simulations/models)
Scalability	Moderate (rule explosion issue)	High (large case libraries manageable)	High for optimization problems	Moderate (complex models scale poorly)
Suitability for Structured Domains	Excellent	Very Good	Limited	Excellent
Real-Time Decision Support	Excellent	Very Good	Poor	Good
Knowledge Acquisition Effort	Very High (knowledge engineering required)	High (case collection required)	Moderate (define fitness + encoding)	Very High (deep domain modeling)
Transparency for Audits/Regulation	Excellent	High	Low	Excellent
Best Use Cases	Compliance systems, policy engines, expert advisory	Helpdesk, diagnosis, recommendation	Scheduling, optimization, routing	Fault diagnosis, engineering systems

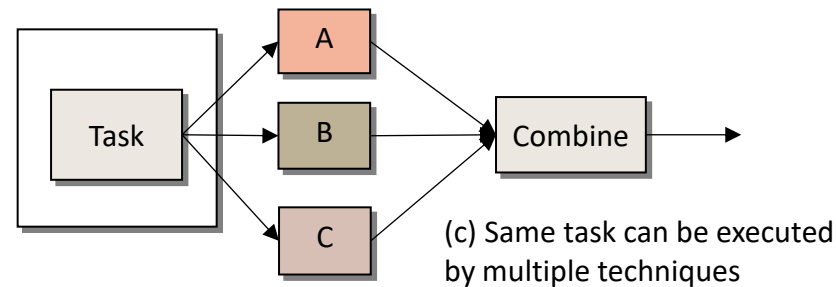
Hybrid Intelligent Systems

Many applications involve multiplicity of intelligence tasks such as diagnosis, scheduling, monitoring, optimization. No one technique can address all these tasks. Each technique has limitations and strengths and may have many sub-components. Integrating other techniques takes care of limitations and enhances the strengths. Based on knowledge and data sources a specific techniques can be used. Even same problem can be addressed by multiple techniques to enhance decision making comfort.

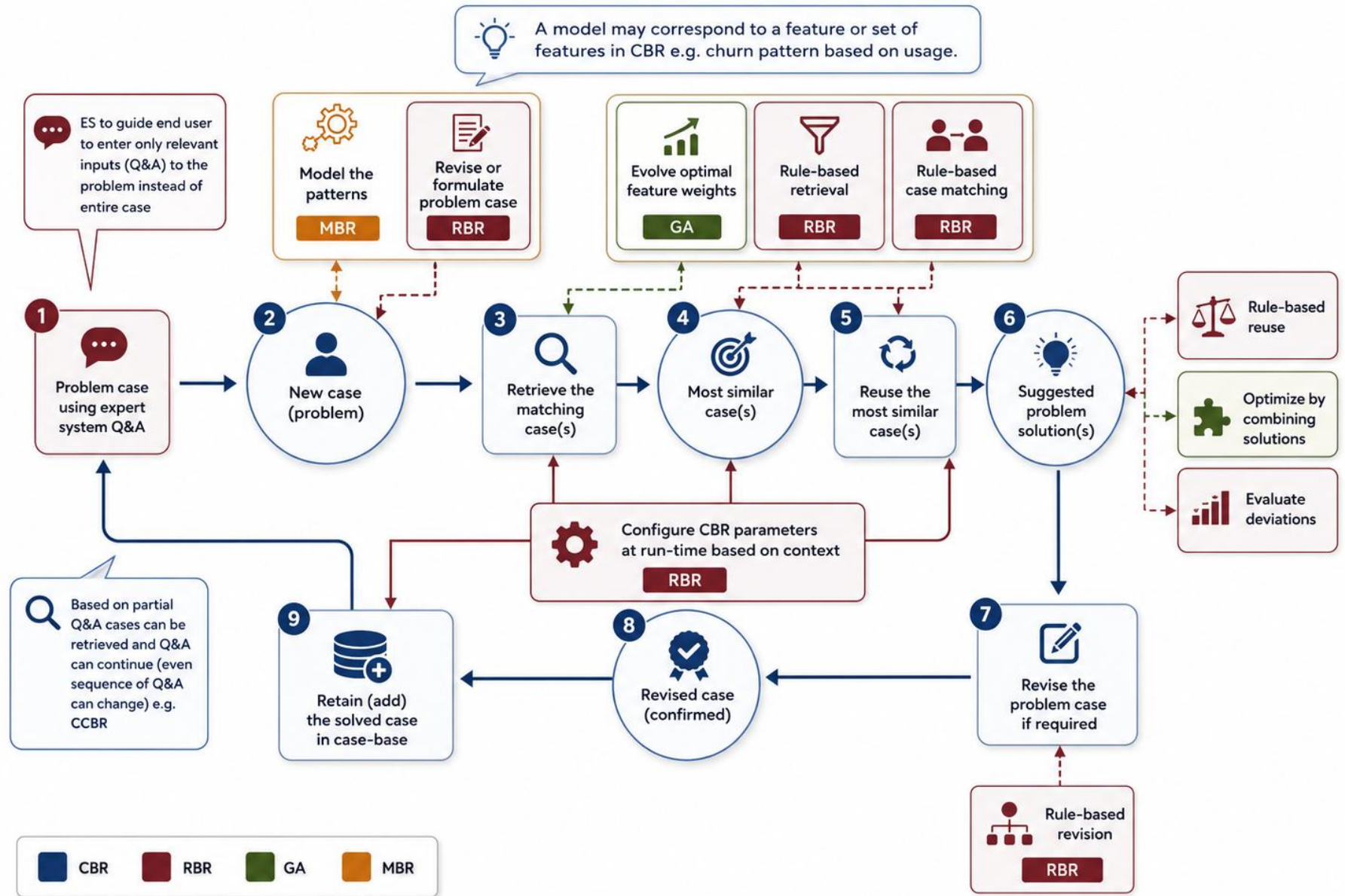
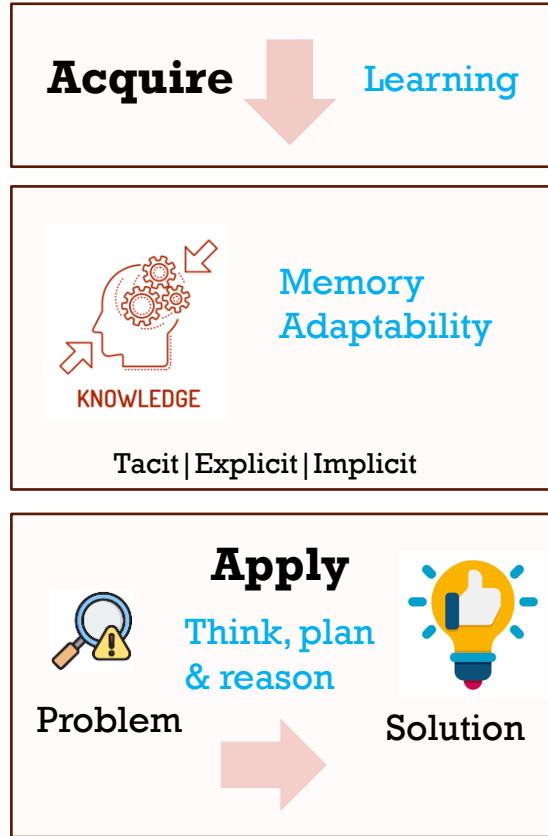


(a) Based on functionalities of techniques

(b) Based on tasks of problem



Hybrid Intelligent Systems

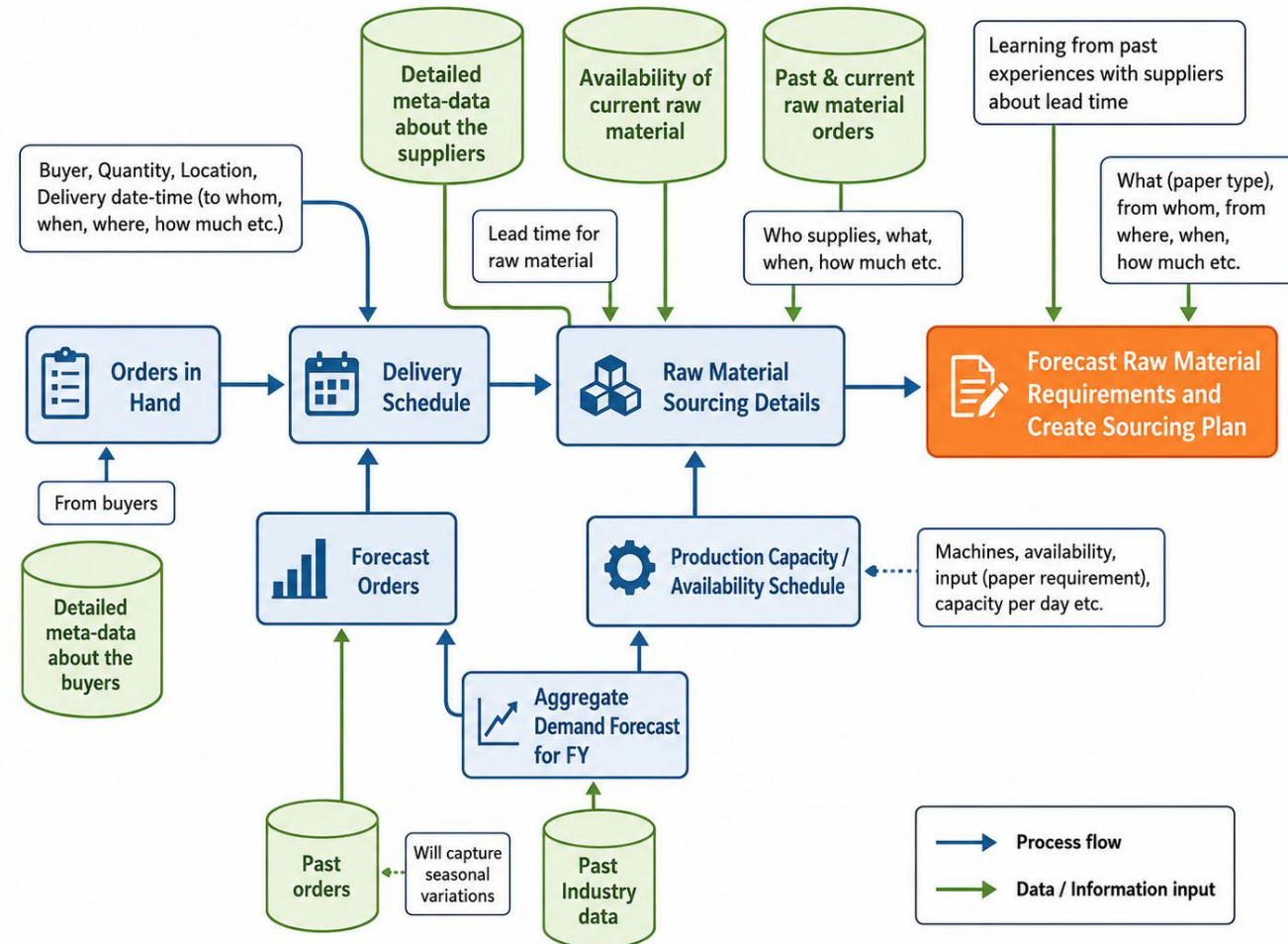
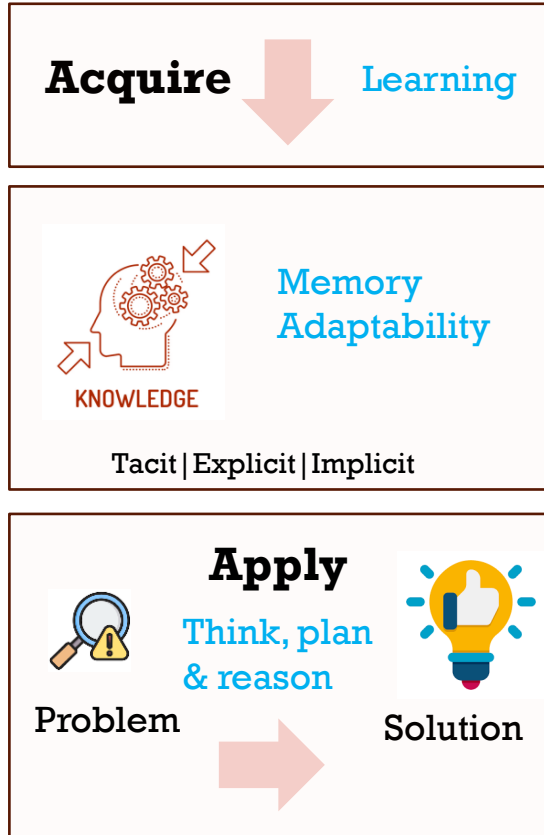


Example



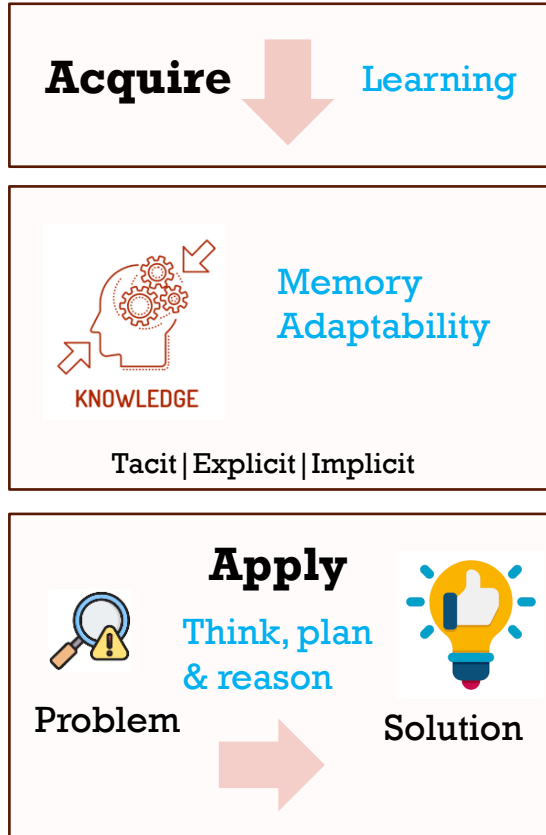
Hybrid Intelligent Systems: Using effective combinations of technologies

Example: A comprehensive intelligent decision support systems to accurately forecast raw material requirements.



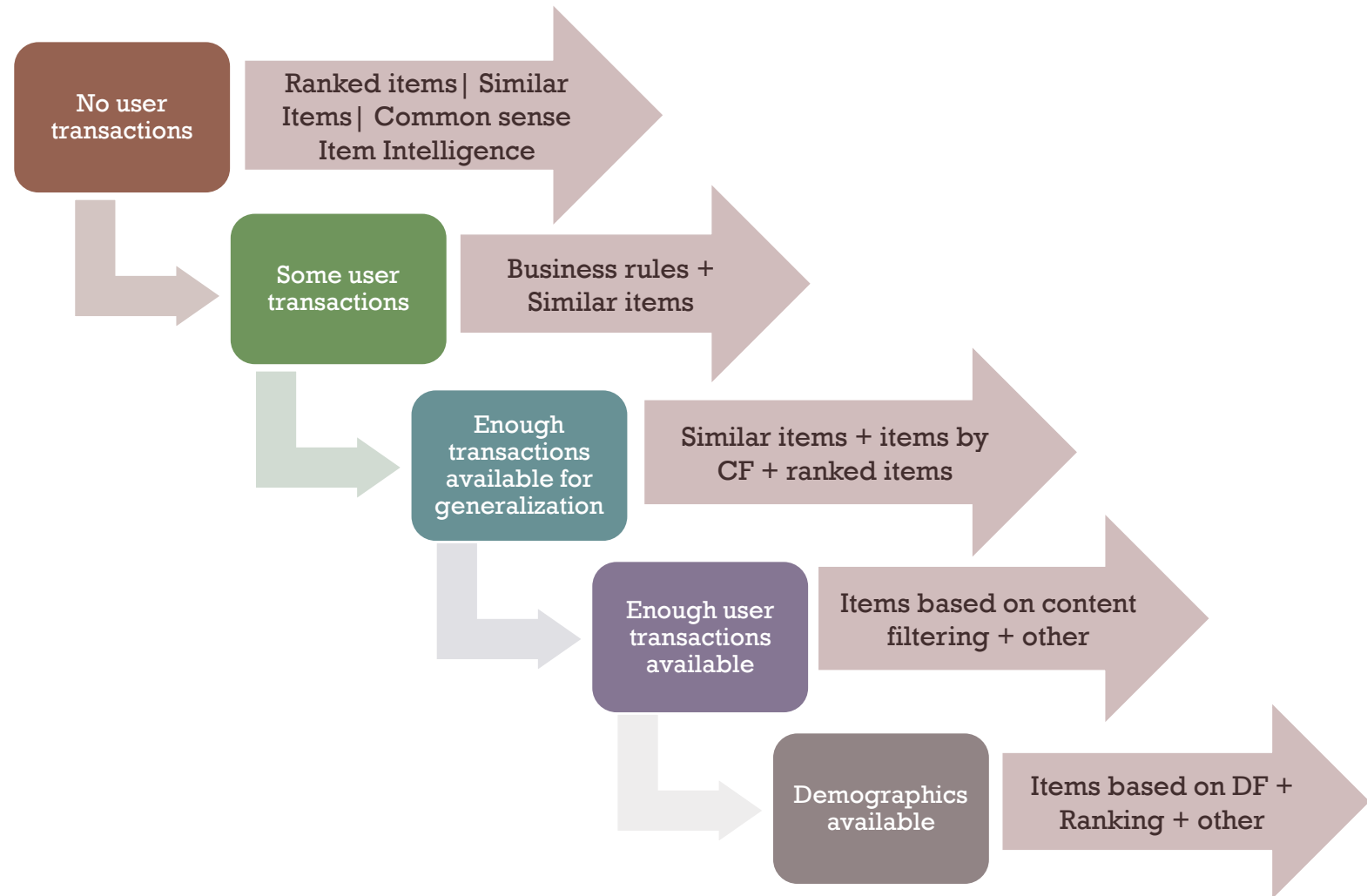
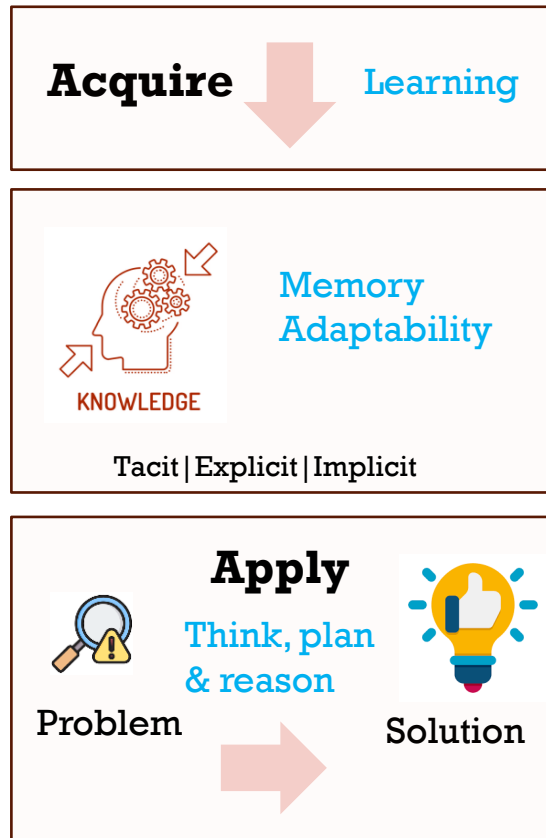
Hybrid Intelligent Systems: Using effective combinations of technologies

Example: A comprehensive intelligent decision support systems to accurately forecast raw material requirements: based on accuracy required, different datasets may be considered.

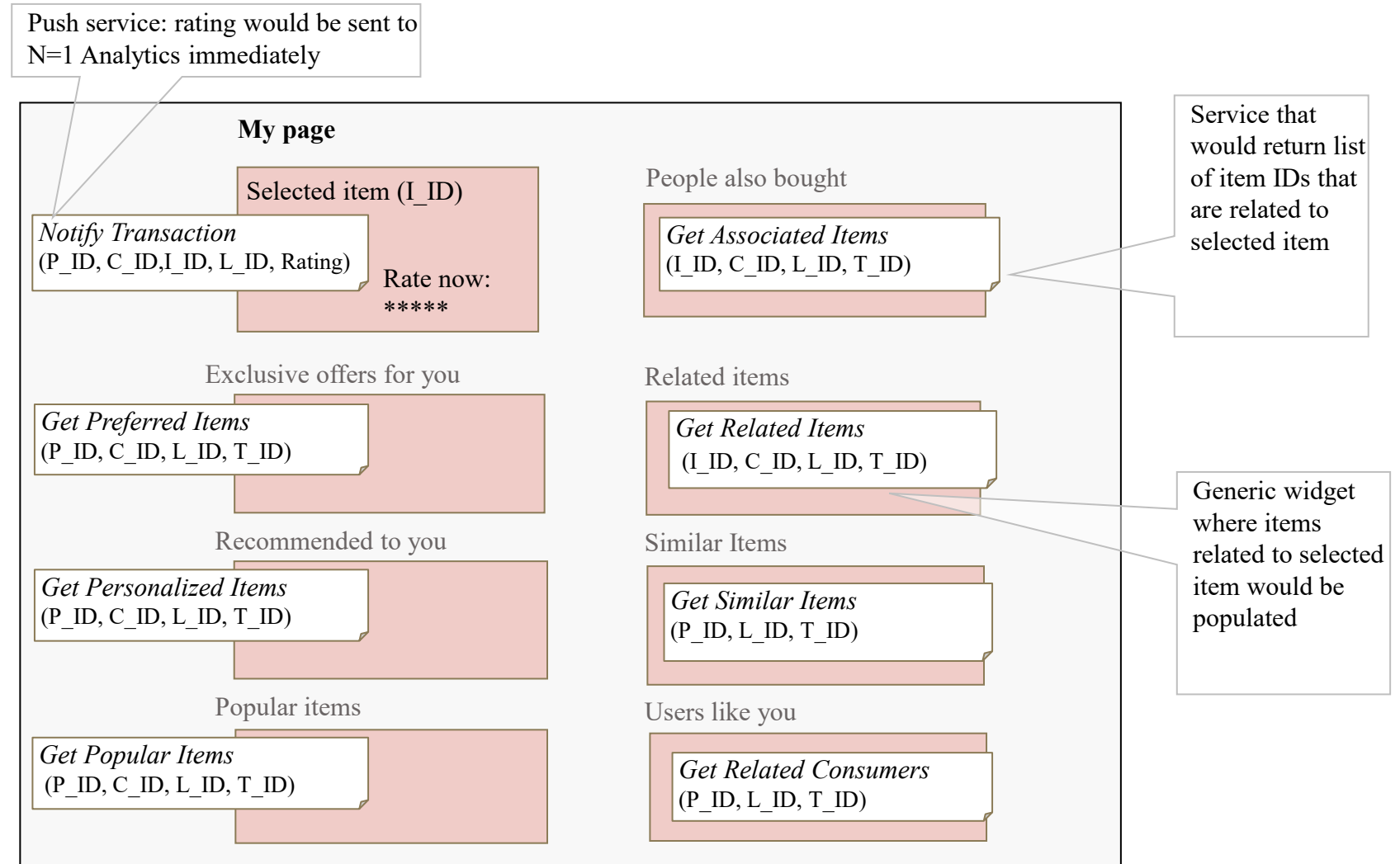
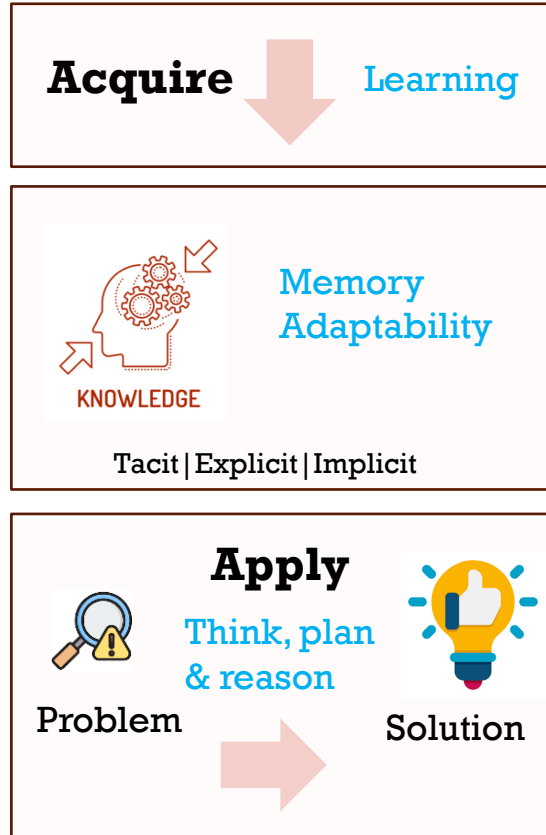


Data points		
Cardboard meta-data	Details of size, material required, etc.	Required for computations
Raw Material meta-data	Details about type of raw material (e.g. paper, paper type etc.)	
Machines	Output capacity per/hour day Input paper type (grade/size etc.)	To calculate tentative production capacity
People	Details about job skills	
Resource Availability	Availability of resources	
Orders in Hand	Buyer (who), location (at what location), what type of paper, how much, at what time, etc.	Create delivery schedule in detail
Buyers	Details, location	To forecast likely demand from the existing buyers and to certain extent new buyers based on market data
Past Orders	Order date-time, shipment location and date-time, delivery date-time, card-board type, location, etc.	
Industry data	Market reports, market past data, industry forecasts	
Suppliers	Details, location, capacity to supplier paper types, typical lead time (paper-wise), etc.	To calculate/forecast lead-time in order to have lean or optimized inventory
Past Raw material orders	Order date-time, shipment date-time, received date-time, paper type, from supplier, from location, etc.	
Current finished and raw material inventory	Details of current orders and raw material availability	

Hybrid Intelligent Systems: based on data/expertise availability

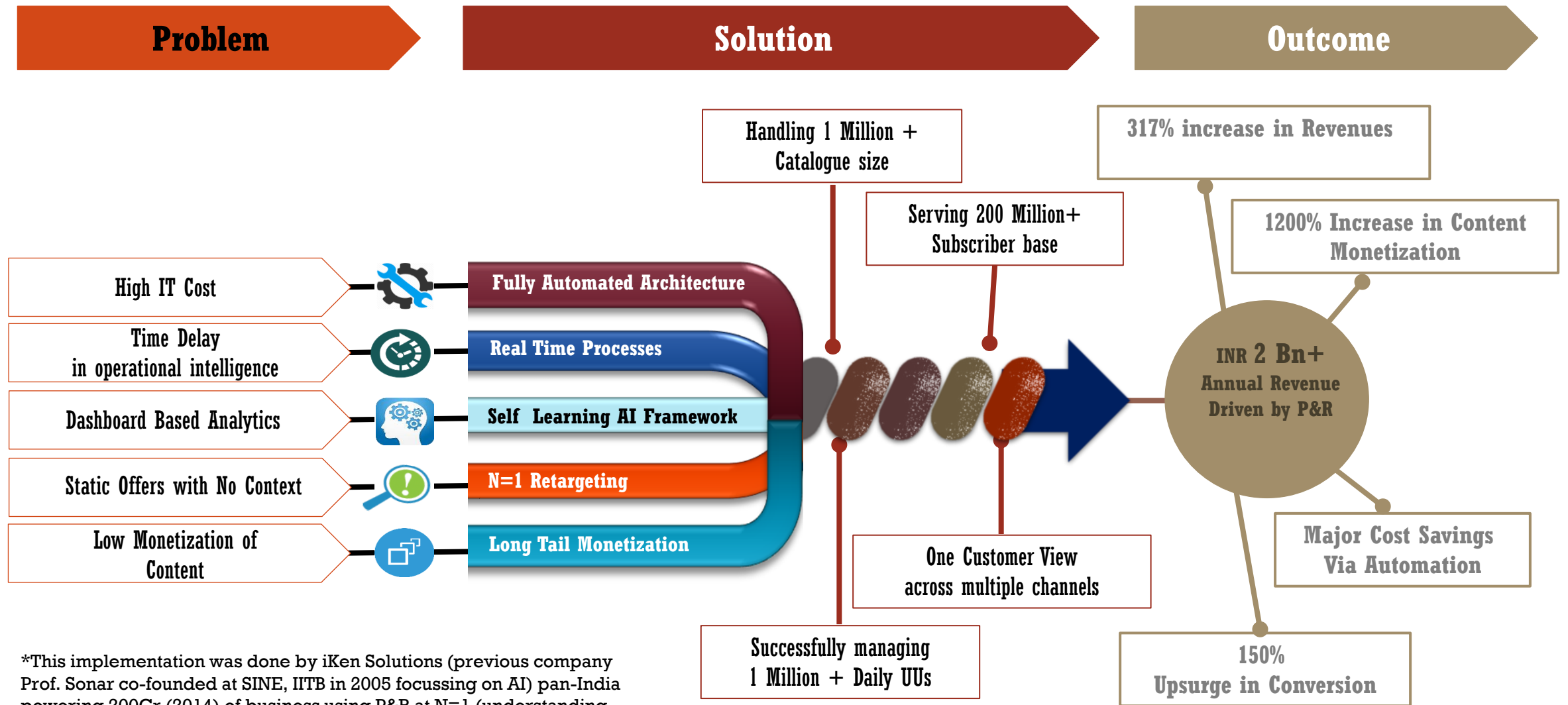


Hybrid Intelligent Systems: Integrating various services



P_ID: Party ID (User), I_ID: Item ID, L_ID: location ID of party, C_ID: Category ID

P&R for a telecom value added services*



*This implementation was done by iKen Solutions (previous company Prof. Sonar co-founded at SINE, IITB in 2005 focussing on AI) pan-India powering 200Cr (2014) of business using P&R at N=1 (understanding one entity at a time)

Key takeaways

AI leadership needs fair understanding of what problems AI/ML address, how they work and applications they address

Different problem types

There are many generic problem types exist based on type of fundamental tasks. One generic problem type is understood one can think of how variety of use-cases in practical scenarios in various verticals, functions and domain can be modelled.

Hybrid Systems

No single technique/algorithm solves all problem. Enterprise level problems are complex and need to connect multiple systems complementing their functionalities or improving the overall decision making and leveraging data and human knowledge.

Understand problem solving capabilities of core AI/ML and role of data and knowledge

Knowledge-Driven systems

Domain knowledge is very important to automate knowledge and decision making. These systems can play role in cold-start problems when no data is available, retain expertise as well as building knowledge from Gen AI validated and verified by human experts.

Combining semantic and core AI/ML

Adding semantics on top of or along with other techniques can help to address problem more effectively and accurately. Leverage human and GenAI expertise.